

3rd Asia Marine Insurance Conference

12-13 October 2015, The Excelsior, Hong Kong

Theme: "Managing Rising Risk Exposures Through Innovative Insurance Solutions"

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Our Asia Marine Insurance Conference in Hong Kong will look at the crisis in the market and provide a platform for ship owners, ship managers and cargo operators to come together to discuss the common threats and issues facing them in the face of increasing compliance requirements as well and find sustainable solutions of mutual interest to insurers and the maritime community.

With the support of the Hong Kong Shipowners Association and The Hong Kong Insurance Law Association, this year's active panel discussions and expert presentations will provide insightful updates on:

































- latest evolving, emerging risks,
- maritime regulations and insurance implications,
- challenges in underwriting, salvage, claims for large vessels and complex projects,
- major incidents' insurance updates, legal case studies and more!

What is in store for Asia's Shippers, Tankers, and other maritime stakeholders in the final run up to renewals come 2016?

Who Should Attend

- Shipowners/Ship Managers
- Clubs
- Marine Insurers/Brokers/Reinsurers
- Marine Specialist Underwriters
- Marine Claims Specialists
- Salvors
- Government
- Ship Financiers
- Shipbuilders
- Classification Societies
- Maritime Lawyers
- Port Operators
- And all relevant stakeholders

Speakers include:

 Tom Leander Editor-in-Chief, Asia, Lloyd's List	 Arthur Bowring Managing Director, The Hong Kong Shipowners Association (HKSOA)	 Todd Wilhelm Head of Underwriting – Asia Pacific, QBE Insurance
 Pierre Martelly Chief Executive Officer, AXA Corporate Solutions Assurance, Hong Kong	 Chris Edwards Partner, Marine, Trade & Energy – Singapore, Hill Dickinson LLP	 Benson Chiu Managing Director, Greater China, Head of North Asia, Charles Taylor Adjusting / Richards Hogg Lindley
 Mark A Stevens Chief Executive, Coastal Marine Asia (L) Limited	 Edward Wollaston Associate Director, London Offshore Consultants (Hong Kong) Ltd	 Jonathan Ranger Principal Officer, Watkins Syndicate Singapore Pte Ltd
 Ling Meng Hoe Regional Marine Manager – Asia, QBE Insurance	 Mike Davies Regional Product Leader, Marine, Asia Pacific, XL Catlin	 Alvin Chan Head of Marine, Generali Global Corporate & Commercial – Asia
 Andrew Brooker Founding Partner, Latitude Brokers	 Bhabani S Rath Founder and Managing Director, Premier Insurance Brokers Limited	 Nicola Mason LLM Barrister, CEDR Accredited Mediator, Senior Vice President, Deputy Head, Skuld Hong Kong
 Christopher L. Hall Managing Director – Hong Kong, The American P&I Club	 Charles D'Alton Founding Partner, Latitude Brokers	 Caroline Thomas Senior Associate, Holman Fenwick Willan
 Danielle Yu Assistant Underwriter, Marine Liability Tokio Marine Kiln Hong Kong Limited	 Edward Ion Founder & Managing Partner, Helix Media Pte Ltd	 Joyce Fung Marine Liability Underwriter, Tokio Marine Kiln Hong Kong Limited
 Ian Teare Partner, Norton Rose Fulbright (Asia) LLP	 George Lamplough Partner, Holman Fenwick Willan	 Donal Keaney Admiralty Manager, RPC
 Simon Stonehouse Head of Marine, Asia Capital Reinsurance Group Pte Ltd (Asia Capital Re)	 Puspa Rajamoney Claims Manager, Marine Asia, Liberty International Underwriters	 Harry Hirst Regional Head of Admiralty, Partner, Shipping, Ince and Co, Hong Kong
 Capt. Vikas Grewal Head of Business, Fleet Management Limited, Hong Kong	 Joseph Carson Head of Cyber Security, ESC Global Security, Estonia	 Sri Hadiah Watie Vice Chairman III / Head, Inter- Institution & International Relations, The Association of Indonesian Insurance and Reinsurance Brokers (APPARINDO)
 Cedric Declercq Claims Manager, Marine, Asia Pacific, XL Catlin	 Capt. Pappu Sastry Managing Director, NEPA Projects & Investments Limited	

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PROGRAMME

Day One: Monday, 12 October 2015

8.00 am	Registration & Coffee
9.00 am	Welcome Address by Conference Chairman for Day One <i>Tom Leander, Editor-in-Chief, Asia, Lloyd's List</i>
9.05 am	Welcome Address <i>Arthur Bowring, Managing Director, The Hong Kong Shipowners Association (HKSOA)</i>
9.15 am	Keynote Address <i>Todd Wilhelm, Head of Underwriting – Asia Pacific, QBE Insurance</i>
9.45 am	Owners Panel <i>Moderator: Tom Leander, Editor-in-Chief, Asia, Lloyd's List</i> <i>Panellists:</i> <ul style="list-style-type: none">• <i>Capt Vikas Grewal, Head of Business, Fleet Management Limited, Hong Kong</i>• <i>Capt Pappu Sastry, Managing Director, NEPA Projects & Investments Limited</i>• <i>Andrew Brooker, Founding Partner, Latitude Brokers</i>
10:35 am	Networking Coffee Break
11.00 am	Marine Hull & Machinery (H&M) Panel <ul style="list-style-type: none">• <i>Case Study: M.T. "Brillante Virtuoso": when is a vessel a constructive total loss?</i>• <i>Autonomous and Unmanned Vessels</i> <i>Moderator: Tom Leander, Editor-in-Chief, Asia, Lloyd's List</i> <i>Panellists:</i> <ul style="list-style-type: none">• <i>Pierre Martelly, Chief Executive Officer, AXA Corporate Solutions Assurance, Hong Kong</i>• <i>Chris Edwards, Partner, Marine, Trade & Energy – Singapore, Hill Dickinson LLP</i>• <i>Benson Chiu, Managing Director, Greater China, Head of North Asia, Charles Taylor Adjusting / Richards Hogg Lindley</i>• <i>Mark A Stevens, Chief Executive, Coastal Marine Asia (L) Limited</i>• <i>Edward Wollaston, Associate Director, London Offshore Consultants (Hong Kong) Ltd</i>
12.00 nn	Lunch Hosted by QBE
1.30 pm	Marine Cargo Panel <ul style="list-style-type: none">• <i>Soft Cargo Rate</i>• <i>Safety of Life at Sea (SOLAS) regulations</i>• <i>Tian Jin Blast Exposure</i> <i>Moderator: Jonathan Ranger, Principal Officer, Watkins Syndicate Singapore Pte Ltd</i> <i>Panellists:</i> <ul style="list-style-type: none">• <i>Ling Meng Hoe, Regional Marine Manager – Asia, QBE Insurance</i>• <i>Mike Davies, Regional Product Leader, Marine, Asia Pacific, XL Catlin</i>• <i>Alvin Chan, Head of Marine, Generali Global Corporate & Commercial – Asia</i>• <i>Andrew Brooker, Founding Partner, Latitude Brokers</i>• <i>Bhabani S Rath, Founder and Managing Director, Premier Insurance Brokers Limited</i>
2.30 pm	Has the Iran Deal Changed Anything? <i>Nicola Mason, LL.M Barrister, CEDR Accredited Mediator, Senior Vice President, Deputy Head of Skuld Hong Kong</i>
3.00 pm	Networking Coffee Break
3.30 pm	P&I Panel <ul style="list-style-type: none">• <i>Present Sanctions update? What is the effect on P&I Cover?</i>• <i>Challenges facing owners in a depressed market and high risk cargoes</i>• <i>Present state of piracy – is it still an issue?</i>• <i>What are the risks that P&I Clubs see for the future?</i> <i>The effect of churn; Wreck removal costs; Reinsurance; and Other relevant issues.</i> <i>Moderator: Matthew Ginman, Head of P&I Underwriting, QBE Asia P&I, QBE Insurance</i> <i>Panellists:</i> <ul style="list-style-type: none">• <i>Christopher L Hall, Managing Director – Hong Kong, The American P&I Club</i>• <i>Charles D'Alton, Founding Partner, Latitude Brokers</i>• <i>Caroline Thomas, Senior Associate, Holman Fenwick Willan</i>• <i>Nicola Mason, LL.M Barrister, CEDR Accredited Mediator, Senior Vice President, Deputy Head of Skuld Hong Kong</i>• <i>Edward Wollaston, Associate Director, London Offshore Consultants (Hong Kong) Ltd</i>
4:30 pm	End of Day One

Day Two: Tuesday, 13 October 2015

9.00 am	Welcome Address by Conference Chairman for Day Two <i>Edward Ion, Founder & Managing Partner, Helix Media Pte Ltd</i>
9.05 am	Case Sharing Covered Under Freight Services Liability Insurance <ul style="list-style-type: none">• <i>Joyce Fung, Marine Liability Underwriter, Tokio Marine Kiln Hong Kong Limited</i>• <i>Danielle Yu, Assistant Underwriter, Marine Liability, Tokio Marine Kiln Hong Kong Limited</i>
9.35 am	Reputational Implications in a Casualty <i>Edward Ion, Founder & Managing Partner, Helix Media Pte Ltd</i>
10.05 am	The Insurance Act 2015: Who Wins And Who Loses? <i>Chris Edwards, Partner, Marine, Trade & Energy – Singapore, Hill Dickinson LLP</i>
10:35 am	Networking Coffee Break
11.00 am	Legal Case Study by Hong Kong Insurance Law Association Limited (HILA) <ul style="list-style-type: none">• <i>George Lamplough, Partner, Holman Fenwick Willan</i>• <i>Donal Keane, Admiralty Manager, Reynolds Porter Chamberlain LLP</i>• <i>Ian Teare, Partner, Norton Rose Fulbright (Asia) LLP</i>
12.30 pm	Lunch
1.30 pm	Marine Claims Panel <ul style="list-style-type: none">• <i>How Claims can be a differentiating factor in securing a risk. Would an assured be willing to pay more premium to a company with a better claims service?</i>• <i>Regulatory and legal framework affecting claims?</i>• <i>Time frame within which to settle claims/ claim co-op/control clauses</i>• <i>Differences in claims handling between direct and reinsurance business</i> <i>Moderator: Edward Ion, Founder & Managing Partner, Helix Media Pte Ltd</i> <i>Panellists:</i> <ul style="list-style-type: none">• <i>Puspa Rajamoney, Claims Manager, Marine Asia, Liberty International Underwriters</i>• <i>Harry Hirst, Regional Head of Admiralty, Partner, Shipping, Ince and Co, Hong Kong</i>• <i>Cedric Declercq, Claims Manager, Marine, Asia Pacific, XL Catlin</i>
2.30 pm	Role of Reinsurers in Marine Insurance in Setting Underwriting Standards <i>Simon Stonehouse, Head of Marine, Asia Capital Reinsurance Group (Asia Capital Re)</i>
3.00 pm	Networking Coffee Break
3.30 pm	Marine Insurance in Indonesia <i>Sri Hadih Watie, Vice Chairman III / Head, Inter-Institution & International Relations, The Association of Indonesian Insurance and Reinsurance Brokers (APPARINDO)</i>
4.00 pm	Marine Cyber Gap: Cyber Threats & Cyber Resilience <i>Joseph Carson, Head of Cyber Security, ESC Global Security, Estonia</i>
4.30 pm	End of Conference

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Registration Email: michelle@asiainsurancereview.com

Conference Registration

Registered by _____

To: Ms Michelle, Asia Insurance Review
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: +65 6372 3178 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof
First Name: _____ Last Name/ Surname: _____
Nationality _____
Passport No _____
Job Title _____
Company _____
Address _____
Country _____
Tel: () _____
Cellular: () _____
Fax: () _____
email: _____

REGISTRATION

Early Bird (valid till 29 Sep 2015)

Subscribers US\$1,280
Non-Subscribers US\$1,580*

Normal Registration

Subscribers US\$1,780
Non-Subscribers US\$1,980*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine AIR/MEIR Website Brochure Email
 Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration:

Special Offer for Year 2015 Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!
(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 5 Oct 2015

For cancellation in writing made before **29 Sep 2015**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **29 Sep 2015**.

PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:
DBS Bank
Marina Financial Centre, 12 Marina Boulevard,
#03-00 MBFC, Tower 3, Singapore 018982
Branch: Marina Financial Centre Branch
Account Name: Ins Communications Pte Ltd
• US\$ Account No.: 0001 - 004838-01-9-022
• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is zero-rated for GST)

Hotel Reservation:
Email: exhkg-reservations@mohg.com
Fax: + 852 2576-7715

Hotel Reservation Form

GROUP CODE: 3GX2I6

The Excelsior Hong Kong

281 Gloucester Road, Causeway Bay, Hong Kong
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www.mandarinoriental.com/excelsior

Please fill in guest particulars on registration form

ARRIVAL DATE

Check in date: _____

Flight: _____ ETA: _____

DEPARTURE DATE

Check out date: _____

Flight: _____ ETD: _____

ROOM TYPE / ROOM RATE

- HK\$1,700 Superior rooms with city view (280 sq feet/26 sqm)
- HK\$1,900 Superior Side Harbour View rooms (323 square feet/30 sqm)
- HK\$2,200 Deluxe Harbour View rooms (366 sq feet/34 sqm)
- Special rate for daily breakfast buffet at Cafe on 1/F at HK\$180 plus 10% service charges per person.

Indicate number of rooms required _____.

Room Preferences (subject to availability)

Smoking Non-smoking
 Queen-sized Bed Twin Beds Others

- Above rates are subject to 10% service charges per room per night (rate inclusive of in-room broadband Internet access)
- All reservations must be guaranteed by credit card on or before 29 Sep 2015. Otherwise, The Excelsior reserves the right to release non-guaranteed reservations.
- Once guaranteed, one night room charge will be posted to the credit card in case of no show, amendment or cancellation received after 29 Sep 2015.
- Check-in time is 2pm and the check-out time is 12 noon. For an extension up to 6pm, 50% of the daily room rate will be charged. After 6pm, the full day room rate will be applied.

AIRPORT TRANSFER

- Not required
- Hotel Shuttle: HK\$140 per person per trip / HK\$280 per person for round-trip
 - Airport to Hotel Hotel to Airport Round-trip
- Hotel Limousine: HK\$850 per car per trip / HK\$1,700 per car for round-trip
 - Airport to Hotel Hotel to Airport Round-trip

All pick-ups can be guaranteed upon credit card details received.

Additional comments/ special requirements:

RESERVATION GUARANTEE

Credit Card

Visa Mastercard Amex
 Diners JCB

Credit Card Number: _____

Expiry Date: _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____

FOR HOTEL USE

Confirmation Number: _____

Confirmed By: _____

Date: _____