

A Must-Attend Event!!

7th India Rendezvous

22 – 24 January 2014, The Taj Mahal Palace, Mumbai, India

Theme: "Lessons from the Basics for a Sustainable Future"



Special International Guest Address



Alderman Fiona Woolf CBE
The Right Honourable The Lord Mayor,
City of London

Register by
15 Dec 2013 for
Early Bird Discounts!

Organised by:



Co-organiser:



Sponsors:



Cocktail Sponsor:



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7th India Rendezvous

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It's been 7 years since *Asia Insurance Review* launched the now iconic India Rendezvous together with GIC Re. The theme this year is "*Lessons from the Basics for a Sustainable Future*". Hailed as a must attend event, this year's India Rendezvous in the new venue of the Taj Mahal Palace, will bring together some 650 delegates both from the Indian as well as the international markets, to look at renewal dynamics, as well as to keep a close eye on the foundation and basics driving the industry and internalise the lessons learnt over the years.

The India Rendezvous is co-organised with GIC Re, with the support of the International Insurance Society. As with the past Rendezvous, the event works due to the strong support of each and every insurer in India.

Special areas at The Taj will be set for bilateral discussions and each Indian insurer will be given a table where they can hold their private meetings with the visiting foreign delegates and international reinsurers and reinsurance brokers, as in previous years.



Who Should Attend

- CEOs and Senior Management of Insurance and Reinsurance Companies
- Insurance and Reinsurance Brokers
- Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
- Regulators & Supervisory Authorities
- Risk Managers
- Banks & Financial Institutions
- Companies Keen to Tap the Potential of the India Market

Key Topics

- Indian Insurance Market on World Stage: A GIC Re Perspective
- The Renewal Dynamics in the Market
- Claims from a Reinsurer's Perspective
- Business Interruption- Nurturing A New Class
- Frequency of Nat CATs – Can Reinsurers Rise to the Challenge
- Managing Investment Income for Sustainability
- Academic Paper: The Unsung Role of Reinsurance in the Economy

With Special Strategic Panel Discussions on:

- **Managing CATS in India: Basic Recipe to Bring Cover to All with Technical Results**
- **Back to Basics & Going Beyond – Entrenching Professionalism in the Market**

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PROGRAMME

Day One: 22 January 2014, Wednesday

- 5.00 pm Early Registration for Speakers & Delegates
6.30 pm Welcome Cocktail Sponsored by
ACE Insurance Brokers
7.00 pm **Special International Guest Address**
*Alderman Fiona Woolf CBE,
The Right Honourable The Lord Mayor, City of London*
8.30 pm End of Cocktail

Day Two: 23 January 2014, Thursday

- 8.00 am Registration & Coffee
9.00 am **Welcome Remarks**
Chairman of Conference
*Sivam Subramaniam, Editor-in-Chief,
Asia Insurance Review & Middle East Insurance Review*
9.10 am **Welcome Address followed by Official Opening of the 7th India Rendezvous**
*Ashok Kumar Roy, Chairman-cum-Managing Director,
GIC Re*
9.20 am **International Address: The World of Risks: What to Expect in 2014**
*Meera Narayanaswamy, Insurance & Financial Guarantees - Asia, Global Financial Markets,
International Finance Corporation*
9.40 am **Macro Trends in Emerging and Developing Markets**
Vasilis Katsipis, General Manager, Market Development, A.M. Best - MENA, South & Central Asia
10.00 am **Indian Insurance Market on World Stage: A GIC Re Perspective**
Alice G Vaidyan, General Manager, GIC Re
10.30 am Tea Break Hosted by **AIR Worldwide**
Regional Markets: Lessons from Claims & RI Recoverables in Major Losses in Asia
Chairman:
Jimmy John, Asia Insurance Review
11.00 am **Claims from a Reinsurer's Perspective**
*Stuart Willoughby, Global Head of Claims,
SCOR Global P&C*
11.30 am **Claims and Recoverables from a Broker's Perspective**
Anil Arora, Director, ACE Insurance Brokers
12.00 pm **Business Interruption – Nurturing A New Class**
V. Ramakrishna, Chairman, India Insure Risk Management & Insurance Broking Services Pvt Ltd
12.30 pm **Frequency of Nat CATs – Can Reinsurers Rise to the Challenge**
*Jyoti Majumdar, Head of Client Markets,
Property & Casualty, Swiss Re, India*

Panel on Managing CATS in India: Basic Recipe to Bring Cover to All with Technical Results

- 1.00 pm **Chairman of Panel:**
Scott Ryrie, Principal, Ryrie Consulting
Panellists include:
 - Mike Pereira, CEO, APAC London Team, Aon Benfield
 - Vikas Wadhwa, Director, Modeling and Analytics, RMS
 - Nympha Batra, Vice President, Marsh India
 - Praveen Sandri, Managing Director & Senior Vice President, AIR Worldwide India

- 1.45 pm Lunch for all participants
2.45 – 5.30 pm Bilateral Discussions & Networking Opportunities

Day Three: 24 January 2014, Friday

- Chairman:**
Jimmy John, Asia Insurance Review
9.00 am **Reinsurance Needs of the Life Market**
Parijat Dutta, General Manager, GIC Re
9.30 am **Reinsurance Needs of the SAARC Markets**
S Yugandhara Rao, Director & General Manager, GIC Re
10.00 am **Rising Demand for Corporate and Specialty Risk Covers**
*Jim Amberson, Head of Global Risks Division,
Bajaj Allianz General Insurance Co Ltd*
10.30 am Tea Break
11.00 am **Academic Paper: The Unsung Role of Reinsurance in the Economy**
P Venkatramaiah, General Manager, GIC Re

Panel on Back to Basics & Going Beyond – Entrenching Professionalism in the Market

- 11.30 am (a) Delivery vs. Distribution
(b) Underwriting Discipline
(c) Core function of insurers and reinsurers
(d) Customer service
Chairman of Panel:
*P C James, Chair Professor (Non-Life),
National Insurance Academy*
Panellists include:
 - Kaushal K. Mishra, CEO, Tata AIG General Insurance Co Ltd
 - Milan Naik, Country Head – Marketing & Institutional Business, Liberty Videocon General Insurance Company Limited
 - V. Ramakrishna, Chairman, India Insure Risk Management & Insurance Broking Services Pvt Ltd

- 12.30 pm **Back to Basics: Creating and Strengthening Market Infrastructure for Health and Micro insurance in India**
Pompy Sridhar, Consultant Financial Sector Solutions and Health Insurance, Advisor Planning Commission of India
1.00 pm **The Vision for the Indian Insurance Industry**
*Shrinidhi Murthy & Kritika Kalyanpur,
National Insurance Academy*
1.30 pm Closing Address followed by Lunch
2.15 – 5.00 pm Bilateral Discussions & Networking Opportunities
5.00 pm End of 7th India Rendezvous

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Fax to: (65) 6512 5335

Conference Registration Form

To: Ms Loga, Asia Insurance Review
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: (65) 6372 3184 • email: loga@asiainsurancereview.com
www.asiainsurancereview.com

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof
First Name: _____ Last Name/ Surname: _____
Nationality _____
Passport No _____
Job Title _____
Company _____
Address _____
Country _____
Tel: () _____
Cellular: () _____
Fax: () _____
email: _____

REGISTRATION

Early Bird (valid till 15 Dec 2013) **Normal Registration**
Subscribers US\$980 Subscribers US\$1,480
Non-Subscribers US\$1,280* Non-Subscribers US\$1,680*
(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MIR magazine AIR/MIR Website Brochure Email
 Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Remarks: _____

Group registration:

Special Offer for Year 2014: Register two delegates, and send the third delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 15 January 2014

For cancellation in writing made before **15 Dec 2013**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **15 Dec 2013**.

PAYMENT

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:
DBS Bank Ltd, 12 Marina Boulevard,
Marina Bay Financial Centre Tower 3, Singapore 018982
• US\$ (Account No.: 0001 - 004838-01-9-022)
• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for
Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: ____ - ____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is zero-rated for GST)

Fax to: +91 22 6665 3100

Please fax Room Reservation Form direct to Hotel

Room Reservation Form

To: Room Reservations
Tel: +91 22 6665 3366 Ext: 3254 / Fax: +91 22 6665 3100
Email: tmhgroupresv.bom@tajhotels.com

The Taj Mahal Palace, Mumbai
Apollo Bunder, Mumbai - 400 001, Maharashtra, India
Tel: +91 22 6665 3366 • www.tajhotels.com

Please fill in Guest particulars on Registration Form

ARRIVAL

Arrival Date: _____

Flight: _____ Time: _____

DEPARTURE

Departure Date: _____

Flight: _____ Time: _____

No. of Rooms: _____ No. of Persons: _____

ROOM TYPE

	Single	Double
The Taj Mahal Tower		
Superior City View	<input type="checkbox"/> INR 10,250+tax	<input type="checkbox"/> INR 11,250+tax
Superior Sea View	<input type="checkbox"/> INR 11,250+tax	<input type="checkbox"/> INR 12,500+tax
Deluxe City View	<input type="checkbox"/> INR 12,250+tax	<input type="checkbox"/> INR 13,250+tax
Deluxe Sea View	<input type="checkbox"/> INR 13,250+tax	<input type="checkbox"/> INR 14,250+tax
The Taj Mahal Palace		
Luxury Grande City View	<input type="checkbox"/> INR 19,750+tax	<input type="checkbox"/> INR 20,750+tax
Taj Club City View	<input type="checkbox"/> INR 22,000+tax	<input type="checkbox"/> INR 23,500+tax

• The above rates are on a per night basis, includes accommodation, buffet breakfast at coffee shop and are exclusive of applicable government taxes (17.42%) + VAT on breakfast. (Government taxes are subject to change without prior notice)

Terms and Conditions

- The check-in time is 14.00 hrs, and check out time is 12:00 noon.
- In case of cancellation of individual rooms on or before 15 days before check in date, the hotel reserves the right to charge the individual one night's room billing inclusive of taxes as retention charges.
- In case of cancellation of individual rooms less than 7 days before check in or an eventual no-show, the hotel reserves the right to charge the individual 100% (all nights stay as booked) room billing inclusive of taxes as Retention.
- All room and incidental charges are chargeable to your personal account and must be settled upon check-out
- All the bookings received after will be confirmed subject to availability.
- Rooms will be confirmed only against a guarantee of an approved credit card or cash for one night

Please send in your room booking by 10 Jan 2014

TRANSPORTATION

- Not require
- Mumbai International Airport to Hotel at INR4,017* per way
 Hotel to Mumbai International Airport at INR4,017* per way
- Mumbai Domestic Airport to Hotel at INR3,399* per way
 Hotel to Mumbai Domestic Airport at INR3,399* per way
*including taxes

NO SHOW

Rooms which are not cancelled by the guest will be charged for the full number of nights booked.

CREDIT CARD DETAILS

Kindly provide credit card details to guarantee your booking.

Visa MasterCard Diners
 JCB Others _____

Credit Card Number: _____

Expiry Date : _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____

Hotel Confirmation:

Confirmation # : _____

Booking confirmed by: _____

Date: _____