20TH INDIA RENDEZVOUS 2027

Incorporating the 4th Edition of the IFSCA-IRDAI-GIFT City Global Reinsurance Summit 2027

18-21 January 2027

JW Marriott Mumbai Juhu, Mumbai, India

Twenty Years On: Reflecting on the Past, Reimagining the Future of Indian Insurance

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www.asiainsurancereview.com/Events/Home/Asia/airindiarend2027

Conference Introduction



Two Decades of Dialogue: A Milestone Worth Celebrating

The 20th India Rendezvous marks a remarkable milestone in Asia Insurance Review's proud tradition of convening the most senior minds in India's insurance and reinsurance industry. For two decades, this forum has served as the definitive annual gathering where the future of Indian insurance is debated, shaped, and decided - and the 2027 edition arrives at a moment of extraordinary significance for the world's most populous nation and one of its most dynamic insurance markets.

With the ambition of **"Insurance for All by 2047"**, a rapidly expanding economy, digital infrastructure and continuing regulatory reform, the opportunity is enormous but so is the responsibility to build a more inclusive, resilient and globally competitive insurance market.

Unlocking India's Reinsurance Potential

As reinsurance capacity expands and GIFT IFSC strengthens its position as an international reinsurance hub, the next imperative is to channel global capital, expertise and innovation into India's protection gap. New opportunities in specialty risks, alternative risk transfer, parametric and catastrophe solutions will be central to this evolution.

From Climate Volatility to New Risk Frontiers

Climate-driven catastrophes, cyber threats, geopolitical disruption and emerging technology risks are challenging traditional assumptions around pricing, modelling and insurability. The industry must rethink risk transfer and develop smarter, more responsive solutions.

The Digital, AI-Powered Insurer

AI, data and automation are moving from experimentation to execution — transforming underwriting, claims, distribution and customer engagement. The winners will be those that combine technology with trust, human expertise and disciplined risk management.

Capital, Capacity & Collaboration

With greater competition, expanding foreign participation and evolving regulation, insurers and reinsurers must balance growth with capital efficiency and sustainable profitability. The 20th India Rendezvous 2027 will bring together the industry's leading minds to shape the partnerships, capacity and strategies needed to insure India's next decade of growth.

Where the Industry Gathers, Decides and Leads

From reinsurance capacity and product innovation to digital distribution, climate risk and the evolution of India's role in the global risk transfer market, the conversations that happen at India Rendezvous shape the industry's agenda for the year ahead.

Welcome to the **20th India Rendezvous. Welcome to the next chapter.**

Key Topics

1: CEO Dialogue

Twenty Years On: How India's Insurance and Reinsurance Market Has Been Transformed and What the Next Two Decades Must Deliver

- Two decades of transformation: From a state-dominated, underserved market to one of the world's most dynamic insurance and reinsurance markets.
- Foundations for the future: How reforms, regulation and market-building decisions have shaped India's journey — and why greater ambition and execution are now needed for 2047.
- The next 20 years: A candid dialogue on lessons learned, opportunities missed, and the bold priorities that will define India's insurance future.

2: Strategic Reinsurance Dialogue

India's Reinsurance Future: Capacity, Innovation and the Vision for a Global Risk Transfer Hub



- From buyer to global hub: Building the capacity, underwriting expertise and international connectivity required to position India as a global risk transfer centre.
- The GIFT City opportunity: Leveraging GIFT City, GIC Re, regulatory liberalisation and premium growth to accelerate India's emergence as a major Asian reinsurance hub.
- The 2030 reinsurance vision: Defining the capacity investments, regulatory enablers and global partnerships needed to turn India's reinsurance ambition into reality.

3: The $5 Trillion Opportunity: Why India is Now the Most Strategically Important Insurance Market in the World

- Unprecedented scale: India's 1.4 billion population, rapid economic growth, 100% FDI liberalisation and 2047 universal coverage vision make it a uniquely transformative insurance opportunity.
- The world's biggest protection opportunity: India's vast protection gap represents an enormous untapped premium pool for insurers and reinsurers positioned to capture the next wave of growth.
- The strategic case for India: A data-driven look at market size, growth, capital deployment, and competitive dynamics shaping the next decade of India's insurance

4: India's Insurance Inflection Point: Can the Industry Deliver Insurance for All by 2047?

- Turning massive economic growth into deeper insurance penetration and meaningful protection.
- Reaching underserved households, SMEs and emerging economic segments through innovative products and distribution.
- Balancing rapid expansion with affordability, trust, customer protection and sustainable profitability.

5: 100% FDI: Will Global Capital Transform India's Insurance Landscape?

- What new capital, technology and global expertise could mean for Indian insurers.
- Will increased foreign participation accelerate consolidation, competition and product innovation?
- How will Indian insurers differentiate themselves in a more intensely competitive market?

6: The Great Capacity Question: Who Will Underwrite India's Next Wave of Growth?

- Financing and transferring risks arising from infrastructure, manufacturing, energy and urbanisation.
- Building domestic and international capacity for increasingly complex risks.
- Creating partnerships between insurers, reinsurers, brokers, capital markets and alternative capital.

7: The Protection Gap Challenge: Turning India's Massive Opportunity into Insurable Demand

- Designing products that are affordable, relevant and easy to understand.
- Closing gaps in health, life, property, agriculture, catastrophe and SME protection.
- Moving from selling policies to building long-term financial resilience.

8: AI Moves From Experiment to Execution: The Intelligent Indian Insurer

- Where AI will genuinely transform underwriting, claims, pricing, fraud detection and distribution.
- Managing hallucinations, bias, explainability, data quality and model risk.
- Can AI deliver both greater efficiency and better customer outcomes?

9: Insuring the AI Economy: Who Bears the Risk When Machines Make the Decisions?

- Emerging liability, cyber, professional indemnity and business interruption exposures.
- Developing insurance solutions for AI developers, users and increasingly autonomous businesses.
- Where should insurers draw the line between innovation, exclusion and insurability?

10: Climate Risk Is Becoming a Balance-Sheet Risk: Rebuilding India's Catastrophe Protection

- Preparing for increasingly severe floods, cyclones, heatwaves and other natural catastrophes.
- Using parametric insurance, catastrophe pools and alternative capital to close protection gaps.
- Can public-private partnerships create scalable catastrophe resilience?



11: Beyond Traditional Reinsurance: The Rise of Alternative Risk Capital

- Bringing ILS, catastrophe bonds and other alternative capital solutions into India.
- How global investors can participate in India's expanding risk-transfer opportunity.
- Building structures that complement—not compete with—traditional reinsurance capacity.

12: Agriculture Insurance at Scale: Protecting India's Farmers and Food Security in an Era of Climate Volatility

- Scaling resilience: Reforming product design, pricing, claims and reinsurance to make agriculture insurance financially sustainable amid escalating climate volatility.
- Technology and innovation: Leveraging parametric solutions and technology-enabled loss assessment to improve speed, accuracy and farmer outcomes.
- Securing food resilience: Building stronger government–industry partnerships to transform agriculture insurance into a pillar of rural financial resilience and national food security.

13: The New Corporate Risk Map: Insuring India's Globalisation Ambitions

- Managing geopolitical tensions, trade disruption, supply-chain concentration and political risk.
- New opportunities across marine, aviation, trade credit, political risk and specialty insurance.
- How brokers and reinsurers can help Indian companies become more resilient global players.



14: From Motor to Mega-Risk: The Next Generation of Specialty Insurance

- Developing sophisticated solutions for cyber, renewable energy, infrastructure, construction and emerging technologies.
- Building specialist underwriting talent and data capabilities.
- Can India evolve from a predominantly volume-driven market into a specialty-risk powerhouse?

15: Health Insurance at a Crossroads: From Claims Payer to Health Partner

- Tackling medical inflation while improving affordability and sustainability.
- Using prevention, wellness, digital health and data to reshape the health proposition.
- Building stronger insurer–provider ecosystems without compromising customer trust.

16: Digital Distribution Revolution: How Technology is Rewriting the Rules of Insurance Access in India

- Digital at scale: Harnessing India's digital infrastructure to make insurance more accessible, affordable and customer-centric across the country.
- Redefining distribution: How insurtech, embedded insurance, AI and digital claims are challenging traditional agency and bancassurance models.
- The 2030 distribution model: Identifying the digital strategies that can deliver sustainable scale, profitability and deeper insurance penetration

17: Claims Reinvented: Can Faster, Fairer and Frictionless Claims Become the New Competitive Advantage?

- Using AI, automation and real-time data to transform claims journeys.
- Tackling fraud while ensuring genuine customers are paid faster.
- Moving from claims management to proactive loss prevention and customer recovery.

18: The Talent Challenge: Does India Have the Risk Experts Needed for Its Next Decade of Growth?

- Closing the shortage of actuaries, underwriters, catastrophe modellers, data scientists and specialty-risk experts.
- Reskilling the insurance workforce for an AI-enabled industry.
- Building the next generation of Indian insurance and reinsurance leadership.

19: Corporate and Specialty Insurance: Serving India's Infrastructure, Manufacturing and Technology Giants

- Insuring India's transformation: Meeting the complex insurance needs created by India's unprecedented infrastructure, manufacturing, technology and energy expansion.
- Raising underwriting capability: Developing sophisticated products, specialist expertise and reinsurance partnerships to support increasingly complex corporate risks.
- The specialty opportunity: Unlocking growth across cyber, D&O, engineering, energy, trade credit and political risk as Indian corporates become more globally sophisticated.

20: Cyber Risk and Insurance in India : Protecting the World's Fastest-Growing Digital Economy

- A new risk frontier: Addressing the cyber exposures created by India's rapid digitalisation and expanding digital economy.
- Closing the protection gap: Overcoming low cyber insurance penetration through better awareness, product design, underwriting data and reinsurance capacity.
- Building the cyber market: Driving innovation and regulatory evolution to establish cyber insurance as a major specialty growth opportunity over the next decade.

21: Closing Panel Discussion

India 2030: The CEO Mandate: From Market Potential to Global Insurance Champions

- Balancing growth with value: Delivering premium growth, capital efficiency, underwriting discipline and superior shareholder returns.
- Building for disruption: Creating organisations resilient enough to withstand climate, geopolitical, technological and economic shocks.
- Winning the global race: Making bold choices on talent, technology, innovation, partnerships and international expansion to turn India's scale into globally competitive insurance businesses.



Candid Moments and Connections from the Previous Edition


















Incorporating the 3rd Edition of the IFSCA-IBAI-GIFT City Global Reinsurance Summit 2026
19-21 January 2026 | Mumbai, India
Theme: "Bridging India Today, Insuring India Tomorrow – the India Evolution Roadmap"
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Moderator:
Narendra Kumar Bhartindwal
President, Insurance Brokers Association of India (IBAI)
Supriya Sengar
Director – Reinsurance, Protection Re
Director – International, Howden Re, UK
Director, 3 Dimensional Insurance Brokers India
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20TH INDIA RENDEZVOUS 2027

18–21 January 2027, JW Marriott Mumbai Juhu, Mumbai, India

Registration Email: Weeling@asiainsurancereview.com

Conference Registration

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REGISTRATION

Early Bird (valid till 31 December 2026)		Normal Registration	
Subscribers	❑ US$1,440	Subscribers	❑ US$2,590
Non-Subscribers	❑ US$1,900*	Non-Subscribers	❑ US$2,880*

*(*Free One Year Subscription to Digital Edition of Asia Insurance Review & AIR e-Daily)*

A company must register a group of three participants, two Paying delegates and one delegate on a complimentary basis to be eligible for booking of the bilateral meeting table.

To book a hospitality room at the host hotel, a minimum of **two paid delegate registrations** is required **(Not eligible to the 1 complimentary pass)**

This is in addition to the group registered for the bilateral meeting table.

Full registration fees MUST be paid before the valid dates for admittance at conference.

Asia Insurance Review requires all Indian and overseas delegates to complete their conference registration and payment (if applicable), prior to arranging their guest room accommodations, hospitality room (for pre-arranged bilateral meetings) or any other related bookings (e.g. booking of boardrooms, function rooms, restaurants etc within the Hotel).

Only registrations **FULLY PAID FOR** by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

❑ AIR/MEIR magazine ❑ AIR/MEIR Website ❑ Brochure ❑ Email
❑ Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration: Special Offer for Year 2027

Register two delegates from the same company and send the third delegate* to attend the conference, free of charge!

*(*Valid only for delegates from the same company in the same country)*

Registration fee includes participation at the conference plus AM tea break and lunch on 19 to 21 Jan 2027 (Day 2 ,3 & 4) for IR2027 registered delegates.
Both vegetarian and non-vegetarian food options will be available.

Closing date for registration: 11 January 2027

For cancellation in writing made before **11 January 2027**, 50% of the conference fee will be refunded.
No refunds will be made for cancellations after **11 January 2027**. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

❑ **Telegraphic / Wire Transfer to the following account:**
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Hotel Reservations:

Email: harshad.makasare@marriott.com; Gati.uppal@marriothotels.com | cc: Monal.Prabhu@marriotthotels.com; Aarti.Dhall@marriott.com; weeling@asiainsurancereview.com

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CC: Ms Wee Ling, Conference Registration, Asia Insurance Review (AIR), Email: weeling@asiainsurancereview.com

Note to Hotel Reservations: *Asia Insurance Review* (*AIR*) requires all Indian and overseas delegates to complete their conference registration and payment (if applicable), before making any arrangements with JW Marriott Mumbai Juhu, including guest room accommodations, hospitality rooms (for pre-arranged bilateral meetings), or any other related bookings (e.g. booking of boardrooms, function rooms, restaurants etc within the Hotel).
Hotel Reservations to refer back to AIR for guidance, should there be any doubt/uncertainty or ambiguity.

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ROOM RATE

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❑ **Guest Room Ocean View:** Single Occupancy INR 28,000 plus taxes per room per night / Double Occupancy: INR 29,000 plus taxes per room per night
❑ **Larger Guest Room:** Single Occupancy INR 30,000 plus taxes per room per night / Double Occupancy: INR 31,000 plus taxes per room per night

Non-guaranteed blockage and rooms/rates will be subjected to availability upon reservation (**Cut-off Date: 31 December 2026**).
Rates are on a per night basis, include accommodation, buffet breakfast at Lotus Café and Complimentary basic Wi-Fi.
Rates quoted are tax-exclusive, and an additional 18% tax will be applied.
Airport Transfers at INR 3500 + taxes per way per car (BYD & Toyota Crysta) can be arranged with the host Hotel.

For Speaking, Sponsorship or Partnership Opportunities, please contact Ms Ritu Sharma at ritu@asiainsurancereview.com