

Pioneer Insurance and Surety Corporation

Head Office

Business Address

Pioneer House Makati, 108 Paseo de Roxas, Legaspi Village, Makati City 1229, Philippines

Tel: 63-2-812 7777 Fax: 63-2-817 1461

Email: info@pioneer.com.ph

Website: www.pioneer.com.ph

Incorporated 1954 / Philippines

Classes Written

Accident, Aviation, Casualty, Engineering, Marine Cargo, Motor, Alternative Risk Transfer, Bonds, Fire, Liability, Marine Hull, Surety

Top Five Classes Written in P'000 (at 2013)

Classes Written	Gross Prem	% of own Total Prem	In-Charge
Fire	2,538,697	52.89	Mr Armand M Pesigan
Hull	665,908	13.87	Ms Lena B Catacutan
Motor	518,728	10.81	Mr Leo-jon P Ramos
General Accident	394,832	8.23	Ms Jennifer C Tolentino
Others	681,461	14.20	Mr Patrick Alfred A So/ Mr James P Quin/Atty Ma Olivia C Valera

Substantial Shareholders

Pioneer Inc (55.32%)

Chairman/Treasurer: Mr Ernesto O Chan

Senior Management

Mr David C Coyukiati (President & Chief Executive Officer)

Mr Ernesto O Chan (Senior Vice President, Treasury)

Ms Sally C Ong Pac (Senior Vice President, Accounting)

Ms Betty D Medialdea (Senior Vice President, Marine & Aviation)

Mr Raul B Talatala (Senior Vice President, Non-Marine)

Mr Uvilfredo J Agor (Senior Vice President, Branches)

Ms Candy M Blaylock (Senior Vice President, Shared Services)

Mr Francisco O Chan (Senior Vice President, Business Development)

Share Capital (at 31 Dec 2013)

Authorised Capital	P300,000,000
Paid-up Capital	P300,000,000
Shareholders Fund	P8,598,290,977

Financial Year End: December

Financial Indicators in P'000	Year	2011	2012	2013
Gross Premium		3,852,369	4,398,989	4,799,625
Net Premium		1,131,867	1,261,525	1,263,573
Underwriting Profit		308,475	204,066	136,588
Technical Reserves		3,189,645	4,428,213	6,285,961
Profit before tax		104,719	167,270	172,417
Total Assets		11,561,373	13,573,869	17,257,500
Investment Income		202,985	405,901	534,021

Pioneer Intercontinental Insurance Corporation

Head Office

Business Address

Pioneer House - Makati, 108 Paseo de Roxas, Legaspi Village, Makati City 1229, Philippines

Tel: 63-2-812 7777 Fax: 63-2-588 5023

Email: info@pioneer.com.ph

Website: www.pioneer.com.ph

Incorporated 1966 / Philippines

Classes Written

General: Specialized Casualty Products

Top Five Classes Written in P'000 (at 2013)

Classes Written	Gross Prem	% of own Total Prem	In-Charge
Specialised Casualty Products	123,096	100.00	Ms Jennifer C Tolentino

Substantial Shareholders

Pioneer Insurance and Surety Corporation (96.86%)

Chairman/Treasurer: Mr Ernesto O Chan

Senior Management

Mr Ernesto O Chan (Treasurer)

Mr David C Coyukiati (President)

Mr Francisco O Chan (Asst Treasurer)

Mr Raul B Talatala (Corporate Secretary)

Ms Jennifer C Tolentino (First Vice President, Special Lines)

Share Capital (at 31 Dec 2013)

Paid-up Capital P250,000,000

Financial Year End: December

Financial Indicators in P'000	Year	2011	2012	2013
Gross Premium		71,018	97,479	123,096
Net Premium		50,798	76,676	95,520
Underwriting Profit		9,936	2,109	8,698
Technical Reserves		38,461	38,937	38,692
Profit before tax		18,500	10,294	12,213
Total Assets		396,748	664,201	794,010
Investment Income		17,546	21,229	19,609

Plaridel Surety & Insurance Company

Business Address

Suites 2502 & 2602, 88 Corporate Center, Sedeño corner Valero Streets, Salcedo Village, Makati City, Metro Manila, Philippines

Tel: 63-2-889 6101 to 03, 752 1505

Fax: 63-2-752 1504

Email: plaridel_main@yahoo.com,
admin@plaridelsurety.com

Website: www.plaridelsurety.com.ph

Classes Written

Motor, Casualty, Liability, Surety Bonds