



# India Rendezvous 2020

**EARLY BIRD  
TILL 20 DEC 2019**

**"A New Insurance Model for India"**

**20 – 22 January 2020**

**Taj Lands End,  
Mumbai, India**

Jointly organised by:



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INSURANCE REVIEW**

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India is a happening ground for insurance at the moment. There are many new plans afoot with great expectations including a regulatory sandbox, InsurTechs, government-sponsored insurance schemes (health/agri/PA), telematics and new insurance companies. Then there is the onslaught of natural disasters buffeting the country, which has a low penetration rate. India is indeed a melting pot for lots of things in insurance.

It is expected to herald a brave new business model for the entire industry.

*Asia Insurance Review*, with GIC Re as co-organiser, is excited to once again provide this platform for both insurers and reinsurers, as well as intermediaries to come together to take stock of the state of the Indian insurance market and the new world of reinsurance to find that sustainable, new business model.

IR 2019 attracted a record of 700 registered delegates and 2020, with India being the 11th largest market in the world with a premium of US\$100bn, is set to attract a greater number of insurance professionals from around the world.

### **Who Should Attend**

- CEOs and Senior Management of Insurance and Reinsurance Companies
- Insurance and Reinsurance Brokers
- Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
- Regulators & Supervisory Authorities
- Risk Managers
- Banks & Financial Institutions
- Companies Keen to Tap the Potential of the India Market



## DAY 1 | 20 JANUARY 2020, MONDAY

- 10.00am** Early Registration of Speakers & Delegates
- 1.00pm** Bilateral Discussions & Networking Opportunities Begin
- 6.30pm** Welcome Cocktail Hosted by **ACE Insurance Brokers**
- 8.30pm** End of Day One

## DAY 2 | 21 JANUARY 2020, TUESDAY

- 8.00am** Registration & Coffee
- 9.00am**  **Opening Remarks by Conference Chairman Sivam Subramaniam**  
Editor-in-Chief, *Asia Insurance Review*
- 9.10am**  **Special Welcome Address**  
**Followed by Official Opening of India Rendezvous 2020**  
**Devesh Srivastava**  
Chairman-and-Managing Director, GIC Re
- 9.40am**  **Keynote Address: A new insurance model for India – how it will drive the P&C Reinsurance offers over the next 5 years**  
**Michel Blanc**  
CEO – Reinsurance, SCOR Global P&C
- 10.10am**  **International Keynote Address**  
**Bruce Carnegie-Brown**  
Chairman, Lloyd's
- 10.40am** Tea Break Sponsored By Mandarin Re
- 11.00am**  **Vision 2020 for Indian market: Can CEOs rise to the demands of the market?**  
**Tapan Singhel**  
Managing Director & CEO, Bajaj Allianz General Insurance Co Ltd

11.30am

**Panel Discussion: What can InsurTechs do and what they can't**

- Can InsurTechs take over the legacy system?
- Can InsurTechs disrupt the entire value chain or only components of it?
- InsurTechs and corporate business lines
- Enablers or disruptors?
- How do InsurTechs reach out to the public at large?

Moderator:



**Kapil Mehta**

Co-Founder, SecureNow Insurance Broker Pvt Ltd

Panellists:



**Benjamin Serra**

Senior Vice President, Insurance EMEA, Financial Institutions Group, Moody's Investors Service



**Tarun Mathur**

Co-Founder & Chief Business Officer, PolicyBazaar.com



**Prayat Shah**

Co-Founder & Vice President (Partnerships & Alliances), Wellthy Therapeutics



**Aparajit Bhattacharya**

Managing Partner - Principal Officer, InsureFirst



**Kulin Shah**

Vice President, New Business Initiatives & Partnerships, Acko General Insurance



**Amit Salunkhe**

BFSI & West India, Agriculture Expert, CropIn Technology

12.15pm

**Insurance promise undelivered - Understanding the gaps**



**Anuj Jindal**

Co-Founder & CEO, SureClaim India

Note: Programme is subject to change

**12.45pm**

**Panel Discussion:  
Opportunities for Insurance / Reinsurance Players in IFSC in India**

Moderator:



**Dipesh Shah**  
Head (IFSC Dept),  
Gujarat International Finance Tec-City Co. Ltd.

Panellists:



**Suresh Mathur**  
Executive Director, Insurance Regulatory and Development Authority  
of India



**Madhulika Bhaskar**  
General Manager,  
GIC Re



**Sanjay Kedia**  
Country Head & CEO,  
Marsh India Insurance Brokers Pvt Ltd



**Satyendra Shrivastava**  
Partner,  
Khaitan Legal Associates

**1.30pm**

**Is India a broker-driven market?**



**Sudhir Singh**  
National Head - Sales & Services, Anviti Insurance Brokers

**2.00pm**

**Lunch Hosted By The New India Assurance Company Limited**

**3.00pm**

**Bilateral Discussions & Networking Opportunities Continue**

**5.30pm**

**End of Day Two**

## DAY 3 | 22 JANUARY 2020, WEDNESDAY

9.00am



### Whither Indian Insurance 2020 and Beyond

**S N Rajeswari**

General Manager & CFO, The New India Assurance Company Limited

9.30am

### Panel Discussion: Is cyber risk an abyss?

- Can cyber risks be quantified?
- Man is the weakest link, focus needs to be on reskilling
- IoT devices can be compromised
- Ransomware major threat
- Biometrics can also be stolen and duplicated

Moderator:



**Anil Arora**

Director & Co-Founder, ACE Insurance Brokers Pvt Ltd

Panellists:



**Dr Prashant Mali**

President & Founder, Cyber Law Consulting (Advocates & Attorneys)



**Amber Gupta**

Head, Legal & Company Secretary, Aditya Birla Sun Life Insurance Company Ltd



**Sashi Rajagopal**

Insurance Industry SW & Services Offerings Leader, Asia, DXC Technology

10.15am

Tea Break Sponsored By Mandarin Re

10.45am



Nurturing insurers for tomorrow

**G Srinivasan**

Director, National Insurance Academy

11.15am

**Panel Discussion: Climate change, insurance and urban resilience**

- Rising sea levels/ Sinking cities
- Urban flooding
- Urban heat sinks
- Growing natural catastrophes
- Low insurance penetration
- Low resilience levels

Moderator:



**Deepak Godbole**

Secretary General, Insurance Institute of India

Panellists:



**Youssef Fassi-Fihri**

CEO, Société Centrale de Réassurance (SCR)



**Dr Makarand Kulkarni**

Chief – Product Planning & Quality, Skymet Weather Services Pvt Ltd



**Dr Kishor Dhore**

Nat CAT Specialist & Assistant Vice President, Swiss Re Institute



**Kuhu Mohapatra**

Deputy General Manager, The New India Assurance Company Limited

12.00pm

**Panel Discussion: Tomorrow's Indian insurance leaders: Expectations and hopes**

Moderator:



**Paul McNamara**  
Editor, *Asia Insurance Review*

Panellists:



**Aditya Ubgade**  
Deputy Manager - Liability Underwriting, Bajaj Allianz General Insurance Co Ltd



**Rohit Babel**  
Deputy Manager & Upstream Energy Underwriter, GIC Re



**Hemlata Hajong**  
Manager (Reinsurance), Tata AIG General Insurance Company Limited



**Lakshya Gupta**  
Management Trainee (Central Strategy and Business Planning), Digit Insurance

12.45pm



**Closing Anchor Address: The predictive power of real-time for life & health insurances**

**Peter Ohnemus**  
President & CEO, Chairman, dacadoo ag

1.15pm

**Closing Address**

1.30pm

**Lunch**

2.30pm

**Bilateral Discussions & Networking Opportunities Continue**

5.30pm

**End of India Rendezvous 2020**



# India Rendezvous 2020

20-22 Jan 2020, Taj Lands End, Mumbai, India

Registration Email: [Loga@asiainsurancereview.com](mailto:Loga@asiainsurancereview.com)

## Conference Registration

Registered by \_\_\_\_\_

To: Ms Loga, Asia Insurance Review  
69 Amoy Street, Singapore 069 888 • Tel: (65) 6224 5583  
DID: +65 6372 3184 • Fax: +65 6224 1091 • [www.asiainsurancereview.com](http://www.asiainsurancereview.com)  
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

### PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof  
First Name: \_\_\_\_\_ Last Name/ Surname: \_\_\_\_\_  
Job Title \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
Country \_\_\_\_\_  
Tel: ( ) \_\_\_\_\_  
Cellular: ( ) \_\_\_\_\_  
email: \_\_\_\_\_

### REGISTRATION

Early Bird (valid till 20 Dec 2019)		Normal Registration	
Subscribers	<input type="checkbox"/> US\$1,000	Subscribers	<input type="checkbox"/> US\$1,800
Non-Subscribers	<input type="checkbox"/> US\$1,300*	Non-Subscribers	<input type="checkbox"/> US\$2,000*

(\*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

- AIR/MEIR magazine  AIR/MEIR Website  Brochure  Email  
 Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

### Group registration: Special Offer for Year 2020

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

### Special Dietary Requirements

- I would like to have vegetarian meals during the Conference.

## Closing date for registration: 13 Jan 2020

For cancellation in writing made before **20 Dec 2019**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **20 Dec 2019**. However, substitution or replacement of delegates will be allowed.

### PAYMENT

I undertake to indemnify the organisers for all bank charges

- I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"  
 Telegraphic / Wire Transfer to the following account:  
DBS Bank  
Marina Financial Centre, 12 Marina Boulevard,  
#03-00 MBFC, Tower 3, Singapore 018982  
Branch: Marina Financial Centre Branch  
Account Name: Ins Communications Pte Ltd  
• US\$ (Account No.: 0001 - 004838-01-9-022)  
• Swift Code: DBS SSGSC

- Please debit the sum of US Dollars US\$ \_\_\_\_\_ for Conference Registration fee from my  
 Mastercard  
 VISA  
 American Express

Card Holder's Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Card No.: \_\_\_\_\_

Date: \_\_\_\_\_

Expiry Date: \_\_\_\_ - \_\_\_\_ (mm-yy) Total Amount: US\$ \_\_\_\_\_

(Conference fee is zero-rated for GST)

Hotel Reservation:  
Email: [tlegroupreservation.bom@tajhotels.com](mailto:tlegroupreservation.bom@tajhotels.com)

## Hotel Contact

Attn: Mr Binoy Puthiyedath, Group Reservations  
Email: [tlegroupreservation.bom@tajhotels.com](mailto:tlegroupreservation.bom@tajhotels.com)  
**Taj Lands End**  
Bandstand, Bandra (West), Mumbai-400 050, India  
Tel: +91 22 6668 1234  
[www.tajhotels.com](http://www.tajhotels.com)

### ROOM RATE

**Deluxe Room:** Single INR12800 + 28% taxes, Double INR14300 + 28% taxes

**Luxury Room:** Single INR13800 + 28% taxes, Double INR15300 + 28% taxes

**Taj Club:** Single INR16500 + 28% taxes, Double INR18000 + 28% taxes

**Executive Suites:** INR36300 + 28% taxes, Luxury Suites: INR50000 + 28% taxes

Rates are on a per night basis, include accommodation, buffet breakfast and are exclusive of taxes (currently 28%) which will be charged additionally.

Please contact Sheila for Sponsorship Opportunities: Email: [sheela@asiainsurancereview.com](mailto:sheela@asiainsurancereview.com), DID: + 65 6372 3187