

Register Now!

7th Asia Life Insurance Summit

17-18 July 2018, Le Meridien, Jakarta, Indonesia

Theme: "Life Disrupted, Revived and Still Innovating!
Keeping Customers at the Heart of the Business"



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Asia is the allure for the life insurance market because this sizeable populous region has stayed unpenetrated up till this day, and shows rising income levels. While Asia embraced digital at the outset, conventional distribution still triumphs. The rate at which new technologies in digital gets introduced is simply not easy for insurers to keep in stride with, and there is an urgent need in spite of this difficulty in staying apace, to accelerate, as competition intensifies and consumers become smarter, more sophisticated and demanding. Insurers also need to refocus strategies to innovate on the move to attract consumers, agents and partners.

Asia Insurance Review's 7th biennial Asia Life Insurance Summit is the premier platform bringing leading life players and key stakeholders together to look at the next steps in innovation that will keep customers at the heart of business. This 2-day Summit will look at tailwinds dragging the industry and how to use headwinds to make distribution smart and nimble, and stage digital offerings for rapid growth to keep in times with tech-savvy consumers. This is the conference that will keep life players relevant and future-ready.

**Sign Up Now and
Take Advantage of the
Early Bird Discounts!**

Who Should Attend

- CEOs, COOs, CFOs and CIOs of Life and Composite Insurance Companies
- Wealth Management and Fund Managers
- Savings/Pension Funds/ Unit Trusts Entities
- Investment & Risk Analysts
- Banks
- Brokers
- Reinsurers
- Regulators
- Professionals Serving the Life Insurance Industry: Investment Managers, Actuaries, Auditors, Lawyers, IT Experts and Management Consultants

Key Topics

- Big Data and Advanced Analytics in Life Insurance Business
- Predictive Analytics Success Stories and Lessons Learnt
- Pensions and Retirement Planning Market in Asia
- The New Era in Healthcare and Insurance
- Changing Demographic Trends: A Strategic Driver for the Life Market
- Re-inventing Insurance: Rewarding Customers for a Healthier Lifestyle
- A New Age of Distribution to Attract the Next Generation of Customers
- Life Markets in the Region

Panel Discussions

- Country Spotlight Roundtable: Indonesian Life Market
- Executive Panel: The New Normal for the Life Industry
- Distribution Panel: Winning Digital Distribution Strategies
- Technology Panel: How InsurTech Shapes the Future for Life

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PROGRAMME

Day 1: 17 July 2018, Tuesday

- 8.00 am Registration & Coffee
- 9.00 am **Opening Address by Conference Chairman**
- 9.15 am **Official Keynote Address**
- 9.40 am **Special Address**
- 10.05 am Q&A
- 10.15 am Tea Break

Reinventing Life Business in the Smart Era

- 10.45 am **Big Data and Advanced Analytics in Life Insurance Business**
Dr Yuhui Yao, Vice President, Group Customer Analytics and Behavioral Insights, FWD Group
- 11.10 am **Predictive Analytics Success Stories and Lessons Learnt**
Lee Sarkin, Head of Data Analytics, Life and Health – Asia Pacific, Middle East and Africa, Munich Re
- 11.35 am **Re-imagining a Customer-Centric Claims Cycle**
- 12.00 pm Q&A
- 12.10 pm Lunch

Trends and Opportunities

- 1.30 pm **Pensions and Retirement Planning Market in Asia**
I Gde Eka Sarmaja, Health and Wealth Business Leader, Mercer
- 1.55 pm **The New Era in Healthcare and Insurance**
Roger Ordman, VP Global Marketing, Medix Global
- 2.20 pm Q&A

Country Spotlight Roundtable: Indonesian Life Market

- 2.30 pm
 - **Overview: Hot issues, key challenges and opportunities**
 - **Latest regulatory updates to further support market development**
 - **Key success factors for growth**
 - **Future outlook**

Executive Panel: The New Normal for the Life Industry

- 3.15 pm **CEOs face challenges in driving innovation and growth in the current environment. This session discusses:**
 - strategic responses to change: Innovation, adaptation and collaboration
 - strategies to actively seek diversity
 - ensuring competitiveness in a time of change
 - embracing InsurTech opportunities
- 4.00 pm Tea Break & Close of Day One

Day 2: 18 July 2018, Wednesday

- 9.00 am **Changing Demographic Trends: A Strategic Driver for the Life Market**
- 9.25 am **Re-inventing Insurance: Rewarding Customers for a Healthier Lifestyle**
Shannon Lin, Senior Pricing Actuary Life, Partner Reinsurance Asia
- 9.50 am **A New Age of Distribution to Attract the Next Generation of Customers**
Nick Li, Principal, NMG Consulting
- 10.15 am **Overview of IFRS 17 and Potential Impact on Life Insurance**
Abdul Moid, Senior Manager – Actuarial and Insurance Advisory Services, SHMA Consulting
- 10.40 am Q&A
- 10.50 am Tea Break

Life Markets in the Region

- 11.15 am This session will look at trends and developments in various markets to derive strategic lessons.
- 12.30 pm Q&A
- 12.40 pm Lunch

Distribution Panel: Winning Digital Distribution Strategies

- 2.00 pm
 - **Creating value and capturing opportunities in the emerging digital insurance ecosystem**
 - **Building a scalable, lean and agile digital business model**
 - **Forming a single customer view to improve business agility and customer excellence**
 - **The future of insurance distribution: Shift to omni-channel engagement**

Panellists:

- **Neil Gardner, Regional Chief Customer Officer, Marketing and Operations, Assicurazioni Generali S.p.A.**

Technology Panel: How InsurTech Shapes the Future for Life

- 2.45 pm
 - **What automation, AI, robotics, blockchain and IoT mean to today's life market**
 - **How new data sources and risk insights are transforming life underwriting and pricing**
 - **How tech initiatives provide quality risk management and reduce costs**
 - **Success case studies**
- Panellists:
- **Vince Kasten, Head of Workflow Automation, Prudential Corporation Asia**
 - **Keith Lim, Founder and CEO, Hearti Lab Pte Ltd**

- 3.30 pm End of Summit & Tea Break

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Registration Email: Loga@asiainsurancereview.com

Conference Registration

Registered by _____

To: Ms Loga, Asia Insurance Review
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583
DID: +65 6372 3184 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof

First Name: _____ Last Name/ Surname: _____

Nationality _____

Passport No _____

Job Title _____

Company _____

Address _____

Country _____

Tel: () _____

Cellular: () _____

Fax: () _____

email: _____

REGISTRATION

Early Bird (valid till 19 June 2018)

Subscribers US\$1,280

Non-Subscribers US\$1,580*

Normal Registration

Subscribers US\$1,780

Non-Subscribers US\$1,980*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine AIR/MEIR Website Brochure Email

Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration: Special Offer for Year 2018

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 10 July 2018

For cancellation in writing made before **19 June 2018**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **19 June 2018**. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:

DBS Bank

Marina Financial Centre, 12 Marina Boulevard,

#03-00 MBFC, Tower 3, Singapore 018982

Branch: Marina Financial Centre Branch

Account Name: Ins Communications Pte Ltd

• US\$ (Account No.: 0001 - 004838-01-9-022)

• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is zero-rated for GST)

Hotel Reservation:
Email: Peby.Gayatri@lemeridien.com

Hotel Reservation Form

Attn: Peby Gayatri, Sales Specialist
Email: Peby.Gayatri@lemeridien.com

Le Meridien Jakarta

Jalan Jenderal Sudirman Kav. 18-20 Jakarta 10220 Indonesia

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PLEASE FILL IN GUEST PARTICULARS ON REGISTRATION FORM

ARRIVAL DATE

Check in date: _____

Flight: _____ ETA: _____

DEPARTURE DATE

Check out date: _____

Flight: _____ ETD: _____

ROOM TYPE / ROOM RATE

Deluxe Room

Single IDR2,117,500 net per night

Double IDR2,117,500 net per night

Room Preferences (subject to availability)

Smoking Non-Smoking

• Breakfast at La Brasserie coffee shop for 1 or 2 person

• Complimentary High Speed Internet Access (HSIA)

• Check in time is 1400 hrs and Check out time is 1200hrs.

• No Show: Rooms which are not cancelled by the guest will be charged for the full number of nights booked.

TRANSPORT

Not Required

SILVER BIRD Executive Taxi

(Airport transfer package, include Toll + airport surcharge)

Airport to Hotel

Mercedes E-200 IDR440,000 per car per way

Toyota Alphard IDR440,000 per car per way

Hotel to Airport

Mercedes E-200 IDR440,000 per car per way

Toyota Alphard IDR440,000 per car per way

All pick-ups can be guaranteed upon credit card details received. Additional comments/ special requirements:

RESERVATION GUARANTEE

Credit Card

Visa Mastercard Amex

Diners JCB

Credit Card Number: _____

Expiry Date: _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____