

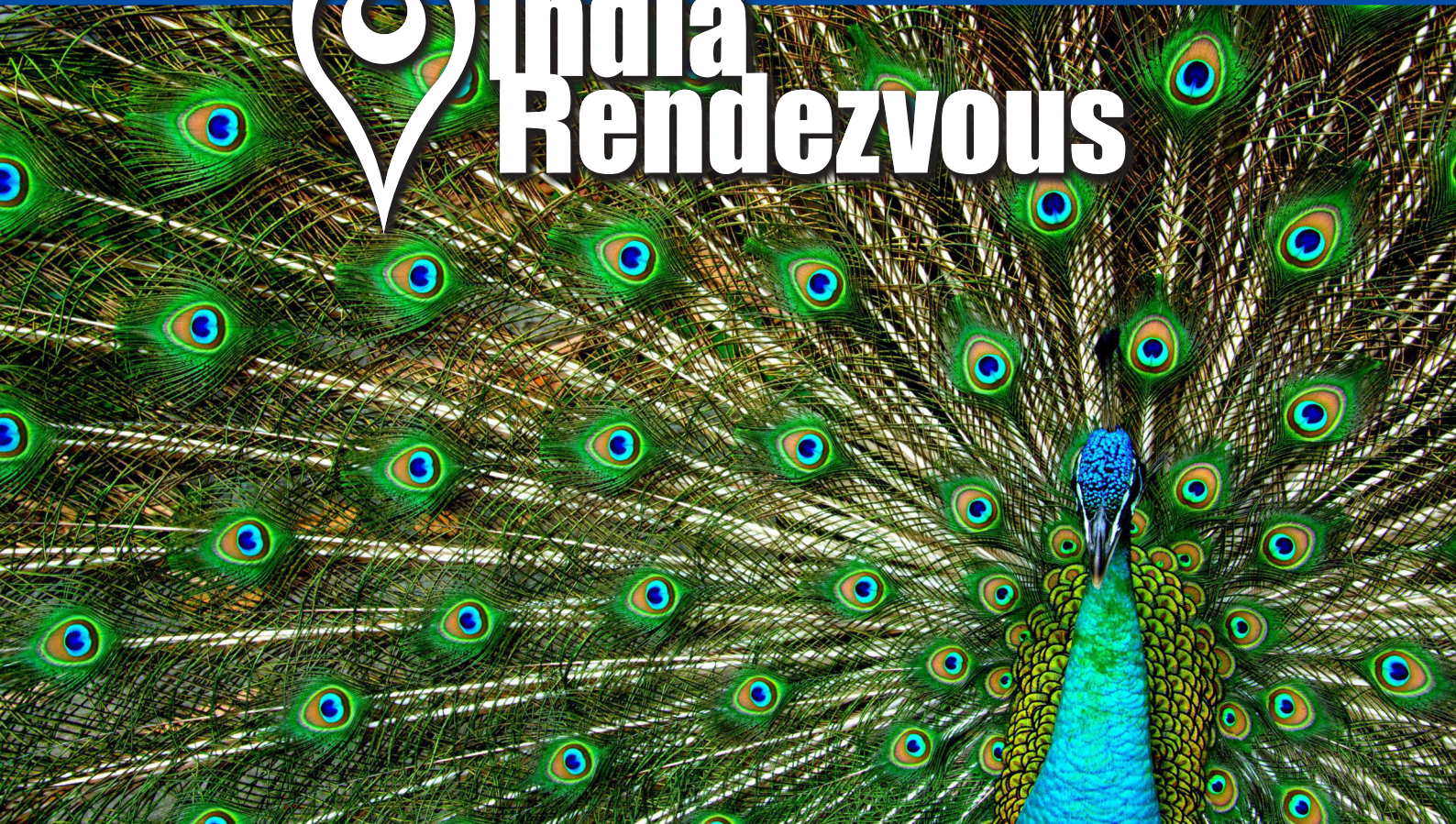


21-23 January 2015

Taj Lands End, Mumbai, India

Theme: "The Dynamics of Regional Reinsurance - A SAARC Perspective"

India Rendezvous



Jointly organised by:



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8th India Rendezvous

21-23 January 2015 • Taj Lands End, Mumbai, India

With the theme of “The Dynamics of Regional Reinsurance - A SAARC Perspective”, we shall engage representatives from South Asian markets including Bangladesh, Bhutan, Nepal, Pakistan and Sri Lanka. It will build upon the themes of the past two years on “Back to Basics” (2013) and “Lessons from the Basics for the Sustainable Future” (2014).

Over the 8 years since its launch, the India Rendezvous, organised jointly by GIC Re and Asia Insurance Review has become a major event on the Asian insurance calendar and for those serving the Indian market, it is a Must-Attend event.

And this year responding to the space constraints of the past three years, we are moving the venue to Taj Lands End, still in Mumbai, to bring together more than 650 delegates both from the Indian, regional and international markets, to look at reinsurance renewal dynamics in the Indian and SAARC markets.

Working on the successful format of the past, each Indian ceding company will be represented by three senior managers as well as have a table at the Rendezvous to promote intensive bilateral discussions and networking.

Special areas at the Taj Lands End will be set for bilateral

Who Should Attend

- CEOs and Senior Management of Insurance and Reinsurance Companies
- Insurance and Reinsurance Brokers
- Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
- Regulators & Supervisory Authorities
- Risk Managers
- Banks & Financial Institutions
- Companies Keen to Tap the Potential of the India Market

discussions and each Indian insurer will be given a table where they can hold their private meetings with the visiting foreign delegates and international reinsurers and reinsurance brokers, as in previous years. With the location by the sea, the Taj Land’s End will become a veritable “Monte Carlo” for the SAARC region.

And with the bigger space, we will expand the Rendezvous to include both life and non-life sessions.

Key Speakers include:



Ashok Kumar Roy
Chairman-cum-Managing Director,
GIC Re



Dezider Stefunko
Chief, Insurance Unit,
United Nations Conference
on Trade and Development



Vincent Vandendael
Director of International
Markets, Lloyd’s



Kaushal K Mishra
MD & CEO,
Tata AIG General Insurance
Company Ltd



Vincent Foucart
Alternative Solutions
Director,
SCOR



Corneille Karekezi
Group Managing Director/Chief
Executive Officer,
African Reinsurance Corporation
(Africa Re)



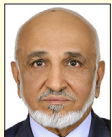
Prasanna Seshachellam
Director, Supervision,
Dubai Financial Services
Authority



Amitabha Ray
Head Property Treaty
Underwriting, Southeast
Asia and India,
Swiss Re



Alice Vaidyan
General Manager,
GIC Re



Saifuddin N Zoomkawala
Chairman,
EFU General Insurance Ltd



John Bissell
SVP, Global Operations,
ACORD



Anil Arora
Director,
ACE Insurance Brokers



N Balasubramanian
Head Claims P&C SID, P&C
Business Management,
Swiss Re



David O’Sullivan
Head of Strategy &
Operations, Life & Health
Asia,
Swiss Re



Jan P Mumenthaler
Principal Insurance Officer,
Insurance Services Group,
International Finance
Corporation



Anuj Gulati
CEO,
Religare Health Insurance
Company Ltd



Parijat Dutta
General Manager,
GIC Re



Madhulika Bhaskar
Chief Risk Officer,
GIC Re



Deepak Godbole
Deputy General Manager,
GIC Re

8th India Rendezvous

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PROGRAMME

Day 1: Wednesday, 21 January 2015

- 5.00 pm Early Registration for Speakers & Delegates
6.30 pm **Welcome Cocktail**
sponsored by **ACE Insurance Brokers**
Followed by Dinner
10.00 pm End of Dinner

Day 2: Thursday, 22 January 2015

- 8.00 am Registration & Coffee
9.00 am **Opening Remarks by Chairman of Conference**
Sivam Subramaniam, Editor-in-Chief, Asia Insurance Review & Middle East Insurance Review
9.10 am **Welcome Address followed by Official Opening of the 8th India Rendezvous**
Ashok Kumar Roy, Chairman-cum-Managing Director, GIC Re
9.20 am **International Keynote Address: India on the Current World's Stage**
Dezider Stefunko, Chief, Insurance Unit, United Nations Conference on Trade and Development (UNCTAD)
9.30 am **The Changing Dynamics of the World of Reinsurance**
Vincent Foucart, Alternative Solutions Director, SCOR Global P&C
10.00 am **Special Industry Address: International Reinsurance: Fuel for Sustainable Economic Growth in India**
Vincent Vandendael, Director, International Markets, Lloyd's
10.30 am **Special Address: Unveiling the New Secrets of Underwriting Profitability**
Alice Vaidyan, General Manager, GIC Re
11.00 am Q&A and Token Presentation to Sponsors and Day 2 Speakers
11.15 am Tea Break
11.45 am **Harnessing the Enormous Indian Opportunity**
John Bissell, Senior Vice President, Global Operations, ACORD
12.15 pm **Reinsurance Needs of the Life Market**
David O'Sullivan, Head of Strategy & Operations, Life & Health Asia, Swiss Re

Panel on Insurance and Reinsurance CEOs

- 12.45 pm **Making the Dialogue Dynamic**
 - The critical issues in the real partnership between insurers and reinsurers
 - Who leads?
 - Can reinsurers influence innovation among insurers?
 - The ideal cedant/reinsurer?
 - Follow the fortune: Long term ties vs opportunistic deals
 - Risk trading vs risk carriers
 - How to ensure predictability, sustainability and profitability

Panel Moderator:
Sivam Subramaniam, Editor-in-Chief, Asia Insurance Review & Middle East Insurance Review

Panellists:
 - Anuj Gulati, Managing Director & CEO, Religare Health Insurance Company Ltd**
 - Kaushal K Mishra, Managing Director & CEO, Tata AIG General Insurance Company Ltd**
 - Parijat Dutta, General Manager, GIC Re**
 - Vasilis Katsipis, General Manager, Market Development, A.M. Best - MENA, South & Central Asia**

1.30 pm Lunch for all participants
2.45 pm Bilateral Discussions &
-5.30 pm Networking Opportunities
5.30 pm End of Day 2

Day 3: Friday, 23 January 2015

- 9.00 am **Keynote Address: Creating a Regional Hub – The Supervisory/Regulatory Perspective**
Prasanna Seshachellam, Director, Supervision, Dubai Financial Services Authority
9.30 am **Effective Risk Management in the Wake of Increasing Natural Catastrophes**
Jan P Mumenthaler, Principal Insurance Officer, Insurance Services Group, International Finance Corporation
10.00 am **Outlook for India: The Way Forward to Ensuring Sustainability**
Abhijeet Mhatre & Gagneet Kaur, National Insurance Academy
10.30 am Q&A and Token Presentation to Day 3 Speakers
10.45 am Tea Break

Panel on SAARC Markets

- 11.15 am **Meeting the Reinsurance Needs of the Market**
Panel Moderator:
Jimmy John, Representative for South Asia, Asia Insurance Review
Panellists:
 - Ahmed Ameen, Managing Director, Allied Insurance Company of the Maldives Pvt Ltd**
 - Saifuddin N Zoomkawala, Chairman, EFU General Insurance Limited**
 - Wangchuk Namgyel, CEO, GIC-Bhutan Re**
 - Deepak Godbole, Deputy General Manager, GIC Re**

12.00 nn **Lesson from Recent Floods in SAARC Markets**
N Balasubramanian, Head of Claims, Property & Casualty, Southeast Asia, India, Hong Kong, Korea & Taiwan, Swiss Re

Panel on NAT CATS in SAARC

- 12.30 pm **Can the Industry Rise to the Challenge?**
 - Exposure data quality challenges in India
 - Modelled perils: how good is the basis of our modelling capability?
 - Non-modelled perils: how good is our understanding of non-modelled perils in regards of India
 - CAT modelling for Motor and Engineering projects: further challenges
 - Managing claims efficiently for CAT in remote locations: further challenges
 - Challenges for creating sustainable capacity for future: what has not happened yesterday is likely to happen tomorrow

Panel Moderator:
Scott Ryrie, Principal, Ryrie Consulting

Panellists:
 - Amitabha Ray, Head, Property Treaty Underwriting, Southeast Asia, India, Hong Kong, Korea & Taiwan, Swiss Re**
 - Anil Arora, Director, ACE Insurance Brokers**
 - Madhulika Bhaskar, Chief Risk Officer, GIC Re**
 - Vikas Wadhwa, Director, Modeling & Analytics, RMS**
 - Dr George E Thomas, Ph.D., FIII, ACII, Chartered Insurance Practitioner, Associate Professor, College of Insurance, Insurance Institute of India**

1.15 pm **Special Focus on Africa**
Corneille Karekezi, Group Managing Director/ CEO, African Reinsurance Corporation (Africa Re)
1.30 pm Closing Address followed by Lunch
2.15 pm Bilateral Discussions &
-5.00 pm Networking Opportunities
5.00 pm End of 8th India Rendezvous

8th India Rendezvous

21-23 January 2015 • Taj Lands End, Mumbai, India

Email: michelle@asiainsurancereview.com

Conference Registration

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DID: +65 6372 3178 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

Registered by _____

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof
First Name: _____ Last Name / Surname: _____
Nationality _____
Passport No _____
Job Title _____
Company _____
Address _____
Tel: () _____
Mobile: () _____
Fax: () _____
email: _____

REGISTRATION

Early Bird (valid till 22 Dec 2014) Normal Registration

Subscribers US\$980 Subscribers US\$1,480
Non-Subscribers US\$1,280* Non-Subscribers US\$1,680*
(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

- AIR/MEIR magazine AIR/MEIR Website Brochure Email
 Referral by _____
(Association/Sponsor/Speaker/Exhibitor/Business Contact)

Group registration:

Special Offer for Year 2015 Register two delegates from the same company, and send the third delegate to attend the conference free of charge! (Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

Special Dietary Requirements

- I would like to have vegetarian meals during the Conference.

Closing date for registration: 14 Jan 2015

PAYMENT

I undertake to indemnify the organisers for all bank charges

- I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"
 Telegraphic / Wire Transfer to the following account:
DBS Bank, Marina Financial Centre, 12 Marina Boulevard, #03-00
MBFC Tower 3, Singapore 018982
Branch : Marina Financial Centre Branch
Account Name: Ins Communications Pte Ltd
US dollars: Ac No 0001 004838 01 9 022
Swift Code: DBS SSGSG

- Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

- Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is zero-rated for GST)

Email: tlegroupreservation.bom@tajhotels.com

Hotel Reservation Form

Attn: Ms Shivani Kimothi, Assistant Manager Group Reservations
Email: tlegroupreservation.bom@tajhotels.com

Taj Lands End

Bandstand, Bandra (West), Mumbai 400 050 Maharashtra, India
Tel: +91 22 6668 1234 • Fax: +91 22 6668 1338
www.tajhotels.com

Please fill in Guest particulars on Registration Form

Arrival Date

Check in date: _____

Flight: _____ ETA: _____

Departure Date

Check out date: _____

Flight: _____ ETD: _____

ROOMS

- Taj Club Room @ INR 13750/ 14750 + Taxes (Single / Double)

Note: All room categories are fully booked during the conference period.

Taj Club Rooms are subject to availability and confirmation from the hotel.

- Above room rates include accommodation and buffet breakfast. Additional taxes and 1% luxury tax on special rate & 7.42% service tax on special rate. Subject to changes as per Government regulations)
- Check-in time is 14:00 hours. Check-out time is 12:00 noon.
- In case of cancellation or no show, all rooms on or before 15 days before check in date, the hotel reserves the right to charge the individual one night's room rate inclusive of taxes as retention charges.
- In case of cancellation of rooms less than 7 days before check in or an eventual No show, the hotel reserves the right to charge the individual 100% room rate (stay as booked) room billing inclusive of taxes as retention charges.
- For No Show:** Rooms which are cancelled by the guest will be charged for the full number of rooms booked.
- All room and incidental charges are payable to your personal account and must be settled at check out.
- All room bookings received are subject to availability.

AIRPORT TRANSPORT

- Not required
- Mumbai International Airport**
- Mumbai International Airport to Hotel (Tata Aria) INR 3,708 per way
- Hotel to Mumbai International Airport (Tata Aria) INR 3,708 per way
- Mumbai Domestic Airport**
- Mumbai Domestic Airport to Hotel (Tata Aria) INR 2,564 per way
- Hotel to Mumbai Domestic Airport at INR 2,564 per way (Tata Aria)

RESERVATION GUARANTEE

Kindly provide your credit card details to guarantee your booking

- Visa Mastercard Amex Diners JCB
 Others _____

Credit Card Number: _____

Expiry Date: _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____

Rooms fully booked