

The Takaful Rendezvous 2014

12-13 November 2014,

Intercontinental Hotel, Kuala Lumpur, Malaysia

*Theme: 'Making Takaful Fighting Fit
for the Future'*

Register by
15 Oct 2014
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Discounts!



Co-organised by:

**ASIA
INSURANCE REVIEW**



Malaysian
Takaful
Association

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Takaful has grown rapidly and is now entrenched in the global insurance industry. There are still more takaful operators sprouting up all around the world. The dynamism of the takaful industry is making waves and re-defining the frontiers of traditional insurance and reinsurance.

Whilst there are enormous prospects for the takaful industry, the key challenge is to boost profitability and keeping the growth momentum. Operators are looking at new and innovative ways to generate growth, drive operational efficiencies, improve financial performance and successfully shift to sound sustainable underwriting while ensuring end to end shariah compliance. The time has come to shift gear to make takaful fit to face competition from the traditional world given the increasingly competitive takaful market.

With the success of last year's Rendezvous, Asia Insurance Review, together with the Malaysian Takaful Association, is jointly hosting The Takaful Rendezvous 2014 in Malaysia.

The Rendezvous will have two full mornings of presentations on the strength and future of the industry, with ample opportunities for business networking and bilateral business meetings. There will also be dedicated breakout sessions catering to both family and general takaful professionals plus a Retakaful Clinic for takaful operators to get free advice and audits of their retakaful protection and arrangements.

Who Should Attend

- CEOs and Senior Management of Takaful and Retakaful Companies
- Head of Retakaful & Reinsurance
- Insurance and Reinsurance Brokers with interest in the takaful segment
- Risk Managers
- Management Consultants and Service Providers
- Shariah Scholars

Register Now!

Key Speakers include:



Zainudin Ishak
Chairman,
Malaysian Takaful Association



Na Jia
Chief Marketing Officer, **ReMark International** & Head, **ReMark China**



Ng Hang Ming
CEO,
ACR ReTakaful Berhad, Malaysia



Mahomed Akoob
Managing Director,
Hannover ReTakaful B.S.C. (c), Bahrain



Brandon Bruce Sta Maria
Partner, Financial Services, Assurance,
EY, Malaysia



Sean Rowley
Managing Director – Asia,
ReMark Hong Kong



Kamaruddin Bin Ali
Head & Vice President – Takaful Business,
Consumer Banking,
CIMB Group Islamic Banking Division, Malaysia



Ruth Fisk
Global Insurance Director,
Hyland, creator of OnBase, Hyland Software, Inc., USA



Nassib El Barbir
Assistant General Manager- Retakaful,
Takaful Re Limited, UAE



Mohd Idzuddin Zakaria
Chief Executive Officer,
AIG Re-Takaful Berhad, Malaysia

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PROGRAMME

Day 1: Wednesday, 12 November 2014

- 8.00am Registration & Coffee
- 9.00 am **Opening Address by Conference Chairman for Day One**
Ezamshah Ismail, Dean of Professional Studies, The International Centre For Education in Islamic Finance (INCEIF), Malaysia
- 9.10 am **Welcome Address**
Zainudin Ishak, Chairman, Malaysian Takaful Association
- 9.20 am **Official Keynote Address**
Wan Mohd Nazri Wan Osman, Director, Islamic Banking & Takaful Department, Bank Negara Malaysia
- 9.50 am **Special Address: Say No to Maturity - ReMark Global Consumer Study**
Na Jia, Chief Marketing Officer, ReMark International & Head, ReMark China
- 10.20 am **The Exclusive Onsite Launch of Special 30th Anniversary Edition: Malaysian Takaful Dynamics**
- 10.30 am **Industry Address: Global Takaful Insights 2014 – Growth Momentum Continues**
Brandon Bruce Sta Maria, Partner, Financial Services, Assurance, EY, Malaysia
- 11.00 am Token Presentation to Sponsors and Day One Speakers
- 11.10 am Tea Break

Developments in the Retakaful Scene

- 11.30 am **The Dynamics of the Retakaful Market Today and Its Vision To Be A Real Partner to Takaful Operators**
Ng Hang Ming, CEO, ACR ReTakaful Berhad, Malaysia
- 11.55 am **Retakaful – Creating the Conditions for Underwriting Large & Specialised Risk**
Mohd Idzuddin Zakaria, CEO, AIG Re-Takaful Berhad, Malaysia
- 12.20 pm **Future of Retakaful – Surviving or Flourishing**
Mahomed Akoob, Managing Director, Hannover ReTakaful B.S.C. (c), Bahrain
- 12.45 pm Q&A
- 1.00 pm Lunch Hosted By **ReMark**
- 2.00 pm **Retakaful Clinic Opens & Bilateral Networking Session for Pre-Arranged Meetings**
- 4.00 pm End of Day One

Day 2: Thursday, 13 November 2014

Conference Chairman for Day Two

Sean Rowley, Managing Director – Asia, ReMark Hong Kong

Propelling the Takaful Industry to the Next Level

- 9.00 am **Structuring Bancatakaful Partnerships For Success: What Do Banks Expect From Takaful Operators**
Kamaruddin Bin Ali, Head & Vice President – Takaful Business, Consumer Banking, CIMB Group Islamic Banking Division, Malaysia
- 9.25 am **Optimization and Innovation: Technology Drivers for a Successful Takaful Business**
Ruth Fisk, Global Insurance Director, Hyland, creator of OnBase, Hyland Software, Inc., USA
- 9.50 am **Developing a Standard General Re-Takaful Wording**
Marcel Omar Papp, Head of Retakaful, Swiss Re Retakaful, Malaysia
- 10.15 am Q&A
- 10.25 am Token Presentation to Day Two Speakers
- 10.35 am Tea Break

Panel Discussion

- 11.00 am **Re-Energising Profitable Growth By Meeting Changing Consumer Needs**
- Product innovation: Creating the next generation of takaful solutions
 - Aligning product development with market needs to improve penetration: Customer centric solutions vs product push
 - Where are the growth catalysts: Looking beyond mandatory lines for new growth opportunities
 - Marketing and branding of takaful products: Customer centricity as the new age marketing tool
- Panel Moderator:
Sean Rowley, Managing Director – Asia, ReMark Hong Kong
- Panellists:
- Erwin Noekman, Vice Chairman cum Head of Institutional Relation, Media and Literacy Department, Indonesia Takaful Association*
 - Kamaruddin Bin Ali, Head & Vice President – Takaful Business, Consumer Banking, CIMB Group Islamic Banking Division, Malaysia*
 - Ahmad Mahfuz Haji Ismail, CEO, Marsh Takaful Brokers (Malaysia)*

11.45 am Break-Out Sessions

Break-Out Session (Family)

- Session 1: **Innovating Family Takaful Products to Build a Sustainable Value Proposition**
Nor Azman Zainal, Director of Marketing, Prudential BSN Takaful Berhad, Malaysia
- Session 2: **Panel Discussion - Is Family Takaful Well-Positioned to Meet the Needs of an Ageing Society?**
- Panel Moderator:
Ching Ing Chian, Head of Actuarial, AIA PUBLIC Takaful Bhd, Malaysia
- Panellists:
- Dato' Majid Mohamad, Managing Adviser, MBM Advisers (L) Ltd, Malaysia*
 - Nizam Yahya, Vice President, Client Manager, Asia, Swiss Re Retakaful, Malaysia*
 - Manjit Singh, Partner, Assurance & Insurance Practice Leader, PwC, Malaysia*

Break-Out Session (General)

- Session 1: **Key Initiatives to Ensure the Long Term Profitability of the General Takaful Industry**
Mhd. Taufik Arifin, CEO, L&G Risk Services, Indonesia
- Session 2: **Panel Discussion - Uncovering Niche Opportunities for General Takaful to Grow**
- Panel Moderator:
Alex Low, Chairman, Malaysian Insurance and Takaful Brokers Association (MITBA); & Executive Director, Jardine Lloyd Thompson Sdn Bhd, Malaysia
- Panellists:
- Nassib El Barbir, Assistant General Manager - Retakaful, Takaful Re Limited, UAE*
 - Fahmi Basyah, Chairman, Islamic Insurance Society (IIS); Vice-Chairman, Sharia Insurance Association of Indonesia; & Head of Sharia Insurance Division, Bumiputera Muda 1967, PT Asuransi Umum, Indonesia*
 - Charles Gunaraj Asirvatham, CEO, GIC Re, Malaysia*

- 1.00 pm Lunch
- 2.00 pm Bilateral Networking Session for Pre-Arranged Meetings
- 4.00 pm End of The Takaful Rendezvous 2014

Programme is subject to change

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Registration Link: www.asiainsurancereview.com/airtakrend/Register
or Email: loga@asiainsurancereview.com

Conference Registration

Registered by _____

To: Ms Loga, Asia Insurance Review
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: +65 6372 3184 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof

First Name: _____ Last Name /
Surname: _____

Job Title _____

Company _____

Address _____

Tel: () _____

Mobile: () _____

Fax: () _____

email: _____

REGISTRATION

Early Bird (valid till 15 Oct 2014)

Subscribers US\$980

Non-Subscribers US\$1,280*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Normal Registration

Subscribers US\$1,480

Non-Subscribers US\$1,680*

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine AIR/MEIR Website Brochure Email

Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration:

Special Offer for Year 2014 Register two delegates from the same company, and send the third delegate to attend the conference free of charge! (Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 5 Nov 2014

For cancellation in writing made before **15 Oct 2014**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **15 Oct 2014**. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:
DBS Bank Ltd, 12 Marina Boulevard,
Marina Bay Financial Centre Tower 3, Singapore 018982
• US\$ (Account No.: 0001 - 004838-01-9-022)
• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for
Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is zero-rated for GST)

Hotel Reservation
Email: reservation.kulha@ihg.com

Hotel Reservation Form

Attn: Reservations Department
Email: reservation.kulha@ihg.com
Tel: +603 2782 6330 (Direct Line for Reservation Department)
Fax: +603 2164 4911 (Direct Fax for Reservation Department)

Intercontinental Kuala Lumpur

165 Jalan Ampang, 50450 Kuala Lumpur, Malaysia
Tel: +60 3 2161 1111 www.intercontinental-kl.com.my

Please fill in Guest particulars
on Registration Form

Arrival Date

Check in date: _____

Flight: _____ ETA: _____

Departure Date

Check out date: _____

Flight: _____ ETD: _____

ROOMS

Deluxe Room

Single MYR440.00++ Double MYR480.00++

Premier Room

Single MYR480.00++ Double MYR520.00++

Grand Premier Room

Single MYR520.00++ Double MYR560.00++

Smoking Non-Smoking (subject to availability)

- **Booking is valid up to 29 Sep 2014**
- Rates inclusive of One/Two Buffet Breakfast(s) and In-Room Broadband Access
- Rates quoted are subject to 10% service charge and 6% government taxes.
- Check-out is at 1200 hours. Use of rooms from 1200 hours to 1800 hours on the day of departure can be arranged at fifty percent (50%) off the negotiated rates. Use of rooms after 1800 hours will be charged at a full night room rate. Late checkout is subject to availability.
- Check-in is at 1400 hours. Rooms required before 1400 hours on the day of arrival on confirmed basis must be pre-blocked. An additional one (1) night room charge will be levied.
- Any cancellation notice given less than 3 days prior to arrival date or No Show or No Show on arrival date will be subject to a cancellation penalty equivalent to full stay room charges.
- Rooms and rates are subject to availability so please make your booking early.

AIRPORT TRANSPORT

Not required

Kuala Lumpur International Airport (KLIA) to Hotel
at RM340 per way via Mercedes-Benz E-Class

Hotel to Kuala Lumpur International Airport (KLIA)
at RM340 per way via Mercedes-Benz E-Class

- 50% surcharge will be levied for service renders between 12:00 am to 06:00 am.
- The hotel requires at least 24 hours prior notice notification for any amendment or cancellation for limousine arrangement. Failing which a full limousine charges will be levied.
- Flight details are required for limousine booking.

RESERVATION GUARANTEE

All confirmed reservation must be guaranteed with a valid credit card. No booking will be accepted without credit card guaranteed. Credit Card

Visa Mastercard Amex

Diners JCB

Credit Card Number: _____

Expiry Date: _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____