

4th Asia Investment Management Summit for Insurance

Register by
29 Oct 2015 for
Early Bird Discounts!

26 - 27 November 2015, Renaissance Harbour View Hotel, Hong Kong

Theme: "Diversifying Growth in a Period of Uncertainty, Volatility and Convergence"



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Insurers face volatile and uncertain conditions, changing regulatory landscapes and slow economic growth, so securing better returns and assuming higher risk portfolios will be a tight balancing act.

What attractive investment opportunities will be favoured in an increasingly challenging investment environment characterized by negative bond yields, tight spreads, and wide spread financial market volatility? It is an opportune time to add strategies that can offer alternative sources of return and portfolio diversification.

Insurers need to adapt to market behaviour and exploit new opportunities available in the cross-currents of underlying fundamentals and market behaviour. With these challenges

in mind, our 4th Asia Investment Management Summit for Insurance is the ideal platform for Chief Investment Officers and Finance Chiefs with Investment mandates of insurance and reinsurance companies to gain unrivalled insights into investing for the appropriate returns, be it short or long term. It is THE FORUM to learn and share expert knowledge and analysis on where will growth come from in 2016 and find out which key factors are most likely to shape investment choices.

Join our discussions on strategies that can limit risk and deliver better returns, and network with the people who matter to build business critical relationships.

The day's issues are covered through Expert presentations and In-Depth Panel Discussions.

Who Should Attend

From Insurers & Reinsurers:

- Chief Investment Officers
- Asset Liability Management Directors
- Investment Management Directors
- Chief Financial Officers
- Portfolio Managers

From Asset Managers, Hedge Funds, Fund Management Firms:

- Directors of Institutional Sales
- Directors of Insurance Clients
- Directors of Institutional Business Development

From Banks, Service Providers:

- Client Facing Roles for Insurance and Asset Management segment

Speakers include:



Alexander Ankel
Group CEO & Executive Director,
Avicennia Capital Sdn Bhd



Boris Moutier
Regional Chief Investment Officer,
AXA Asia



Denis Gould
CIO,
Hong Kong, Multi Asset and Wealth,
HSBC Global Asset Management



Kenneth Wong
Chief Risk Officer and
Chief Actuary,
Avicennia Capital Sdn Bhd



Yezdi Chinoy
Regional CIO, Asia & CEO,
Generali Investments Asia Limited



Aaron Boesky
CEO,
Marco Polo Pure Asset Management



Joseph Dominic Silva
Executive Director &
Head of Investments,
Khazanah Nasional Berhad



Sanjay Kulshrestha
Chief Investment Officer,
Apollo Munich Health Insurance
Company Limited



Paul Sandhu
Head of Risk & Capital Management
Solutions, Asia Pacific
Cathay Conning Asset Management
Limited



Trevor Persaud
Head of Insurance, Asia,
Financial Institutions, Singapore
Standard Chartered Bank



Dr Brian Murray
Group Chief Economist,
AIA Group



Dr Michael Taylor
Managing Director and
Chief Credit Officer, Asia Pacific,
Credit Policy, Hong Kong,
Moody's Investors Service



Peter Cashin
Head of Corporate Insurance,
Kennedys



Ritu Arora
Founding Member and
Chief Investment Officer,
Canara HSBC Oriental Bank of
Commerce Life Insurance Co Ltd



Matthew van der Weide
Vice President,
Portfolio and Quantitative Analytics,
FactSet



David Piesse
Asia Pacific Ambassador,
International Insurance Society Inc



Frédéric Ducoulombier
Founding Director,
EDHEC Risk Institute – Asia



Sally Yim
Vice President – Senior Credit Officer
Financial Institutions Group
Hong Kong,
Moody's Investors Service



Tom Rivers
Head of Investment Strategy,
APAC ex Japan, Executive Director, UBS
Asset Management



Andrew Stotz
Founder & CEO,
A. Stotz Investment Research (ASIR)



Chris van Beek
Executive Director, Senior Investment
Specialist APAC - Global Real Estate,
UBS Asset Management



Hari Noorani
Director, Equity & Funds Structured
Markets,
Barclays



Judy Vas
Regulatory Leader, Financial Services,
Asia-Pacific,
Ernst & Young Asia-Pacific Services
(HK) Limited



Mehdi Guejdi
Head of Insurance and Investment Risks,
Risk Management,
Krungthai-AXA Life Insurance Public
Company Limited

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PROGRAMME

Day One: 26 November 2015, Thursday

- 8.00 am Registration & Coffee
- 9.00 am **Welcome Speech by Chairman of Conference for Day One**
Frédéric Ducoulombier, Founding Director, EDHEC Risk Institute – Asia
- 9.10 am **Keynote: Investing in the Insurance Industry – Perspective from A Sovereign Wealth Fund**
Alexander Ankel, Group CEO & Executive Director, Avicennia Capital Sdn Bhd (fully owned by Khazanah Nasional Berhad, the strategic investment fund of the Government of Malaysia)
- 9.30 am **Key Game Changer in 2016: Deflation against Reflation**
Dr Brian Murray, Group Chief Economist, Group Investment Department, AIA Group
- 10.00 am **Master the Art of Asset Allocation**
Denis Gould, CIO, Hong Kong, Multi Asset and Wealth, HSBC Global Asset Management
- 10.30 am Networking Coffee Break

Asia Regional Investments Panel: Regulatory Challenges and Key Opportunities

- 11.00 am **Moderator:**
Frédéric Ducoulombier, Founding Director, EDHEC Risk Institute – Asia
- Panellists:**
- *Yezdi Chinoy, Regional Chief Investment Officer, Asia & CEO, Generali Investments Asia Limited*
 - *Paul Sandhu, Head of Risk & Capital Management Solutions, Asia Pacific, Cathay Conning Asset Management Limited*
 - *Judy Vas, Regulatory Leader, Financial Services, Asia-Pacific, Ernst & Young Asia-Pacific Services (HK) Limited*
 - *Ritu Arora, Founding Member and Chief Investment Officer, Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited*

Lunch Hosted by Avicennia Capital Sdn Bhd

Panel on Investment Strategies to Beat the Market

- 1.30 pm Panel will look at the critical success factors in investment strategies that affect performance, returns as measured against risks-reward ratios and their particular appeal and relevance to insurers especially in the current difficult and volatile environment
- Alternative Strategies
 - Fixed Income Strategies
 - Equity Strategies
 - Real Estate Strategies
- Moderator:**
Frédéric Ducoulombier, Founding Director, EDHEC Risk Institute – Asia
- Panellists:**
- *Sanjay Kulshrestha, Chief Investment Officer, Apollo Munich Health Insurance Company Limited*
 - *Aaron Boesky, Chief Executive Officer, Marco Polo Pure Asset Management*
 - *Matthew van der Weide, Vice President, Portfolio and Quantitative Analytics, FactSet*
 - *Chris van Beek, Executive Director, Senior Investment Specialist APAC - Global Real Estate, UBS Asset Management*
 - *Mehdi Guejdi, Head of Insurance and Investment Risks, Risk Management, Krungthai-AXA Life Insurance Public Company Limited*

Panel on Insurance M&As

- 2.15 pm An evolving regulatory landscape and changing economic conditions continue to affect business organization and capital requirements in the global insurance industry, leading to new participants, new transactions, and new challenges. We look at:
- Critical Success Factors
 - Shifting Trends in an Era of Changes and Challenges
 - Developing Strategy & Target Selection in Exploring M&A
 - Competing Successfully in the New Business Environment
- Moderator:**
Joseph Dominic Silva, Executive Director & Head of Investments, Khazanah Nasional Berhad
- Panellists:**
- *Yezdi Chinoy, Regional Chief Investment Officer, Asia & CEO, Generali Investments Asia Limited*
 - *Sally Yim, Vice President – Senior Credit Officer, Financial Institutions Group, Hong Kong, Moody's Investors Service*
 - *Peter Cashin, Head of Corporate Insurance, Kennedys*

3.00 pm Networking Coffee Break

Panel on Asset Allocation to get the Optimal Mix

- 3.30 pm Discussion of
- Reality of guaranteed returns and why insurers seek the guaranteed
 - Making Asset Liability Management a Definite reality
 - Strategic and Tactical Allocation to meet RBC needs
 - Asset-class vs. Factor-based asset allocation
 - The outlook on asset classes/factors and liability risks and what it may mean for allocation in 2016
 - Calibrating the investment to equities - will new investment strategies/approaches in equities change traditional assumptions (e.g. low volatility, target volatility, structure equity products, etc.)
 - Allocating more to equity while controlling risk in the relevant jurisdictions capital charges
- Moderator:**
Denis Gould, CIO, Hong Kong, Multi Asset and Wealth, HSBC Global Asset Management
- Panellists:**
- *Boris Moutier, Regional Chief Investment Officer, AXA Asia*
 - *Frédéric Ducoulombier, Founding Director, EDHEC Risk Institute – Asia*
 - *Trevor Persaud, Head of Insurance, Asia, Financial Institutions, Singapore, Standard Chartered Bank*
 - *Drew Corbett, Head of International Distribution, ProShares*

4.30 pm End of Day One

Day Two: 27 November 2015, Friday

Chairman of Conference for Day Two
David Piesse, Asia Pacific Ambassador, International Insurance Society Inc

- 9.00 am **Lessons from the Stock Market Gyration and Cooling Measures in China – Moving Forward**
Dr Michael Taylor, Managing Director and Chief Credit Officer, Asia Pacific, Credit Policy, Hong Kong, Moody's Investors Service
- 9.30 am **Uneasy Equilibrium - Risks on the Rise**
Ritu Arora, Founding Member and Chief Investment Officer, Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited
- 10.00 am **Limbo Lower: Considerations in a Low Rate Environment**
Tom Rivers, Head of Investment Strategy, APAC ex Japan, Executive Director, UBS Asset Management
- 10.30 am Networking Coffee Break
- 11.00 am **Purchasing Life Insurance Assets at a Fair Price**
Kenneth Wong, Chief Risk Officer and Chief Actuary, Avicennia Capital Sdn Bhd
- 11.30 am **An Asian Perspective on Smart Beta Strategies – Asia vs Global Markets**
Matthew van der Weide, Vice President, Portfolio and Quantitative Analytics, FactSet
- 12.00 nn Lunch
- 1.30 pm **From Smart Beta to Smart Allocation: New Approaches to Defensive Equity Investing for Insurers**
- Understanding the design faults and limitations of traditional defensive equity strategies
 - Bringing diversification to minimum and low volatility investing
 - Designing highly defensive equity solutions with smart factor indices
 - Improving the upside capture of defensive strategies
- Frédéric Ducoulombier, Founding Director, EDHEC Risk Institute – Asia*
- 2.00 pm **Managing Overall Portfolio Risk Successfully**
Paul Sandhu, Head of Risk & Capital Management Solutions, Asia Pacific, Cathay Conning Asset Management Limited
- 2.30 pm **Building a Cyber Index in the Capital Markets using ILS - Insurance Linked Securities**
David Piesse, Asia Pacific Ambassador, International Insurance Society Inc
- 3.00 pm **Quantitative Investment Strategies – Tools for Portfolio Allocation under Uncertainty**
Hari Noorani, Director, Equity & Funds Structured Markets, Barclays
- 3.30 pm **Mini-Masterclass: Equity Selection and Building a Robust Portfolio for 2016**
- Top Down Equity Market Allocations to a Bottom Up Stock Selection Methodology
 - Assets classes and the Global Equities Markets
 - Correlation and the end of Decoupling and how this changes the play book from the traditional idea of diversification to reduce risk
 - If all markets move together where's the diversification benefit going to come from?
 - Using FVMR (Fundamentals, Valuation, Momentum, and Risk) framework to consider regions and markets
 - Allocations for 2016
 - Stock selection and Active Management
 - Applying FVMR framework to stock selection
 - Optimum stocks to hold in an active portfolio
 - Rethinking Diversification
 - The weaknesses of financial analysts and how an investor can profit from this
- Andrew Stotz, Founder & CEO, A. Stotz Investment Research (ASIR)*
- 4.30 pm End of Conference & Networking Coffee Break

4th Asia Investment Management Summit for Insurance

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Registration Email: michelle@asiainsurancereview.com

Conference Registration

Registered by _____

To: Ms Michelle, Asia Insurance Review
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: +65 6372 3178 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof

First Name: _____ Last Name/ Surname: _____

Nationality _____

Passport No _____

Job Title _____

Company _____

Address _____

Country _____

Tel: () _____

Cellular: () _____

Fax: () _____

email: _____

REGISTRATION

Early Bird (valid till 29 Oct 2015)

Subscribers US\$1,280

Non-Subscribers US\$1,580*

Normal Registration

Subscribers US\$1,780

Non-Subscribers US\$1,980*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine AIR/MEIR Website Brochure Email

Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration:

Special Offer for Year 2015 Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!
(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 19 Nov 2015

For cancellation in writing made before **29 Oct 2015**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **29 Oct 2015**.

PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:

DBS Bank
Marina Financial Centre, 12 Marina Boulevard,
#03-00 MBFC, Tower 3, Singapore 018982
Branch: Marina Financial Centre Branch
Account Name: Ins Communications Pte Ltd
• US\$ Account No.: 0001 - 004838-01-9-022
• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is zero-rated for GST)

Hotel Reservation:

Email: reservations.hkghv@renaissancehotels.com

Hotel Reservation Form

Attn: Reservations Department

Email: reservations.hkghv@renaissancehotels.com

Renaissance Harbour View Hotel Hong Kong

1 Harbour Road, Wanchai, Hong Kong

Tel: +852 2802 8888 Fax: +852 2877 2577

www.renaissanceharbourviewhk.com

Please fill in guest particulars on registration form

ARRIVAL DATE

Check in date: _____

Flight: _____ ETA: _____

DEPARTURE DATE

Check out date: _____

Flight: _____ ETD: _____

ROOMS

Garden View Room (room only)

Single HK\$1,700+ Double HK\$1,700+

Room Preferences (subject to availability)

Queen-sized Bed Twin Beds

Smoking Non-smoking

- Room rates quoted are subject to 10% service charge, per room per night.
- Hotel check-in time is 1400hrs and check-out time is 1200noon. Request on early arrival or late departure is subject to availability. A supplementary room charge may be applied to late departure.
- All reservations must be guaranteed for each room with any major credit card at the time of booking. The hotel reserves the right to release non-guaranteed reservations.
- Room types are subject to availability. Please book your rooms early by **29 October 2015**.

Cancellation and "No Show"

- In the event of any cancellation after 29 October 2015 or guests not show up on the scheduled arrival date, cancellation charge for the entire period will apply.

TRANSPORT

Not required

Airport to Hotel. Limousine HK\$900 per car one way

Hotel to Airport. Limousine HK\$900 per car one way

RESERVATION GUARANTEE

Credit Card

Visa Mastercard Amex

Diners JCB

Credit Card Number: _____

Expiry Date: _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____

FOR HOTEL USE

Confirmation Number: _____

Confirmed By: _____

Date: _____