

Register by
28 September 2016
for Early Bird Discounts!

4th Asia Marine Insurance Conference

24-25 October 2016, Renaissance Harbour View Hotel, Hong Kong

Theme: "Managing New Risks While Ensuring Sustainability"

 <p>Welcome Address: Ronnie Ng Chairman, The Hong Kong Federation of Insurers (HKFI)</p>	 <p>Official Keynote Address: Professor Anthony BL Cheung Secretary for Transport and Housing, The Government of the Hong Kong Special Administrative Region (HKFI)</p>
 <p>Special Address I: Dieter Berg President, The International Union of Marine Insurance (IUMI)</p>	 <p>Industry Keynote Address: Bruce Howe Chief Risk Officer, Emerging Markets, QBE Insurance</p>
 <p>Special Address II: Wei Zhuang Regional Manager of Asia, BIMCO, China</p>	

**Participants
can earn
12.5 CPD hours
under IIQAS**

Jointly organised by:



Lead Sponsor:



Sponsor:



Supported by:



Media Partners:



www.asiainsurancereview.com/airmarine2016

 @AIRDaily #AIRmarine
 /AsiaInsuranceReview
 /company/asia-insurance-review

4th Asia Marine Insurance Conference

24-25 October 2016, Renaissance Harbour View Hotel, Hong Kong

The marine insurance industry is dealing with greater challenges as ship owners and their affiliates are operating in one of the worst economic environments with weak freights while insurers are faced with very volatile and complicated marine risks, higher claims and soft premium rates. In recent years, other hazards have started creeping into the sector – risks that are less familiar with – including cyber risks affecting the safety of navigation on the high seas. And then there are the various domestic, regional and international rules and regulations to be complied with at whatever costs.

These are some of the burning questions to be addressed at the 4th Asia Marine Insurance Conference organised by Asia Insurance Review in conjunction with The Hong Kong Federation of Insurers. The 2-day conference provides a platform for ship owners, ship managers, cargo operators and underwriters to come together to discuss the common threats and issues facing them as well as find sustainable solutions of mutual interest for insurers and the marine community.

Who Should Attend

- Clubs
- Marine Insurers/Brokers/Reinsurers
- Shipowners/Ship Managers
- Marine Specialist Underwriters
- Marine Claims Specialists
- Salvors
- Government
- Ship Financiers
- Shipbuilders
- Classification Societies
- Maritime Lawyers
- Port Operators
- And all relevant stakeholders

Register Now

Speakers include:



Thomas Haddrill
General Representative in Hong Kong, Lloyd's



Lars Lange
Secretary General, International Union of Marine Insurance (IUMI)



Chris Edwards
Partner, Marine, Trade & Energy, Hill Dickinson LLP, Singapore



Alvin Chan
Head of Marine, Generali Global Corporate & Commercial – Asia, Hong Kong



Bas Wiebe
Commercial Manager, Resolve Salvage & Fire (Asia), Singapore



Marc Duck
Head of P&I Claims, Asia P&I, QBE Insurance (Singapore)



Capt Jarek Klimczak
Senior Marine Risk Consultant, Allianz Risk Consulting (Asia), Allianz Global Corporate & Specialty SE Singapore Branch



Capt Anuj Sahai
Managing Director, Resolve Salvage & Fire (Asia), Singapore



Edward Ion
Founder & Managing Partner, Helix Media, Singapore



Graeme Temple
Regional Director, Braemar Salvage Association, Singapore



Trygve Noekleby
Managing Director, Gard (HK) Ltd



John Allum
Regional Director, HFS-Asia, Hong Kong



Arthur Bowring
Managing Director, The Hong Kong Shipowners Association (HKSOA)



Andrew Bardot
Secretary & Executive Officer, International Group of P&I Clubs, UK



Abhipsa Samantra
Lead Analyst, Insurance & Financial Services, Beroe Inc, India



Edward Wollaston
Associate Director, LOC (Hong Kong) Ltd

Darren Rowland
Head of Shipping – Asia, Willis Towers Watson, Hong Kong

Jonathan Jones
Managing Director, JIJ Maritime Hong Kong Ltd

Greg Dodds
Senior Underwriter – Asia, Marine, CNA Hardy, Singapore

4th Asia Marine Insurance Conference

24-25 October 2016, Renaissance Harbour View Hotel, Hong Kong

PROGRAMME

Day One: 24 October 2016, Monday

- 8.00 am Registration & Coffee
- 9.00 am **Opening Address by Conference Chairman**
- 9.15 am **Welcome Address**
Ronnie Ng, Chairman, Hong Kong Federation of Insurers (HKFI)
- 9.25 am **Official Keynote Address**
Professor Anthony BL Cheung, Secretary for Transport and Housing, The Government of the Hong Kong Special Administrative Region
- 9.35 am **Special Address I: International Trends in Marine Insurance**
Dieter Berg, President, International Union of Marine Insurance (IUMI)
- 10.15 am **Industry Keynote Address: Risk – Not Always a Four-Letter Word**
Bruce Howe, Chief Risk Officer, Emerging Markets, QBE Insurance

10.45 am Tea Break

Issues Affecting Marine Today

- 11.15 am **Climate Change and Its Impacts**
Thomas Haddrill, General Representative in Hong Kong, Lloyd's
- 11.45 am **Fires, Explosions and Pollution: Issues with Mis-Declared Cargo**
John Allum, Regional Director, HFS-Asia, Hong Kong
- 12.15 pm **The Insurance Act 2015 – How Has the Marine Insurance Market in Asia Reacted**
 - A look at how underwriters, brokers and their insured's around Asia have reacted to the major changes in English Insurance law effective from August 2016
 - Have P&I clubs, fixed premium P&I insurers, hull and cargo insurers adopted similar or different approaches to the new Act*Chris Edwards, Partner, Marine, Trade & Energy, Hill Dickinson LLP, Singapore*
- 12.40 pm **Accidents Will Happen - But Why**
Andrew Bardot, Secretary & Executive Officer, International Group of P&I Clubs, UK
- 1.00 pm Q&A
- 1.10 pm Lunch Hosted by QBE
- 2.30 pm **Marine Claims**
Marc Duck, Head of P&I Claims, Asia P&I, QBE Insurance

Marine Claims Panel

- 3.00 pm Panellists will discuss key issues impacting the marine claims sector including:
- Regulatory and legal framework affecting claims
 - Managing the trend of increasing large losses
 - Tackling fraud
 - Case study on losses and claims with lessons learnt
- Panellists include:**
- *Lars Lange, Secretary General, International Union of Marine Insurance (IUMI)*
 - *Arthur Bowring, Managing Director, The Hong Kong Shipowners Association (HKSOA)*
 - *Andrew Bardot, Secretary & Executive Officer, International Group of P&I Clubs, UK*

Marine Cargo Panel

- 3.45 pm
 - Cargo underwriting: A retrospective, current and glance into the future
 - Smarter partnership approach to tackling freight crime
 - Project cargo: A pro-active approach to risk management
 - Lessons from Tianjin's blast

Panellists include:

 - *Dieter Berg, President, International Union of Marine Insurance (IUMI)*
 - *Alvin Chan, Head of Marine, Generali Global Corporate & Commercial – Asia, Hong Kong*
 - *Greg Dodds, Senior Underwriter – Asia, Marine, CNA Hardy, Singapore*

4.30 pm Tea Break & End of Day One

Day Two: 25 October 2016, Tuesday

Key Developments and Trends

- 9.00 am **Special Address II: Maritime Cyber Risks – Addressing the Real and Current Threats**
Wei Zhuang, Regional Manager of Asia, BIMCO, China
- 9.25 am **Driving Business Growth Strategically**
- 9.50 am **Striking a Balance Between the Benefits and Costs of Effective Risk Management in Marine**
Capt Jarek Klimczak, Senior Marine Risk Consultant, Allianz Risk Consulting (Asia), Allianz Global Corporate & Specialty SE Singapore Branch
- 10.10 am **Salvage Capability Versus Risk Profile**
Capt Anuj Sahai, Managing Director, Resolve Salvage & Fire (Asia), Singapore
- 10.30 am **Containerized Cargo Loss Investigation and Risk Prevention**
Capt Paul Walton, Director, LOC (Hong Kong) Ltd
- 10.50 am Q&A
- 10.55 am Tea Break
- 11.20 am **The Influence of Media and Social Media on Maritime Casualties**
Edward Ion, Founder & Managing Partner, Helix Media, Singapore
- 11.40 am **Attritional Machinery Damages – The Surveyor's Perspective**
Graeme Temple, Regional Director, Braemar Salvage Association, Singapore
- 12.00 pm **Places of Refuge – Should Underwriters Be More Pro-Active**
Bas Wiebe, Commercial Manager, Resolve Salvage & Fire (Asia) Pte Ltd, Singapore
- 12.30 pm Q&A
- 12.40 pm Lunch

Special Focus: Industry Insight on Hanjin Shipping

- 12.20 pm **Lessons from Hanjin's Bankruptcy and Its Impact on Insurance**
Matthew Lam, Partner; & Michael Ng, Associate, Clyde & Co, Hong Kong
- 12.40 pm **Shipping Bankruptcies - Possible Risks & Risk Management for Marine Insurance Clients**
Pierre Chevalier, Marine Practice Leader Hull – Asia; & Capt Sundeep Khera, AXA Corporate Solutions Assurance, Singapore
- 1.10 pm Q&A
- 1.20 pm Lunch

Marine Protection & Indemnity (P&I) Panel

- 2.30 pm **Panellists will discuss the current state of the P&I industry:**
- The changing face of the global P&I market
 - What can owners expect in the next renewal season
 - What are the risks and opportunities that P&I Clubs see for the future
- Panellists include:**
- *Trygve Noekleby, Managing Director, Gard (HK) Ltd*
 - *Arthur Bowring, Managing Director, The Hong Kong Shipowners Association (HKSOA)*
 - *Edward Wollaston, Associate Director, LOC (Hong Kong) Ltd*

Marine Hull & Machinery (H&M) Panel

- 3.15 pm
 - Do opportunities still abound in the maturing Asian hull market
 - What are the key factors for owners when selecting their H&M cover
 - Key developments, issues and trends impacting risk analysis and practical solutions
 - Changing regulations and markets, new technologies and larger vessels

Panellists include:

 - *Darren Rowland, Head of Shipping – Asia, Willis Towers Watson, Hong Kong*
 - *Graeme Temple, Regional Director, Braemar Salvage Association, Singapore*
 - *Jonathan Jones, Managing Director, JLL Maritime Hong Kong Ltd*

4.00 pm Tea Break & End of Conference

4th Asia Marine Insurance Conference

24-25 October 2016 • Renaissance Harbour View Hotel, Hong Kong

Registration Email: loga@asiainsurancereview.com

Conference Registration

Registered by _____

To: Ms Loga, Asia Insurance Review
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: +65 6372 3184 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dt/Prof
First Name: _____ Last Name/ Surname: _____
Nationality _____
Passport No _____
Job Title _____
Company _____
Address _____
Country _____
Tel: () _____
Cellular: () _____
Fax: () _____
email: _____

REGISTRATION

Early Bird (valid till 28 September 2016) **Normal Registration**
Subscribers US\$1,280 Subscribers US\$1,780
Non-Subscribers US\$1,580* Non-Subscribers US\$1,980*
(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

Participants can earn 12.5 CPD hours under IIQAS CPD Certification

I would like to apply for a CPD certificate.

Full Name (as shown on ID card): _____

Group registration: Special Offer for Year 2016

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!
(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 18 October 2016

For cancellation in writing made before **28 Sep 2016**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **28 Sep 2016**. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:
DBS Bank
Marina Financial Centre, 12 Marina Boulevard,
#03-00 MBFC, Tower 3, Singapore 018982
Branch: Marina Financial Centre Branch
Account Name: Ins Communications Pte Ltd
• US\$ (Account No.: 0001 - 004838-01-9-022)
• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____
(Conference fee is zero-rated for GST)

Hotel Reservation:

Email: reservations.hkghv@renaissancehotels.com

Hotel Reservation Form

Renaissance Harbour View Hotel Hong Kong

1 Harbour Road, Wanchai, Hong Kong

Tel: +852 2802 8888

Fax: +852 2877 2577

www.renaissanceharbourviewhk.com

PLEASE FILL IN GUEST PARTICULARS
ON REGISTRATION FORM

GROUP CODE: 048

ARRIVAL DATE

Check in date: _____

Flight: _____ ETA: _____

DEPARTURE DATE

Check out date: _____

Flight: _____ ETD: _____

ROOM TYPE / ROOM RATE

Rooms

Garden View Room (room only)

Single HK\$2,000+

Double HK\$2,000+

Room Preferences (subject to availability)

Queen-sized Bed Twin Beds Non-Smoking

- Room rates quoted are subject to 10% service charge, per room per night.
- Hotel check-in time is 1400hrs and check-out time is 1200noon. Request on early arrival or late departure is subject to availability. A supplementary room charge may be applied to late departure.
- All reservations must be guaranteed for each room with any major credit card at the time of booking. The hotel reserves the right to release non-guaranteed reservations.
- Room types are subject to availability. Please book your rooms early
- Deadline of reservations: **28 September 2016**; For any reservations revised after **28 September 2016**, both rooms and rates will be subject to availability.
- Cancellation/No show: Please note that for any cancellation after **28 September 2016** or when guests do not show up on the date specified, hotel will automatically post a "no-show" / late cancellation charge for one night on the credit card given upon reservation.

HOTEL LIMOUSINE SERVICE

Not Required

Airport to Hotel. Limousine HK\$900 per car one way

Hotel to Airport. Limousine HK\$900 per car one way

All pick-ups can be guaranteed upon credit card details received. Additional comments/ special requirements:

RESERVATION GUARANTEE

Credit Card

Visa Mastercard Amex

Diners JCB

Credit Card Number: _____

Expiry Date: _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____