

Register by
6 February 2018
for Early Bird Discounts!

6th Asia Insurance Brokers' Summit

13 – 14 March 2018, Mandarin Oriental Hotel, Kuala Lumpur, Malaysia

Theme: "The Digital Savvy Broker: Finding a Secure Sustainable Niche in the Future of Insurance"



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PROGRAMME

Day One, 13 March 2018, Tuesday

- 8.00 am Registration & Coffee
- 9.00 am **Opening Remarks by Chairman of Conference**
YM Raja Zailan Putra, Chairman, Malaysian Insurance and Takaful Brokers Association (MITBA), Malaysia
- 9.10 am **Official Keynote Address**
Jeremy Lee Eng Huat, Director, Consumer and Market Conduct Department, Bank Negara Malaysia
- 9.40 am **Industry Keynote Address**
Marcellus Wong, Vice Chairman of the Board of Directors, AMTD Group
- 10.10 am **Broker Keynote Address: The Broker in the Digital Era: Surviving an Automated Future**
Robert Kelly, Managing Director and CEO, Steadfast Group Limited, Australia
- 10.40 am Q&A
- 10.50 am Tea Break
- 11.20 am **Special Address: The New World of the Smart Broker**
Abdul Halim Jantan, CEO, Sterling Insurance Brokers Sdn Bhd, Malaysia
- 11.50 am **Special C-Suite Panel Discussion: Brokers as Partners**
- The Key attributes to succeed in sustainable, innovative and competitive environment
- Moderator:**
Abdul Halim Jantan, CEO, Sterling Insurance Brokers Sdn Bhd, Malaysia
- Panellists:**
- Robert Kelly, Managing Director and CEO, Steadfast Group Limited, Australia
 - YM Raja Zailan Putra, Chairman, The Malaysian Insurance and Takaful Brokers Association (MITBA), Malaysia
 - Purandar Bhavani, Director, India Insure Risk Management & Insurance Broking Services Pvt Ltd, India
 - Ku Shun Kit Sidney, Chief Executive Officer, AMTD Strategic Capital Group Limited, Managing Director, AMTD Group
- 12.50 pm Lunch
- Special Focus on Digital Transformation**
- 2.00 pm **Practical Solutions Using Technology Efficiently and Affectively to Build Your Business Profitability: Clever tools to find more time in your business to see more clients**
Adjunct Professor Dr Jim Taggart (OAM, DBA, JP), Chairman/Chancellor, Asia Pacific International College, Australia
- 2.40 pm **Key Digital Trends Brokers Must Embrace**
Regine Lai, Managing Director, Insurance Republic
- 3.10 pm **Harnessing Technology - Tradable Insurance on the Blockchain**
Alvin Ang, CEO and Co-founder, fidentiaX
- 3.40 pm Q&A
- 3.50 pm **Panel Discussion on Traditional vs Smart-backed Brokers**
- Is traditional brokerage model obsolete?
- What InsurTech can help to expand
- Moderator:**
Michael Leong, Deputy Chairman and Director, Jardine Lloyd Thompson Sdn Bhd, Malaysia
- Panellists:**
- Sendy, CEO & President Director, Futuready Insurance Brokers
 - Pearly Wong, General Manager-Broking Business, MPI Generali Insurans Berhad, Malaysia
 - Wilson Beh, Co-Founder & COO, PolicyStreet, Malaysia
 - Regine Lai, Managing Director, Insurance Republic
 - Eddy PK Hon, Country Head & Executive Director, CIMB Howden Group, Malaysia
 - Angie Lin, Co- Chief Executive Officer, AMTD Strategic Capital Group
- 4.50 pm Q&A
- 5.00 pm End of Day One with Tea Break

Day Two, 14 March 2018, Wednesday

- 8.00 am Registration & Coffee
- 9.00 am **New Partnerships in Insurance: Brokers, Risk Managers and Insurers**
Zalina Jaflus, Chief Operating Officer, Sterling RiskSolutions Sdn Bhd, Malaysia
- 9.30 am **Special Address: The Changing Face of Risk Today – Global Risk Report 2018**
Satoru Hiraga, President & CEO, Japan Insurance Brokers Association (JIBA)
- 10.00 am Q&A
- 10.10 am Tea Break
- 10.40 am **Asia Brokers' Association Leaders and Representatives Panel**
- Growth prospects in each market
- Role of association in grooming Brokers
- Lobbying for Brokers with governments & regulators
- Moderator:**
Y.M Raja Zailan Putra, Chairman, The Malaysian Insurance and Takaful Brokers Association (MITBA), Malaysia
- Panellists:**
- Satoru Hiraga, President & CEO, Japan Insurance Brokers Association (JIBA)
 - Purandar Bhavani, Director, India Insure Risk Management & Insurance Broking Services Pvt Ltd, India
 - Eric Harris, Director of Business Operations, ACS Aon Risk Solutions, Australia
 - Gerald Lim, President, Singapore Insurance Brokers' Association (SIBA), Singapore
 - Yulius Bhayangkara, Vice Chairman, Association of Indonesian Insurance and Reinsurance Brokers (APPARINDO)
 - Raymond Wong Shu Yoon, Chairman, Labuan International Insurance Association
- 11.50 am **Secrets to Making Brokers Sustainable and Indispensable**
Stuart Anderson, CEO - Asia, NCI Brokers (ASIA) Pte Ltd, Singapore
- 12.20 pm Q&A
- 12.30 pm Lunch
- Special Focus on Cyber**
- 2.00 pm **New Approach to Cyber Insurance – A strategy in a digital age**
Troy Filipcevic, Founder & Managing Director, Emergence, Australia
- 2.30 pm **Panel Session: The State of Cybersecurity in Asia**
- Are brokers doing enough to help customer manage their risks?
- SME to understand importance of cyber cover
- Moderator:**
Troy Filipcevic, Founder & Managing Director, Emergence, Australia
- Panellists:**
- Faisal Yahya, Head of IT, PT IBS Insurance Broking Service, Indonesia
 - Shirley Ling, Head- Property, Casualty & Liability Division AFR Asia Pacific Limited, Malaysia
 - Megat Mohammad Faisal Khir Johari, Partner/Executive Director, Risk Advisory, Deloitte Malaysia
- Special Focus on Future Talent**
- 3.30 pm **Future Leader – Young Insurance Brokers Panel Discussion**
- Value they can bring through innovation and technology
- Injecting new blood into broking – Role of old brokers
- Drawing Talent through Diversity and Inclusion
- Moderator:**
Amy Fu, Market Development Manager, Lloyd's of London (Asia) Pte Ltd
- Panellists:**
- Sendy, CEO & President Director, Futuready Insurance Brokers, Indonesia
 - Akhilesh Jain, Vice Chairman, Trinity Re-insurance Brokers Ltd, India
 - Andrew Lee, Managing Director, Evant & Co
- 4.30 pm Q&A
- 4.40 pm End of Summit & Tea Break

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Registration Email: loga@asiainsurancereview.com

Conference Registration

Registered by _____

To: Ms Loga, Asia Insurance Review
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: +65 6372 3184 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dt/Prof

First Name: _____ Last Name/
Surname: _____

Nationality _____

Passport No _____

Job Title _____

Company _____

Address _____

Country _____

Tel: () _____

Cellular: () _____

Fax: () _____

email: _____

REGISTRATION

Early Bird (valid till 6 Feb 2018)

Subscribers US\$1,280

Non-Subscribers US\$1,580*

Normal Registration

Subscribers US\$1,780

Non-Subscribers US\$1,980*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine AIR/MEIR Website Brochure Email

Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration: Special Offer for Year 2018

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 6 March 2018

For cancellation in writing made before **6 Feb 2018**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **6 Feb 2018**. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:

DBS Bank
Marina Financial Centre, 12 Marina Boulevard,
#03-00 MBFC, Tower 3, Singapore 018982
Branch: Marina Financial Centre Branch
Account Name: Ins Communications Pte Ltd
• US\$ (Account No.: 0001 - 004838-01-9-022)
• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is zero-rated for GST)

Hotel Reservation:
Attn: Ms Carole Heiw / Ms Felicia Ann Jitab

Hotel Reservation Form

Email: CaroleH@mohg.com / FeliciaJ@mohg.com

Mandarin Oriental Kuala Lumpur

Kuala Lumpur City Centre

50088 Kuala Lumpur, Malaysia

Tel: +60 (3) 2179 8633/8636 • Fax: +60 (3) 2179 8699

www.mandarinoriental.com/

PLEASE FILL IN GUEST PARTICULARS
ON REGISTRATION FORM

ARRIVAL DATE

Check in date: _____

Flight: _____ ETA: _____

DEPARTURE DATE

Check out date: _____

Flight: _____ ETD: _____

ROOM TYPE / ROOM RATE

Rooms

Deluxe Room

Single RM555++ per room per night

Double RM615++ per room per night

Club Deluxe

RM915.00++ per room per night, with club floor benefits

King Bed Twin Bed Smoking Non-Smoking

• All room rates are subject to 10% service charge and 6% Goods and Services Tax (GST) A Tourism Tax of RM10nett per room p night is applicable for all non-Malaysian guests.

• Room rates are inclusive of one (1) daily buffet breakfast for single occupancy or two (2) daily buffet breakfasts for double occupancy at Mosaic, Lobby Level

• Check-in time is 14.00 and Check-out time is at 12:00 noon.

• Any "No-show" on the specified date of arrival will result in an equivalent 100% of the accommodation rate for each of the nights reserved.

• Cancellation with less than 14 days notice, the hotel will impc a penalty equivalent to 1 night room deposit

• Rooms and rates are subject to availability so please make you booking early.

HOTEL LIMOUSINE SERVICE

Required Not Required

Mercedes E-Class: Seating capacity 3 – 4 Persons
Kuala Lumpur International Airport (KLIA)

KLIA to Hotel: RM375.00nett per car per way

Hotel to KLIA: RM375.00nett per car per way

Toyota Alphard: Seating Capacity 4 – 5 Persons
Kuala Lumpur International Airport (KLIA)

KLIA to Hotel: RM470.00nett per car per way

Hotel to KLIA: RM470.00nett per car per way

All pick-ups can be guaranteed upon credit card details receive
Additional comments/ special requirements: _____

RESERVATION GUARANTEE

Credit Card

Visa Mastercard Amex

Diners JCB

Credit Card Number: _____

Expiry Date : _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____