

Special 10th
Anniversary
Event!

10th Asia Conference on Pensions & Retirement Planning

29-30 September 2014,

InterContinental Hotel, Kuala Lumpur, Malaysia

*Theme: "Strategies, Challenges, Opportunities & Solutions for
Retirement Planning" – Profitability in Longevity*

Register by
5 Sep 2014 for
early bird
discounts!



Keynote Address by
Eugene Wong, Executive Director,
Corporate Finance & Investments,
Securities Commission Malaysia



Welcome Address by
Vincent Kwo,
President,
Life Insurance Association of Malaysia

PLUS

- Panel Discussion on Malaysia's Private Retirement Scheme (PRS)
- Panel Discussion On Role of the Insurance Industry in Retirement Planning



Organised by:

**ASIA
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Group*

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The International Association of
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10th Asia Conference on Pensions & Retirement Planning

29-30 September 2014, InterContinental Hotel, Kuala Lumpur, Malaysia

This milestone 10th Asia Conference on Pensions & Retirement Planning will revisit the ongoing pension reforms with longevity as a given and the need to extend retirement age with the theme: "Strategies, Challenges, Opportunities & Solutions for Retirement Planning" with sub-text "Profitability in Longevity!" There is a need for all players in the pension market including pension scheme operators, pension funds, insurers, employers, and government bodies and even the individuals to be actively involved in the search for lasting solutions.

In the past decade, life insurance and pensions have changed significantly with the stress to being on extended life and longevity risks as well as healthcare for the retirees and wealth management for retirement. The role of governments, employers and individuals are also being dynamically quizzed and significantly changed with the silver tsunami.

What are the urgent needs of the day? How can pension funds and draw-downs be viable and sustainable? What are the key challenges of the pensions and retirement market today? Is there a secret for success to make these reforms meet the needs of the aging population without putting the burden on the future generation?

Asia Insurance Review's 10th Anniversary Asia Pensions Conference will review the various national pension schemes around the world to draw lessons on finding the perfect complementary solutions where both insurance and pensions have full sway. The two-day Conference will look at the latest pension reforms and systems, the critical issues of ever increasing costs and security of pension planning and provision, innovative pension products including regulatory, financial, technology, risk management, and health and wealth management solutions for retirement as people live longer.

Who Should Attend

- Life Insurers, Reinsurers and Brokers
- Pension Funds Operators and Management Houses
- Banks
- Consultants
- Lawyers
- Insurance, Banking, Securities and Pension Associations
- Agents and Financial Planners
- Government Bodies and Regulators in Financial Services Sector
- Securities Houses
- Wealth Managers
- Asset & Fund Managers
- IT Companies providing Software Administration or Products for Pension Funds
- Employers, HR Personnel and those involved in managing pensions
- Service providers to the pensions market

Key Speakers include:



Josef Pilger,
Global Pension and Retirement Market Segment Leader, Asia Pacific Pension Practice Leader, **EY**



Munirah Khairuddin,
Chief Executive Officer, Malaysia, **CIMB-Principal Asset Management Berhad**



Mark Wang,
CEO, Pension and Asset Management, **AIA Bhd**



Richard Roper, Managing Director—Benefit Solutions Asia, & Sales and Marketing Director Asia, **Jardine Lloyd Thompson Limited**



Neil Narale,
Retirement Market Business Leader, ASEAN & India, **Mercer (Singapore) Pte Ltd**



Hamadah Othman,
Partner, **Actuarial Partners Consulting Sdn Bhd**



Farzana Ismail,
Partner, **Actuarial Partners Consulting Sdn Bhd**



Sainthan Satyamoorthy,
Chief Corporate Solutions Officer, **AIA Bhd**



Brigitte Miksa,
Head of International Pensions, Executive Editor of PROJECT M, **Allianz Asset Management AG, Germany**



Vanessa Wang,
Managing Director, Asia Pacific Head of Pensions, **Citi Global Markets and Securities, Citigroup**



Jill Hoffman, Deputy Managing Director & Chief Operating Officer, **Munich Re - Singapore Branch - Life**



Martin Stevenson,
Representative & Member, Scientific Committee & Social Security Committee, **International Actuarial Association (IAA)**



Karjadi Pranoto,
Head of Employee Benefit Distribution, **PT Asuransi Jiwa Manulife Indonesia**



Léon Zijlmans,
CEO, **Syntaxyz Asia Ltd, Hong Kong**



Hasham Esmail Piperdy,
Director, Senior Consulting Actuary, **Towers Watson Malaysia**



Donna Cotter,
Vice President, Head of Asia Wealth Management, **Manulife Financial Asia Limited**

10th Asia Conference on Pensions & Retirement Planning

29 - 30 September 2014, InterContinental Hotel, Kuala Lumpur, Malaysia

PROGRAMME

Day One: 29 September 2014, Monday

- 8.00 am Registration & Coffee
- 9.00 am **Opening Address by Conference Chairman for Day One**
Hasham Esmail Piperdy, Director, Senior Consulting Actuary, Towers Watson, Malaysia
- 9.10 am **Welcome Address**
Vincent Kwo, President, Life Insurance Association of Malaysia
- 9.20 am **Keynote Address: Accelerating the Growth of the Private Pension Industry: Review Of Private Retirement Scheme (PRS)**
Eugene Wong, Executive Director, Corporate Finance & Investments, Securities Commission Malaysia (SC)
- 9.40 am **Overview of Challenges and Changes in the Asia Pensions Market over the Past 10 Years - What Else Can Be Done**
Neil Narale, Retirement Market Business Leader, ASEAN & India, Mercer (Singapore) Pte Ltd
- 10.10 am **Pension Fund Management Best Practices**
Mark Wang, CEO, Pension and Asset Management, AIA Bhd
- 10.30 am Q&A
- 10.40 am Presentation of Tokens to Sponsors & Day One Speakers
- 10.45 am Tea Break
- 11.15 am **Successful Long-Term Investment Through the Lense of A Retirement Member**
Josef Pilger, Global Pension and Retirement Market Segment Leader, Asia Pacific Pension Practice Leader, EY

Panel Discussion on Malaysia Private Pension Programme

- 11.45 am **Making Malaysia's Private Retirement System Successful**
Panel Chairman:
Josef Pilger, Global Pension and Retirement Market Segment Leader, Asia Pacific Pension Practice Leader, EY
Panellists:
 - *Munirah Khairuddin, Chief Executive Officer, CIMB-Principal Asset Management Berhad, Malaysia*
 - *Nicholas Kua, Chief Marketing Officer, Great Eastern Life Assurance (Malaysia) Berhad*
 - *Nick Czolak, Senior Vice President and Head of Business Development, Manulife Holdings Berhad, Malaysia*

- 12.30 pm Lunch Hosted by **Principal Financial Group**
- 2.00 pm **Designing, Implementing and Communicating DC Pension Plans**
Richard Roper, Managing Director – Benefit Solutions Asia, & Sales and Marketing Director Asia, Jardine Lloyd Thompson Limited
- 2.30 pm **Post-Retirement Medical Insurance Concept**
Sainthan Satyamoorthy, Chief Corporate Solutions Officer, AIA Bhd
- 3.00 pm Q&A
- 3.05 pm Tea Break
- 3.30 pm **Special Highlight: The Three Pillars Revisited –**
 - Pensions Fund Management
 - Retirement Planning & Wealth Management
 - Retirement Funding & Healthcare for Old Age*Vanessa Wang, Managing Director, Asia Pacific Head of Pensions, Citi Global Markets and Securities, Citigroup*
- 4.00 pm **Special Day One Anchor Address: Rethinking Retirement**
 - Young wife's curse and Sheik's lament
 - Pensions are about carrying risks – most underestimated risk
 - Multipillar pension systems: A portfolio that allows for risk diversification
 - Two incompatible targets? pension system sustainability and retirement income adequacy
 - Rethinking retirement: Total retirement income - the Malaysian case – from wealth accumulation to income generation*Brigitte Miksa, Head of International Pensions, Executive Editor of PROJECT M, Allianz Asset Management AG, Germany*
- 4.30pm Q&A
- 4.40pm Close of Day One

Day Two: 30 September 2014, Tuesday

Conference Chairman for Day Two
Desmond Chan, Director of Pension Strategy, Group Corporate Solutions, AIA Group

Global Exchange of Views on Pensions Systems

- 9.00 am **Dutch Pensions: Sustainability of One of the Oldest Social Security Systems in the World**
Léon Zijlmans, CEO, Syntaxyz Asia Ltd, Hong Kong
- 9.30 am **Profitability in Longevity: Myth or Reality? How to Make it A Reality**
Jill Hoffman, Deputy Managing Director & Chief Operating Officer, Munich Re - Singapore Branch - Life
- 10.00 am **Challenges and Opportunities for Pensions Market in Malaysia**
 - Overview of the pensions market in Malaysia
 - Outlook of net replacement ratio at retirement in Malaysia
 - The role of insurers in providing annuities in Malaysia
 - Managing longevity risks; -Takaful Annuities*Hamadah Othman, Partner; Farzana Ismail, Partner, Actuarial Partners Consulting Sdn Bhd*
- 10.30 am Q&A
- 10.40 am Presentation of Tokens to Day Two Speakers
- 10.45 am Tea Break
- 11.15 am **Pension Systems - Development and Progress in Australia**
Martin Stevenson, Representative & Member, Scientific Committee & Social Security Committee, International Actuarial Association (IAA)
- 11.40 am **Pensions & Retirement Planning: Strategies, Challenges, Opportunities & Solutions**
Karjadi Pranoto, Head of Employee Benefit Distribution, PT Asuransi Jiwa Manulife Indonesia
- 12.00 nn **Social Security & Pension System in Nepal**
Jeevan Kumar Katwal, Senior Manager, Investment and Treasury Management Department; Dilip Raj Paudel, Manager, Human Resource Planning & Development Section, Employee Provident Fund (EPF) Nepal
- 12.20 pm Q&A
- 12.30 pm Lunch

Bridging the Retirement Gap

- 2.00 pm **Can Pillar 3 Bridge the Retirement Savings Gap?**
Mandatory state plans provide a strong foundation for retirement savings but is it enough? This presentation will explore how Pillar 3 (the PRS in Malaysia) should complement rather than compete with the mandatory plans to bridge the retirement shortfall many employees face.
Hasham Esmail Piperdy, Director, Senior Consulting Actuary, Towers Watson, Malaysia
- 2.20 pm **Malaysia: Demography, Trends & Survival Analysis**
Associate Professor Dr Puzziawati Ab Ghani, Center for Statistical and Decision Science Studies, Faculty of Computer and Mathematical Sciences, Universiti Teknologi MARA (UiTM), Shah Alam, Selangor, Malaysia

Panel Discussion

- 2.45 pm **Panel Discussion On Role of the Insurance Industry in Retirement Planning**
Panellists
 - *Jonathan Clarkson, Senior Consultant, Insurance Management Consultancy, Asia Pacific, Towers Watson, Singapore*
 - *Jill Hoffman, Deputy Managing Director & Chief Operating Officer, Munich Re - Singapore Branch – Life*
 - *Donna Cotter, Vice President, Head of Asia Wealth Management, Manulife Financial Asia Limited*

3.30 pm Close of Conference & Tea Break

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Registration Link: www.asiainsurancereview.com/airpensions/Register
or Email: michelle@asiainsurancereview.com

Conference Registration

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Registered by _____

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof
First Name: _____ Last Name / Surname: _____
Job Title _____
Company _____
Address _____
Tel: () _____
Mobile: () _____
Fax: () _____
email: _____

REGISTRATION

Early Bird (valid till 5 Sep 2014)	Normal Registration
Subscribers <input type="checkbox"/> US\$980	Subscribers <input type="checkbox"/> US\$1,480
Non-Subscribers <input type="checkbox"/> US\$1,280*	Non-Subscribers <input type="checkbox"/> US\$1,680*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

- AIR/MEIR magazine AIR/MEIR Website Brochure Email
 Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration:

Special Offer for Year 2014 Register two delegates from the same company, and send the third delegate to attend the conference free of charge! (Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

Special Dietary Requirements

- I would like to have vegetarian meals during the Conference.

Closing date for registration: 22 Sep 2014

For cancellation in writing made before **5 Sep 2014**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **5 Sep 2014**. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

- I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"
 Telegraphic / Wire Transfer to the following account:
DBS Bank Ltd, 12 Marina Boulevard,
Marina Bay Financial Centre Tower 3, Singapore 018982
• US\$ (Account No.: 0001 - 004838-01-9-022)
• Swift Code: DBS SSGSG
 Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my
 Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is zero-rated for GST)

Hotel Reservation
Email: reservation.kulha@ihg.com

Hotel Reservation Form

Attn: Reservations Department
Email: reservation.kulha@ihg.com
Tel: +603 2782 6330 (Direct Line for Reservation Department)
Fax: +603 2164 4911 (Direct Fax for Reservation Department)

Intercontinental Kuala Lumpur
165 Jalan Ampang, 50450 Kuala Lumpur, Malaysia
Tel: +60 3 2161 1111 www.intercontinental-kl.com.my

Please fill in Guest particulars on Registration Form

Arrival Date

Check in date: _____

Flight: _____ ETA: _____

Departure Date

Check out date: _____

Flight: _____ ETD: _____

ROOMS

Deluxe Room

- Single MYR440.00++ Double MYR480.00++

Premier Room

- Single MYR480.00++ Double MYR520.00++

Grand Premier Room

- Single MYR520.00++ Double MYR560.00++

- Smoking Non-Smoking (subject to availability)

• Booking is valid up to 22 Aug 2014

- Rates inclusive of One/Two Buffet Breakfast(s) and In-Room Broadband Access
- Rates quoted are subject to 10% service charge and 6% government taxes.
- Check-out is at 1200 hours. Use of rooms from 1200 hours to 1800 hours on the day of departure can be arranged at fifty percent (50%) off the negotiated rates. Use of rooms after 1800 hours will be charged at a full night room rate. Late checkout is subject to availability.
- Check-in is at 1400 hours. Rooms required before 1400 hours on the day of arrival on confirmed basis must be pre-blocked. An additional one (1) night room charge will be levied.
- Any cancellation notice given less than 3 days prior to arrival date or No Show or No Show on arrival date will be subject to a cancellation penalty equivalent to full stay room charges.
- Rooms and rates are subject to availability so please make your booking early.

AIRPORT TRANSPORT

- Not required

- Kuala Lumpur International Airport (KLIA) to Hotel at RM340 per way via Mercedes-Benz E-Class

- Hotel to Kuala Lumpur International Airport (KLIA) at RM340 per way via Mercedes-Benz E-Class

- 50% surcharge will be levied for service renderers between 12:00 am to 06:00 am.
- The hotel requires at least 24 hours prior notice notification for any amendment or cancellation for limousine arrangement. Failing which a full limousine charges will be levied.
- Flight details are required for limousine booking.

RESERVATION GUARANTEE

All confirmed reservation must be guaranteed with a valid credit card. No booking will be accepted without credit card guaranteed. Credit Card

- Visa Mastercard Amex

- Diners JCB

Credit Card Number: _____

Expiry Date: _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____