

20-22 January 2016

Taj Lands End, Mumbai

Theme: "The New Realities in Reinsurance"  
*Creating a Reinsurance Hub in India*

# 9th IRO India Rendezvous



**International Keynote Address: The New Basics in Reinsurance Today**

**Victor Peignet**  
CEO  
SCOR Global P&C



**Welcome Address**

**K Sanath Kumar**  
Director & General Manger  
(Acting Chairman-cum-  
Managing Director), GIC Re



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# 9th India Rendezvous

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The world is in a greater spin with the volatility in the stock markets. There are such amazing changes taking place in the Indian market, what with Government's drive to open up the reinsurance market and make India a reinsurance hub as well as Lloyd's almost setting up in India. The latest sigma world insurance report ranks India as 15th largest insurance market in the world with a US\$70 billion premium income. Life accounts for 78.5% of that pie. The non-life market with a premium of US\$15 billion is still the 20th largest globally.

This year, the India Rendezvous will focus on the theme, "The New Realities in Reinsurance" with the subtext "Creating a Reinsurance Hub in India." The entire Indian industry will be present at the Rendezvous as they have in the past.

Over the 9 years since its launch, the India Rendezvous, organised jointly by GIC Re and Asia Insurance Review has become THE major event on the Asian insurance calendar and for those serving the Indian market, it is a Must-Attend event.

The India Rendezvous brings together more than 650 delegates both from the Indian, regional and international markets, and is intended to look at reinsurance renewal dynamics in the Indian and SAARC markets.

Working on the successful format of the past, each Indian ceding company will be represented by three senior managers as well as have a table at the Rendezvous to promote intensive bilateral discussions and networking. Special areas at the Taj Lands End will be set for bilateral discussions and each Indian insurer will be given a table where they can hold their private meetings with the visiting foreign delegates and international reinsurers and reinsurance brokers, as in previous years.

Set at the "Monte Carlo" for the SAARC region, we hope to see you in India.

## Key Speakers include:



**Alice Vaidyan**  
General Manager,  
GIC Re



**Ashok Kumar Roy**  
Former Chairman-cum-Managing  
Director,  
GIC Re



**Kenneth Wong**  
Chief Risk Officer and Chief Actuary,  
Avicennia Capital Sdn Bhd



**Amitabha Ray**  
Head, Property Treaty Underwriting,  
Property & Specialty Underwriting,  
Southeast Asia, India,  
Hong Kong, Korea and Taiwan, Swiss  
Re



**Kalpana Sampat**  
Managing Director,  
Swiss Re Services India Pte Ltd



**Anil Arora**  
Director,  
ACE Insurance Brokers



**Dr Praveen Sandri**  
Managing Director &  
Senior Vice President,  
AIR Worldwide India Pte Ltd



**Saifuddin N Zoomkawala**  
Chairman,  
EFU General Insurance Ltd



**David Piesse**  
Managing Director & Head of Asia  
Pacific, Ultimate Risk Solutions and  
Advisory Board, Guardtime

## Who Should Attend

- CEOs and Senior Management of Insurance and Reinsurance Companies
- Insurance and Reinsurance Brokers
- Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
- Regulators & Supervisory Authorities
- Risk Managers
- Banks & Financial Institutions
- Companies Keen to Tap the Potential of the India Market

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## PROGRAMME

### Day One: 20 January 2016, Wednesday

- 5.00 pm Early Registration of Speakers and Delegates
- 6.30 pm **Welcome Cocktail & Dinner Sponsored by ACE Insurance Brokers**
- 10.00 pm End of Dinner

### Day Two: 21 January 2016, Thursday

- 8.00 am Registration & Coffee
- 9.00 am **Opening Remarks by Chairman of Conference Sivam Subramaniam, Editor-in-Chief, Asia Insurance Review & Middle East Insurance Review**
- 9.10 am **Welcome Address followed by Official Opening of the 9th India Rendezvous 2016 K Sanath Kumar, Director & General Manager (Acting Chairman-cum-Managing Director), GIC Re**
- 9.30 am **International Keynote Address: The New Basics in Reinsurance Today Victor Peignet, CEO, SCOR Global P&C**
- 10.00 am **Special Address: Indian Insurance Industry and Horizons of Reinsurance Alice Vaidyan, General Manager, GIC Re**
- 10.30 am **Purchasing Insurance Assets at a Fair Price Kenneth Wong, Chief Risk Officer and Chief Actuary, Avicennia Capital Sdn Bhd**
- 11.00 am Q&A and Token Presentation to Sponsors & Speakers followed by Tea Break
- 11.30 am **Parametric Products for Nat CAT Protection: The Time Has Come? Amitabha Ray, Head, Property Treaty Underwriting, Property & Specialty Underwriting, Southeast Asia, India, Hong Kong, Korea and Taiwan, Swiss Re**
- 12.15 pm **Panel on Creating a True Reinsurance Hub in India Panel Moderator: Kim Singh, Principal Strategist, KJS & Associates; Co-Founder & CEO, BS Creative Learning, India and Germany**
- Kalpana Sampat, Managing Director, Swiss Re Services India Pvt Ltd
  - Anil Arora, Director, ACE Insurance Brokers
  - Hitesh Kotak, Chief Representative Officer, India and Indian Subcontinent, Munich Re
  - Ashok Kumar Roy, Former Chairman-cum-Managing Director, GIC Re
  - Saifuddin N Zoomkawala, Chairman, EFU General Insurance Ltd
  - Dr C H Asrani, Chief Executive, X-CLAIM
- 1.15 pm Lunch Hosted by The Oriental Insurance Company
- 2.30 pm Bilateral Discussions & Networking Opportunities
- 5.30 pm End of Day Two

### Day Three: 22 January 2016, Friday

- 9.00 am **Keynote Address Ajay Pandey, Managing Director and Group CEO, Gujarat International Finance Tec-City Co Ltd (GIFT)**
- 9.30 am **The Regulatory and Tax Environment in India - Implications for Foreign Reinsurers Radhakishan Rawal, Executive Director, Tax & Regulatory Services, PwC**
- 10.00 am **Highlighting the Impending CAT Risks & Implications to the India Market Dr Praveen Sandri, Managing Director & Senior Vice President, AIR Worldwide India**
- 10.30 am Q&A and Token Presentation to Speakers followed by Tea Break
- 11.00 am **Alternative Reinsurance Solutions for the Indian Market Anant Srivastava, Assistant Manager, Protection Department, GIC Re**
- 11.30 am **Being Cyber Resilient David Piesse, Managing Director & Head of Asia Pacific, Ultimate Risk Solutions and Advisory Board, Guardtime**
- 12.00 pm **Anchor Address: Future of Insurance & The Hunt for Talent P C James, Chair Professor (Non-Life), National Insurance Academy**
- 12.30 pm Closing Address followed by Lunch
- 2.00 pm Bilateral Discussions & Networking Opportunities
- 5.30pm End of 9<sup>th</sup> India Rendezvous



# 9th India Rendezvous

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Email: [weeling@asiainsurancereview.com](mailto:weeling@asiainsurancereview.com)

## Conference Registration

To: Ms Wee Ling, Asia Insurance Review  
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583  
DID: +65 6372 3167 • Fax: +65 6224 1091 • [www.asiainsurancereview.com](http://www.asiainsurancereview.com)  
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

Registered by \_\_\_\_\_

### PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof	
First Name: _____	Last Name / Surname: _____
Nationality _____	
Passport No _____	
Job Title _____	
Company _____	
Address _____	
Tel: (     ) _____	
Mobile: (     ) _____	
Fax: (     ) _____	
email: _____	

### REGISTRATION

#### Early Bird (valid till 10 Dec 2015)

Subscribers  US\$980  
Non-Subscribers  US\$1,180\*  
(\*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

#### Normal Registration

Subscribers  US\$1,280  
Non-Subscribers  US\$1,480\*

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine    AIR/MEIR Website    Brochure    Email  
 Referral by \_\_\_\_\_  
(Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

#### Group registration:

**Special Offer for Year 2016** Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

#### Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

**Closing date for registration: 13 Jan 2016**

### PAYMENT

*I undertake to indemnify the organisers for all bank charges*

- I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"
- Telegraphic / Wire Transfer to the following account:  
DBS Bank, Marina Financial Centre, 12 Marina Boulevard, #03-00  
MBFC Tower 3, Singapore 018982  
Branch : Marina Financial Centre Branch  
Account Name: Ins Communications Pte Ltd  
US dollars: Ac No 0001 004838 01 9 022  
Swift Code: DBS SSGSG
- Please debit the sum of US Dollars US\$ \_\_\_\_\_ for Conference Registration fee from my
- Mastercard    VISA    American Express

Card Holder's Name: \_\_\_\_\_

Card No.: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ - \_\_\_\_\_ (mm-yy) Total Amount: US\$ \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(Conference fee is zero-rated for GST)

Email: [tlegroupreservation.bom@tajhotels.com](mailto:tlegroupreservation.bom@tajhotels.com)

## Hotel Reservation Form

Ms Pratyasha Pattnaik, Assistant Manager Group Reservations  
Email: [tlegroupreservation.bom@tajhotels.com](mailto:tlegroupreservation.bom@tajhotels.com)

### Taj Lands End

Band Stand, Bandra (West), Mumbai 400 050 Maharashtra, India  
Tel: +91 22 6668 1234 • Fax: +91 22 6668 1338  
[www.tajhotels.com](http://www.tajhotels.com)

### Please fill in Guest particulars on Registration Form

#### Arrival Date

Check in date: \_\_\_\_\_

Flight: \_\_\_\_\_ ETA: \_\_\_\_\_

#### Departure Date

Check out date: \_\_\_\_\_

Flight: \_\_\_\_\_ ETD: \_\_\_\_\_

### ROOMS

#### Luxury Suite:

- INR 40000 + Taxes  
 Smoking                       Non Smoking

- Above room rates include accommodation, continental breakfast, 1 way airport transfer and other benefits etc. Additional taxes applicable: Currently at 18.70% and on a per room per night basis.
- Check-in time is 14.00 hrs. Check out time is 12:00 noon.
- In case of cancellation of individual rooms on or before 15 days before check in date, the hotel reserves the right to charge the individual one night's room billing inclusive of taxes as retention charges.
- In case of cancellation of individual rooms less than 7 days before check in or an eventual No-Show, the hotel reserves the right to charge the individual 100% (all nights stay as booked) room billing inclusive of taxes as Retention.
- **For No Show:** Rooms which are not cancelled by the guest will be charged for the full number of nights booked.
- All room and incidental charges are chargeable to your personal account and must be settled upon check-out
- All room bookings received are subject to availability.

### AIRPORT TRANSPORT

Not required

#### Mumbai International Airport

- Mumbai International Airport to Hotel at INR3,522 per way (Toyota Altis Or Tata Aria)  
 Hotel to Mumbai International Airport at INR3,522 per way (Toyota Altis Or Tata Aria)

#### Mumbai Domestic Airport

- Mumbai Domestic Airport to Hotel at INR2,455 per way (Toyota Altis Or Tata Aria)  
 Hotel to Mumbai Domestic Airport at INR2,455 per way (Toyota Altis Or Tata Aria)

### RESERVATION GUARANTEE

Kindly provide your credit card details to guarantee your booking

Visa    Mastercard    Amex  
 Others \_\_\_\_\_

Credit Card Number: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ month \_\_\_\_\_ year

Cardholder's name: \_\_\_\_\_

Signature of Cardholder: \_\_\_\_\_