

# 4th Asia Motor Insurance & Claims Management Conference

29-30 March 2016

Centara Grand at CentralWorld, Bangkok, Thailand

Theme: "Being a Smart Motor Insurer"

**Day Visit To 37th Bangkok International Motor Show**

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**M**otor Insurance is the bread and butter issue for insurers yet it remains a love-hate relationship with consumers who moan about higher premiums and denied claims. For insurers, motor is a massive market with tremendous room for growth as well as improvement in claims and customer service while investing in loss-reduction sciences and art.

The digital and disruptive innovations in the automotive world offer a brave new landscape of opportunities for motor insurers. To stay relevant, motor insurers are forced to rethink their strategies. With the rise of Uber & GrabCar, many have been quick to monetise on the ridesharing wave, yet failing to comply with local regulations. Insurers are at the mercy of foul play, what can they do to address this? With authorities and owners facing challenges in preventing car thefts, how can the Insurers step up to mitigate this widespread issue to protect both their customers and themselves?

This Asia Motor Conference, with the theme “Being a Smart Motor Insurer” will look directly at being a better and smarter insurer in the traditional space as well as embracing telematics and analytics and looking at insuring driverless cars.

## Who Should Attend

- Claims Managers
- Claims Assessors
- Loss Adjustors
- Fraud Investigators
- Risk Managers
- Underwriters Dealing with Motor Lines of Business
- Reinsurers
- Automobile Associations & Workshops
- Fleet Managers of MNCs
- Consumer Bodies
- Regulators
- Technology Providers
- Transport Authorities
- Agents & Brokers

Register Now

## Key Speakers include:



**Anon Vangvasu**  
President,  
Motor Insurance Committee,  
Thai General Insurance  
Association



**Martin Rueegg**  
CEO, AXA Insurance Thailand



**Krishna Kamthorn**  
Director of Thailand Operations,  
Merimen Technologies



**Kittinan Anuphan**  
CEO & Founder,  
Claim Di



**Pravara Gautam**  
Vice President - Asia & EMEA,  
Scope Technologies



**Marnix Zwart**  
Senior Vice President,  
Business Development, GoBear.com



**Alan Smee**  
Regional Head of Property  
and Casualty,  
Allianz Asia Pacific



**Nick Harrington**  
Property Product Manager,  
Asia Pacific, Gen Re



**Anthony Atkins**  
Associate Director,  
Actuarial Services, EY



**Dr C H Asrani**  
Chief Executive, X-CLAIM



**Joachim Michaely**  
Senior Motor Consultant,  
Munich Re



**Gerald Sun**  
Vice President & Head of Sales,  
Commercial Payments, Asia Pacific,  
Middle East & Africa, MasterCard  
Worldwide



**Syed Ahmad Fuqaha Sd. Agil**  
Founder, KATSANA.com



**Gerrit Kuyntjes**  
Vice President & General  
Manager, J.D. Power Asia Pacific,  
Singapore



**Akachai Leelacharoenwong**  
Managing Director,  
Tong Charon Body Service



**Victor Kuk**  
Head Hub Casualty Asia,  
Swiss Re



**Aran Sriwongthai**  
Executive Director & Senior  
Executive Vice President, Mittare  
Insurance Public Company  
Limited



**Patchaneewan Pathumchantararat**  
Managing Director,  
Phoemsin Auto Supply

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## PROGRAMME

### Day One: 29 March 2016, Tuesday

#### Conference Chairman

**David Piesse, Insurance Lead & Advisory Board Member of Guardtime, Hong Kong & Ambassador, APAC, International Insurance Society**

- 8.00 am Registration & Coffee
- 9.00 am **Welcome Address**  
**Sivam Subramaniam, Editor-in-Chief, Asia Insurance Review & Middle East Insurance Review**
- 9.10 am **Opening Address**  
**Anon Vangvasu, President, Thai General Insurance Association**
- 9.20 am **What Makes a Smart Insurer Today?**
- Getting the Basics Right
  - Using Technology Selectively
  - The Right Strategic Moves
- Alan Smee, Regional Head of Property & Casualty, Allianz Asia Pacific**
- 10.00 am **Motor Strategy in a Multichannel World**  
**Martin Rueegg, CEO, AXA Insurance Thailand**
- 10.30 am Q&A
- 10.35 am Tea Break
- 11.05 am **E-Claims in the Digital Economy**  
**Krishna Kamthorn, Director of Thailand Operations, Merimen Technologies**

- 11.35 am **Panel: Special Focus on Motor Claims in Thailand**
- Process Innovation in Claims Management
  - Translating Claims Data to Actionable Plans
  - Fraud Management
- Moderator:**
- **Krishna Kamthorn, Director of Thailand Operations, Merimen Technologies**

#### Panellists:

- **Aran Sriwongthai, Executive Director & Senior Executive Vice President, Mittare Insurance Public Company Limited**
- **Akachai Leelacharoenwong, Managing Director, Tong Charon Body Service**
- **Patchaneewan Pathumchantararat, Managing Director, Phoemsin Auto Supply**

- 12.20 pm Q&A
- 12.30 pm Lunch
- 2.00 pm **Achieving Finance & Process Efficiencies through Leveraging Digital Payments in Auto Insurance Claims**  
**Gerald Sun, Vice President & Head of Sales, Commercial Payments, Asia Pacific, Middle East & Africa, MasterCard Worldwide**
- 2.30 pm **Motor Claims Revolution in Thailand**
- Past & Present Challenges
  - Digital Disruption in Claims Management
  - Value Creation for Users & Insurers
- Kittinan Anuphan, CEO & Founder, Claim Di**
- 3.10 pm **Effective Claims Management as Key Profit Driver**
- Collective Expertise of Medicine-Traumatology/Forensic Skills/Auto Salvage to Contain Fraudulent Claims
  - Accident Reconstruction through Fact Findings
  - Pictorial Medico Legal Expert Opinions
  - Fixing Liabilities & Establishing Disability Claims
- Dr C H Asrani, Chief Executive, X-CLAIM**
- 3.45 pm **Car Recovery through 21st Century Technology and Social Engagement**  
**Syed Ahmad Fuqaha Sd. Agil, Founder, KATSANA.com**
- 4.15 pm Tea Break & End of Day One

### Day Two: 30 March 2016, Wednesday

- 9.00 am **Cyber Risk in Motor Insurance**
- Cyber Hacking of Cars
  - Unidentified Vulnerabilities in Car Technologies
  - Exposures in Underwriting
- Nick Harrington, Property Product Manager, Asia Pacific, Gen Re**
- 9.30 am **Comparing Insurance Made Easy: How Technology is Changing the Distribution of Motor insurance**  
**Marnix Zwart, Senior Vice President, Business Development, GoBear.com**
- 10.00 am **Direct vs Agent Models: Learnings from Japan and North American markets**  
**Gerrit Kuyntjes, Vice President & General Manager, J.D. Power Asia Pacific, Singapore**
- 10.30 am Q&A
- 10.35 am Tea Break
- 11.00 am **Telematics : A Game Changer for Motor Insurers**  
**Pravar Gautam, Vice President - Asia & EMEA, Scope Technologies**
- 11.30 am **Developments & Updates in Telematics Space**  
**Anthony Atkins, Associate Director, Actuarial Services, EY**
- 12.00 pm **Using Reinsurers to Get Innovative Solutions in Motor**  
**Victor Kuk, Head Hub Casualty Asia, Swiss Re**
- 12.30 pm **Innovation Vehicle Technologies and its Impact on Motor Insurance**  
**Joachim Michaely, Senior Motor Consultant, Munich Re**
- 1.00 pm Q&A
- 1.05 pm Close of Conference with Lunch
- 2.45 pm Bus to Bangkok International Motor Show

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29-30 March 2016, Centara Grand at CentralWorld, Bangkok, Thailand

Registration Email: [loga@asiainsurancereview.com](mailto:loga@asiainsurancereview.com)

## Conference Registration

Registered by \_\_\_\_\_

To: Ms Loga, Asia Insurance Review  
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583  
DID: +65 6372 3184 • Fax: +65 6224 1091 • [www.asiainsurancereview.com](http://www.asiainsurancereview.com)  
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

### PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof

First Name: \_\_\_\_\_ Last Name/  
Surname: \_\_\_\_\_

Nationality \_\_\_\_\_

Passport No \_\_\_\_\_

Job Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_ Tel: ( ) \_\_\_\_\_

Cellular: ( ) \_\_\_\_\_

Fax: ( ) \_\_\_\_\_

email: \_\_\_\_\_

### REGISTRATION

**Early Bird (valid till 26 February 2016)**

**Normal Registration**

Subscribers  US\$1,280      Subscribers  US\$1,780

Non-Subscribers  US\$1,580\*      Non-Subscribers  US\$1,980\*

(\*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

**Please register me for the visit to the Bangkok International Motor Show 2016**

1 Day Free Pass on 30 March 2016 Only (With Arranged Group Transport)  
Includes group transport with 1-way transfer.

No meals included. Passes to Bangkok Motor Show are non-transferable.

**Full registration fees MUST be paid before the valid dates for admittance at conference.**

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine  AIR/MEIR Website  Brochure  Email

Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

### Group registration:

**Special Offer for Year 2016:** Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge! (Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

### Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

**Closing date for registration: 22 March 2016**

For cancellation in writing made before **14 Mar 2016**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **14 Mar 2016**. However, substitution or replacement of delegates will be allowed.

### PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:

DBS Bank

Marina Financial Centre, 12 Marina Boulevard,

#03-00 MBFC, Tower 3, Singapore 018982

Branch: Marina Financial Centre Branch

Account Name: Ins Communications Pte Ltd

• US\$ (Account No.: 0001 - 004838-01-9-022)

• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ \_\_\_\_\_ for Conference Registration fee from my

Mastercard  VISA  American Express

Card Holder's Name: \_\_\_\_\_

Card No.: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ - \_\_\_\_\_ (mm-yy) Total Amount: US\$ \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(Conference fee is zero-rated for GST)

Hotel Reservation:  
Email: [supatrata@chr.co.th](mailto:supatrata@chr.co.th)

## Hotel Reservation Form

Attn: Ms Supatra Tantisamarak  
Senior Sales Manager  
Email: [supatrata@chr.co.th](mailto:supatrata@chr.co.th)

**Centara Grand & Bangkok Convention Centre  
at CentralWorld**

999/99 Rama 1 Road, Pathumwan, Bangkok 10330, Thailand

Tel: +66 2 100 1234 Fax: +66 2 100 6200

[www.centarahotelsresorts.com/centaragrand/cgcw](http://www.centarahotelsresorts.com/centaragrand/cgcw)

**PLEASE FILL IN GUEST PARTICULARS ON  
REGISTRATION FORM**

### ARRIVAL DATE

Check in date: \_\_\_\_\_

Flight: \_\_\_\_\_ ETA: \_\_\_\_\_

### DEPARTURE DATE

Check out date: \_\_\_\_\_

Flight: \_\_\_\_\_ ETD: \_\_\_\_\_

### ROOM TYPE / ROOM RATE

**Deluxe World Room**

Single (36sqm) THB4,100++  Double THB4,500++

### Special Request

King Bed  Twin Bed  Smoking  Non-Smoking

- Rates are subject to 10% service charge and 7% VAT.
- Rate is applicable for 3 days pre and posts stay.
- Complimentary buffet breakfast at the World Restaurant.
- Complimentary high speed broadband internet access with secured virtual private network in room.
- Check-in time at 14:00 hrs; check-out time at 12:00 hrs.
- Requests for early check-in are subject to availability. Full-day surcharge will be applicable for a guaranteed check-in before 1200 hrs.
- Late check-out shall be chargeable at 50% of room rate and full rate is chargeable after 1800 hrs.
- Early departure will be charged for the duration as originally reserved.
- One night room charge will be charged should there be any no shown on day of arrival and the room reserved for the remaining nights will be released accordingly.

### TRANSPORT

Not required

Airport to Hotel THB 2,400 net, Mercedes Benz E Class (max 3 guests per car)

Hotel to Airport THB 2,400 net, Mercedes Benz E Class (max 3 guests per car)

### RESERVATION GUARANTEE

Credit Card

Visa  Mastercard  Amex

Diners  JCB

Credit Card Number: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ month \_\_\_\_\_ year

Cardholder's name: \_\_\_\_\_

Signature of Cardholder: \_\_\_\_\_