22 – 24 January 2019
Taj Lands End, Mumbai, India
Theme: “Reinsurance: Disrupted.”

Jointly organised by:

Register online at www.asiainsurancereview.com/airindiarend

Please contact Sheela for Sponsorship Opportunities: Email: sheela@asiainsurancereview.com DID: +65 6372 3187
With a very hot and pertinent theme “Reinsurance: Disrupted” Asia Insurance Review, with GIC Re as co-organiser, is excited to once again provide this platform for both insurers and reinsurers as well as the intermediaries to come together to take stock of the state of the Indian insurance market and the world of reinsurance in India.

Why Disrupt?
With the tech revolution, in the era of disruptive innovation, and Insurtech/FinTech, this theme is critical! It is a New World of Reinsurance, where reinsurance is hailed and blamed reinsurance is seen as leading and enabling the disruption as well as not doing enough in the tech era.

Then the reinsurance world itself is changing with ILS making greater inroads, primary insurers buying reinsurer, big getting bigger and the call for specialist focus growing as well. Cyber & Nat CAT are taking centre stage as areas that need greater attention and action.

How will India cope to change traditional systems to address new trends? Technological and structural change is one of the biggest risks affecting the global insurance industry over the next few years. How will this affect India?

Interestingly, the rate at which digital is penetrating in India is faster than ever before. The time is now for insurers to develop a future-ready strategy and continuously innovate by having a prudent look at macro-level disruptions happening in their own backyard. Changing population demographics, visionary programmes by the government eg ‘Digital India’ and the rapid penetration of disruptive technology has transformed the industry.

Leadership must work with a ‘millennial’ mind.

The Future Leadership: India’s youth demographic is a growth advantage and India is enroute to reap the massive economic benefits from this advantage. Accelerating digital technology adoption in the Indian insurance market is a must especially with newer government initiatives such as ‘Modicare’ which reinforce the need to digitise operations, from front to back. The bottom line: leadership must work with a ‘millennial’ mind.

A recap
The India Rendezvous, launched 12 years, to showcase the Indian insurance industry and creating a networking platform for insurers, brokers and reinsurers, has also come to be a thought-leadership platform with several global CEOs sharing their insights. Over the 11 years, the numbers have been increased from 200 to some 650 delegates to a sell-out audience with support from IIS, UNCTAD, Geneva Association, and FAIR. Effectively with all the meetings and guests attending, each year sees more than 1000 industry professionals at the Rendezvous.

The India Rendezvous hopes to be the impetus to catapult discussions on how India can establish itself not only as a Reinsurance Hub, but as a Futuristic Hub for the region. It is imperative to innovate and stay relevant. The rise of web aggregators, chatbots; and the rise of new-age insurers and insurtechs are here to stay.

Who Should Attend
• CEOs and Senior Management of Insurance and Reinsurance Companies
• Insurance and Reinsurance Brokers
• Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
• Regulators & Supervisory Authorities
• Risk Managers
• Banks & Financial Institutions
• Companies Keen to Tap the Potential of the India Market
22 January 2019, Tuesday

Day One | Day Two | Day Three

10.00am | Early Registration of Speakers & Delegates

1.00pm | Bilateral Discussions & Networking Begins

6.30pm | Welcome Cocktail Hosted by ACE Insurance Brokers

8.30pm | End of Day One
<table>
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<th>Event</th>
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<tr>
<td>8.00am</td>
<td>Registration &amp; Coffee</td>
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<tr>
<td>9.00am</td>
<td>Opening Remarks by Conference Chairman</td>
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<td><strong>Sivam Subramaniam</strong>, Editor-in-Chief, <em>Asia Insurance Review</em></td>
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<td>9.10am</td>
<td>Special Welcome Address</td>
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<td>Followed by Official Opening of the 12th India Rendezvous 2019</td>
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<td><strong>Alice Vaidyan</strong>, Chairman-cum-Managing Director, GIC Re</td>
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<td>9.40am</td>
<td>Keynote Address</td>
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<td><strong>Atul Sahai</strong>, Chairman-cum-Managing Director, The New India Assurance Company Limited</td>
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<td>10.00am</td>
<td>Industry Keynote - Reinsurance: Disrupted?; Contested?;</td>
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<td>Well Positioned as Enabler of Solutions?</td>
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<td><strong>Jean-Paul Conoscente</strong>, CEO, SCOR Global P&amp;C - Reinsurance</td>
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<td>10.30am</td>
<td>Role of Government in Public/Private Partnerships in Enabling</td>
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<td>Risk Transfer</td>
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<td><strong>G Satish Raju</strong>, CEO, India Branch, Swiss Re</td>
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<td>11.00am</td>
<td>Official Book Launch on Property Insurance by</td>
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<td><strong>P C James</strong>, Principal Officer, Insure Edge</td>
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<td>11.10am</td>
<td>Tea Break</td>
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<td>11.30am</td>
<td>Agricultural Insurance: A New Frontier for Global Reinsurers</td>
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<td>- Pradhan Mantri Fasal Bima Yoga</td>
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<td><strong>Anil Arora</strong>, Director, ACE Insurance Brokers Pvt Ltd</td>
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12.00pm Panel on the New Reinsurance Regulations in India
Moderator: Arun Agarwal, Independent Director, Kotak Mahindra General Insurance Co Ltd

Panellists:
Deepika Mathur, Head of India, Markel International
Mohammed Ali Londe, Assistant Vice President – Analyst, Financial Institutions Group, Moody’s Investors Service Middle East Limited, UAE
Dipesh Shah, Chief (GIFT IFSC), Gujarat International Finance Tec-City Co. Ltd. (GIFT)
Madhulika Bhaskar
General Manager, GIC Re

12.45pm Panel on CEOs’ Perspective on Insurance Disrupted: What Reinsurers Can Do to Help?
Moderator: Dr George E Thomas, Professor, (Research and Non-Life), College of Insurance, Insurance Institute of India

Panellists:
Joseph Augustine, CEO, XL Insurance Company SE, India Reinsurance Branch
Farzana Chowdhury
Managing Director & CEO, Green Delta Insurance Company Limited
Devesh Srivastava
General Manager, GIC Re

1.30pm Lunch for All Participants
2.30pm Bilateral Discussions & Networking Opportunities Continue
5.30pm End of Day Two
# Conference Details

**24 January 2019, Thursday**

**Day Three**

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<tr>
<th>Time</th>
<th>Session</th>
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| 9.00am | Using Disruption to meet the Penetration Gap  
Amitabha Ray, Head, P&C Client Markets, India Branch, Swiss Re |
| 9.30am | Climate Change: The Winds of Change in Reinsurance  
(The Lack of Proper Digital Mapping to Manage Nat CATs)  
Michael Anthony, Co-Founder, Earth Analytics India Ltd |
| 10.00am | Being Cyber Resilient: Banking on Cyber?  
NKV RoopKumar Nagumantry, Executive Vice President & Chief of Risk, Info & Cyber Security Management, SBI Life Insurance Company Limited |
| 10.30am | The Rise of Digital Technology & the Data-Driven Era:  
Man vs Machine-Al  
- Robotics  
- Big Data  
- IoT  
- Impact on Underwriting, Claims Management  
Prakash Mathew Thomas, Industry General Manager - Insurance, Asia, DXC Technology |
| 11.00am | Tea Break |

**Conference Chairman**  
Shankar Garigiparthy, Country Manager & CEO, India, Lloyd’s
11.30am
Ayushman Bharat: An Opportunity Lost for Insurers?
Dr Shreeraj Deshpande, Principal Officer & Officiating CEO, Future Generali India Insurance Company Ltd

12.00pm
International Case Study on a Leading Reinsurance Hub: Dubai’s Success Story
Aftab Hasan, Chairman - Risk Exchange (DIFC) Limited & Secretary General of Insurance Business Group (IBG), Dubai – UAE

12.30pm
Closing Address – The Future of Insurance: Cover or Service
Nirjhar Majumdar, Manager (Legal), Asansol Divisional Office, Life Insurance Corporation of India (LIC) (Winner of the India Insurance Industry Essay Competition 2019)

12.45pm
Lunch for All Participants Hosted By
The New India Assurance Co. Ltd

2.00pm
Bilateral Discussions & Networking Opportunities Continue

5.30pm
End of the 12th India Rendezvous 2019

Note: Programme is subject to change
12th India Rendezvous
22-24 Jan 2019, Taj Lands End, Mumbai, India

Conference Registration
To: Ms Loga, Asia Insurance Review
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DID: +65 6372 3184 • Fax: +65 6224 1091 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

Registration Email: Loga@asiainsurancereview.com

REGISTRATION

Early Bird (valid till 21 Dec 2018)

Subscribers: US$980
Non-Subscribers: US$1,180*

Normal Registration

Subscribers: US$1,280
Non-Subscribers: US$1,480*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

- AIR/MEIR magazine
- AIR/MEIR Website
- Brochure
- Email
- Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration: Special Offer for Year 2019
Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!
(Valid only for delegates from the same company in the same country)
Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

Special Dietary Requirements
- I would like to have vegetarian meals during the Conference.

PERSONAL PARTICULARS
Name: Mr/Mrs/Ms/Dr/Prof
First Name: ____________________________ Last Name/ Surname: ____________________________
Job Title: ______________________________
Company: ________________________________________________________________
Address: ______________________________
_____________________________ Country __________________________
Tel: ( ) ________________________________
Cellular: ( ) ____________________________
Fax: ( ) ________________________________
email: ________________________________________________

Closing date for registration: 15 Jan 2019
For cancellation in writing made before 21 Dec 2018, 50% of the conference fee will be refunded.
No refunds will be made for cancellations after 21 Dec 2018. However, substitution or replacement of delegates will be allowed.

PAYMENT

- I enclose a cheque / bankdraft in US Dollars made payable to “ASIA INSURANCE REVIEW”
- Telegraphic / Wire Transfer to the following account:
  DBS Bank
  Marina Financial Centre, 12 Marina Boulevard,
  #03-00 MBFC, Tower 3, Singapore 018982
  Branch: Marina Financial Centre Branch
  Account Name: Ins Communications Pte Ltd
  • US$ (Account No.: 0001 - 004838-01-9-022)
  • Swift Code: DBS SSGSG

Card Holder's Name: ________________________________ Signature: ________________________________
Card No.: ________________________________ Date: ________________________________
Expiry Date: _______ - _______ (mm-yy) Total Amount: US$ __________________

(Conference fee is zero-rated for GST)

Hotel Reservation:
Email: tlegroupreservation.bom@tajhotels.com

Hotel Contact
Attr: Mr Binoy Puthiyedath, Group Reservations
Email: tlegroupreservation.bom@tajhotels.com
Taj Lands End
Bandstand, Bandra (West), Mumbai-400 050, India
Tel: +91 22 6668 1234
www.tajhotels.com

ROOM RATE
Luxury Room: Single INR13000 + 28% taxes, Double INR14500 + 28% taxes
Taj Club: Single INR16500 + 28% taxes, Double INR18000 + 28% taxes
Executive Suites: INR33000 + 28% taxes, Luxury Suites: INR45500 + 28% taxes

Rates are on a per night basis, include accommodation, buffet breakfast and are exclusive of taxes (currently 28%) which will be charged additionally.