

23RD



ASIA INSURANCE INDUSTRY AWARDS 2019

NOMINATIONS

Deadline for entries

14 May 2019 (third-party nominations)

31 May 2019 (self nominations)

Announcement of finalists

17 July 2019

Awards judging

3 September 2019

Awards dinner

29 October 2019, Singapore

ASIA
INSURANCE REVIEW

Updated version

Standing tall

All set to show your glory? Welcome to the digital era – where the good get spotted easily – but somehow many just don't stand tall long enough.

And that is why we have the Asia Insurance Industry Awards – which are all about recognising and saluting talent in the market. There are many companies and people in insurance who are inspirational in their dedication to the industry and to seeing insurance shine in society.

I know many people who work just for the passion they have for insurance - and some of them are wealthy enough to work without seeking rewards and returns.

So we launch these 23rd Awards with great confidence and faith in the industry at a time when it is going through phenomenal change. The challenge is even greater today in our fast-paced society where gratification is instant and where the core of insurance is about delayed enjoyment, about being secure for the future.

So our job just got even harder and we consciously underscore this important aspect of insurance with our inclusion of a category on sustainability - although we still link it to CSR. The greater glory of insurance these days really comes from its contribution to CSR - to raise the awareness of people and business to the risks they face every day - from cyber or natural disasters through to their careless friends and family or colleagues.

Believing in the nobility of the insurance business, we are proud to launch the 23rd Awards with a defined criteria and fully transparent processes that are independently audited. But the integrity of the Awards is underpinned by the distinguished esteemed panel of judges drawn from the industry in Asia and worldwide.

At the end of the day, the success of the Awards depends very much on the quality of the nominations received.

So if you know you are standing tall, do nominate yourself if you think you are doing better than your competitors. Likewise, in the interest of insurance, if you see someone beavering away doing the industry proud, be bolder and nominate that company, person or project. This is how the industry will continue to get better. Let the light shine on the really good stuff and don't damage the industry by playing up the bad ones in the name of competition.

Let's raise the benchmark by standing tall. Time for insurance to receive its rightful place in society. Nominate those whom you think are the best now. Let that be your conscious 'good deed' for the industry this year.

I am grateful to the panel of 35 judges and 15 sponsors who have kept faith with us to see the industry stand tall with winners. Some are legendary.

Let's salute excellence with pomp not envy.



Sivam Subramaniam
Editor-in-Chief,
Asia Insurance Review



HOW TO ENTER

Who can enter?

- Entries are invited from around the region and can focus on domestic or regional activities.
- Entries in more than one category are allowed. Organisations, teams or individuals may be nominated for an award by a third party or by self-nomination through submission of an application.

Self-nominations

If you are nominating yourself or your own company, using the criteria for guidance, explain in not more than 1,200 words why your company or chosen individual should win the award.

Third-party nominations

If you are nominating another individual or company, submit the nomination form and a 200-word statement summarising why the applicant would be a worthy recipient of the award. If the nomination is shortlisted, the awards administrators will contact the nominee and invite them to submit a full application for the award categories in which they have been nominated.

Where to send your entries

- Submit your entries by: **14 May 2019** (third-party nominations)
31 May 2019 (self-nominations)

online at www.asiainsurancereview.com/asiaawards2019

OR email to asiaawards@asiainsurancereview.com

Application requirements

- A nomination form is included with this brochure on **page 15** or may be completed online at www.asiainsurancereview.com/asiaawards2019
- All entries must be written in English and must specifically address the criteria.
- Entries must not exceed 1,200 words
*Entries received without the 1,200-word write-up or 200-word statement (where applicable) will **NOT** be considered.*
Should the word count of an application exceed the word limit, the judges will not read it.
- Entries may include additional supporting documents but will be limited to two pages.
- Write-ups must use the following format: The font used must be Times New Roman, size 13; Left and right margins must be 1.0" each; Line spacing between lines must be 1.0.

Important

- A representative from the three finalists of some of the categories will be invited to meet the panel of judges on **3 September 2019** for a 10-minute interview in Singapore.
- In some categories, the finalists may be requested to submit a three-minute video for the judging on **3 September 2019**.
- The organisers reserve the right to publish some or all information of winning entries given at nomination.
- The verdict of the judging panel is final, as scrutinised by the independent auditor, KPMG.

For all categories, the qualifying period is from
1 April 2018 to 31 March 2019.

THE JUDGES



Mr Alan Wilson
Regional CEO,
MSIG Holdings (Asia) Pte Ltd



Mrs Alice Vaidyan
Chairman-cum-
managing director,
GIC Re



Ms Angela Kelly
Country manager,
Lloyd's of London (Asia)
Pte Ltd



Mr Benjamin Yeo
Managing director, head of
insurance coverage,
DBS Bank Ltd



Mr Chai Sophonpanich
Chairman,
Bangkok Insurance
Public Co Ltd



Mr Charles Hung
CEO,
Blue.com



Mr Chris Wei
Executive chairman,
Asia & Friends Provident
International; and
Global chairman,
Aviva Digital



Mr Dadang Sukresna
Chairman,
General Insurance
Association of Indonesia



Mr Damien Green
Chief strategy and
transformation officer,
Manulife Financial Asia Ltd



Mr Eckart Roth
Chief risk officer,
Peak Reinsurance Co Ltd



Mr Edward Moncreiffe
CEO,
Hong Kong, HSBC Life



**Ms Farah
Jaafar-Crossby**
CEO,
Labuan IBFC

THE JUDGES



Mr Franck Baron

Chairman,
Pan-Asia Risk & Insurance
Management Association
(PARIMA)



**Dr Frans Y
Sahusilawane**

President CEO,
PT Reasuransi Indonesia
Utama (Persero)



Mr G Srinivasan

Director,
National Insurance Academy



Mr George Attard

CEO, Asia,
Aon Reinsurance Solutions



Mr James Beedle

Head of Asia P&C/CEO,
Partner Reinsurance Asia
Pte Ltd



Mr Jason Hammond

CEO, Asia,
QBE Insurance Group Ltd



Mr Marc Haushofer

Chairman, Singapore
Reinsurers' Association
(SRA); and
CEO and executive VP,
Asia Pacific,
Validus Reinsurance Ltd



Mr Mark Mitchell

Regional CEO, Asia,
Allianz Global Corporate &
Specialty SE



Mr Mark Morley

Managing director and head
of Willis Re, Asia Pacific



Mr Mark O'Dell

CEO,
Life Insurance Association
of Malaysia



Mr Mark Saunders

Group chief strategy
and corporate development
officer,
AIA Group



Mr Michael Morrissey

President and CEO,
International Insurance
Society

THE JUDGES



Ms Na Jia
CEO,
ReMark International B V



Mr Peter Tam
Chief executive,
The Hong Kong Federation
of Insurers



Ms Prue Willsford
CEO, Australian and New
Zealand Institute of Insurance
and Finance



Mr Richard Austen
Chairman, Reinsurance Brokers'
Association (Singapore); and
CEO, Asia Reinsurance Brokers
Pte Ltd



Mr Robert Zhang
Board Member, Risk & Insurance
Management Society; and
IKEA China Risk Management &
Compliance Director



Mr Sachin Shah
CEO, Asia Pacific,
AIG APAC Holdings



Mr Scott Ryrie
Co-CEO AM Best Asia-Pacific
(Singapore) Pte Ltd; and
Board Member and Commercial
Director for Asia Pacific.



Mr Shinkichi Miki
Managing director,
Tokio Marine Asia



Mr Stephen Collins
Partner,
NMG Financial Services
Consulting Pte Ltd



**Dr Suthiphon
Thaveechaiyagarn**
Secretary general,
Office of Insurance
Commission, Thailand



Mr Tony Gallagher
Regional CEO, Asia Pacific,
Guy Carpenter &
Company Ltd



Mr Tony Cheng
Executive VP,
head of Asia,
RGA Reinsurance Co



Mr Vivek Kuruvila
Head of P&C business
management Asia,
managing director, Swiss Re

AWARD CATEGORIES

LIFE INSURANCE COMPANY OF THE YEAR

Awarded for market leadership, product innovation, customer service and encouraging the growth of insurance as a core component of the financial landscape.

Who should win?

The winner must have demonstrated consistently high standards throughout the year in promoting both the image and the uptake of insurance – through product and service innovation and by demonstrating that it listens to customers.

SPONSOR



Reinsurance Group of America, Incorporated (NYSE: RGA) is a FORTUNE 500 company with \$3.3 trillion of life reinsurance in force and total assets of \$64.5 billion as of December 31, 2018. RGA is one of the largest life reinsurers in the world.

From our global headquarters in St. Louis, Missouri and operations around the world, RGA delivers expert solutions in individual life reinsurance, individual living benefits reinsurance, group reinsurance, health reinsurance, facultative underwriting, product development, and financial solutions.

We understand and value the power of fresh thinking and innovative ideas. We listen to our clients, and continually strive to provide ways to help them prosper and grow.

www.rgare.com

LIFE REINSURER OF THE YEAR

Awarded to the firm that demonstrates excellence across a wide range of life reinsurance activities including the integrated use of technology, customer service, marketing and business development.

Who should win?

The winner must have demonstrated excellence across the spectrum of life reinsurance activities, working as a trusted partner with cedants, helping with product development and service enhancements.

SPONSOR



mtl เมืองไทย
MUANG THAI LIFE

Since 1951, Muang Thai Life Assurance Public Company Limited (MTL) has been operating in the life insurance business to provide services to its customers with honesty and fairness and to help establish security for the people of Thailand. MTL is one of the leading life insurance companies in Thailand.

MTL has also received Insurer Financial Strength (IFS) ratings from Fitch Ratings at AAA (tha), and BBB+, outlook stable (as of 29 October 2018); and from S&P Global Ratings at BBB+ outlook stable (as of 28 November 2018) due to solid financial performance, support from major shareholders, strong market expansion and the continuous increase of income and profit.

MTL is proud to have been chosen for many prestigious awards such as the Life Insurance Company of the Year (2014, 2017 and 2018) from Asia Insurance Review and to have received the Life Insurance Company with Outstanding Management 1st Place Award for 12 consecutive years (2006-2017) by the Office of Insurance Commission (OIC), Best Life Insurance Company Thailand 2018, and New Insurance Product of the Year 2018.

Behind every success is MTL's customer-centric policy under the 'Everyday Life Partner' concept, apparent in its management, products, distribution channels and partners, services, innovations and employees. In addition, MTL has expanded its business capabilities across the ASEAN Economic Community in Cambodia, Laos, Myanmar and Vietnam, and is seeking new opportunities to expand products and services into other countries to become a serious competitive across Asia.

MTL strives to run its business to world-class management standards with the goal of becoming a lean and agile company. It clearly demonstrates its sincerity by delivering both excellent products and services to its customers. Beyond its success, MTL is committed to improving the image of the Thai life insurance industry.

www.muangthai.co.th

AWARD CATEGORIES

DIGITAL INSURER OF THE YEAR

Awarded to the firm that has integrated digital solutions seamlessly into its business processes.

Who should win?

The winner should have grown its business by leveraging the many digital platforms available to it in terms of customer acquisition, customer retention, communications and back-office systems.

SPONSOR



DXC Technology is the world's leading independent, end-to-end IT services company, helping clients harness the power of innovation to thrive on change. For more than 40 years, DXC has been equipping insurance companies with the integrated technology solutions and expertise necessary to compete in today's digital, customer-centric environment.

With the largest global portfolio of insurance software and services, and a deep roster of best-of-breed partners, DXC helps insurers around the world orchestrate their journey to next-gen infrastructure, modernized applications and efficient insurance processes. We serve more than 1,900 insurance companies globally, including 85% of Fortune Global 500 insurance providers.

DXC empowers insurers to build a digital future while simultaneously transforming their legacy businesses. With our unrivalled knowledge of legacy operations and technologies, we help brokers, general agents and insurance companies develop new products and reach new markets faster, all while improving the agent and customer experience.

Visit us at www.dxc.technology/insurance.

GENERAL REINSURER OF THE YEAR

Awarded to the firm that demonstrates excellence across a wide range of general reinsurance activities, including the integrated use of technology, customer service, marketing and business development.

Who should win?

The winner must have demonstrated that it is responsive to the complex needs of cedants through product development and service enhancements, offering security to clients and acting as a partner with insurers.

SPONSOR



For over 100 years, MSIG has been Asia's leading general insurance brand. With our wealth of experience and commitment to this region, we are able to leverage on our multi-channel distribution, strong partnerships with intermediaries and extensive geographical network to offer a wide range of insurance solutions across personal and commercial lines. MSIG is represented in all markets in ASEAN, and also in Australia, New Zealand, Hong Kong, China, Korea, India and Taiwan, with over 9,200 employees.

The awards that we have won over the years are testimony of our commitment to this region. MSIG Singapore was recently awarded "Digital Insurer of the Year" by The Asset, and "Asia's Most Transformative Insurer" by IDC Financial Insights. In 2018, MSIG Malaysia was awarded "P&C Insurer of the Year" by Insurance Asia News, and MSIG Indonesia was awarded "No.1 Foreign Non-Life Insurer" by Infobank.

In our efforts to support the (re)insurance industry in the region, MSIG is the proud sponsor of the "General Reinsurer of the Year" award for the 12th consecutive year at the 2019 Asia Insurance Industry Awards.

msig-asia.com

AWARD CATEGORIES

BROKER OF THE YEAR

Awarded for excellence and innovation in broking services, utilising methods and channels best suited to clients' individual needs.

Who should win?

The winner must have demonstrated outstanding initiative and leadership qualities in the breadth and depth of its broking services, utilising both new and traditional delivery channels.

SPONSOR



TOKIO MARINE
INSURANCE GROUP

Tokio Marine Insurance Group

In 1879, we were established as the first insurance company in Japan. Our network now spans across 38 countries, and we have never lost sight of conducting business with integrity, passion and quality. We are a leading multinational insurer with presence in all the major regional markets with a broad distribution strategy utilising broker, agency, bank and direct channels. As a trusted brand, we pride ourselves in putting the customer at the heart of everything we do and our vision is shaped by looking beyond profit while delivering on our commitments to all stakeholders.

Tokio Marine in Asia

Tokio Marine Asia Pte Ltd is the regional headquarters, an intermediate holding company of Tokio Marine Group and a sister company of Tokio Marine and Nichido Fire Insurance Co Ltd (Japan). We oversee 13 group companies within Asia-Pacific – in Singapore, Malaysia, Indonesia, Thailand, Philippines, Vietnam and India. This includes 8 general insurance companies and 5 life insurance companies, employing 8,500 employees across the region. In our commitment to expand the insurance business in the region, Tokio Marine Asia is proud to exclusively sponsor the "Broker of the Year" category for the 17th consecutive year at the 2019 Asia Insurance Industry Awards.

www.tokiomarine.com/asia

EDUCATIONAL SERVICE PROVIDER OF THE YEAR

Awarded for market leadership, product innovation, customer service and encouraging the growth of insurance as a core component of the financial landscape.

Who should win?

The winner must offer a comprehensive suite of learning programmes covering the many diverse disciplines within the insurance field – and must have delivered these programmes successfully to candidates of variable abilities.

SPONSOR



Established in 1884, ANZIIF is the leading membership body and provider of education, training and professional development to the insurance and financial services industry in the Asia-Pacific region. With almost 18,500 members in 50 countries and offices in Australia, New Zealand and China, ANZIIF's mission is to lead, engage and support the industry through the promotion of professional standards. ANZIIF is a proud member of the Asia Insurance Industry Awards Hall of Fame having won the Education Provider of the Year award 12 times.

Through its activities, ANZIIF supports members to achieve their career and corporate aspirations and contributes to the overall success of the insurance and financial services industry. ANZIIF partners with companies, government and nonprofit organisations to provide a range of services to support professional excellence and enhance the standards, reputation and success of the industry. ANZIIF offers a range of education and professional development activities including certificates and qualifications, skills units, short courses, recognition of prior learning and professional development event. The ANZIIF Members' Centre provides more than 2000 articles, videos, white papers and interactive activities – all available on demand. ANZIIF members are recognised for their professionalism and commitment to ongoing development and are identifiable by use of a post-nominal.

For further information visit

www.anziif.com

AWARD CATEGORIES

INNOVATION OF THE YEAR

Awarded for an innovative product or service that has helped improve insurance in Asia in a unique and scalable way.

Who should win?

The winning innovation should have a practical value in meeting the changing needs of the business or its customers or both and should be scalable.

SPONSOR

medix
It's a matter of life

Established in 2006, Medix is a global and leading provider of innovative, high quality, medical management solutions. It has regional offices in London, Hong Kong, Shanghai, Singapore and Tel Aviv with further offices to be opened soon in SE Asia. Its client base exceeds 3.5 million members spread over 90 countries.

Medix offers its clients – primarily global health and life insurers, financial groups, large corporates and government institutions – significant value-added healthcare services. Its team comprises 300 in-house doctors alongside nurses and medical admin teams and a quality accredited global network of over 3,000 specialists within 1,500 leading hospitals.

Medix is proud to provide its customers with proven better medical outcomes, while controlling medical cost inflation. For example, on a yearly average, Medix has changed the initial diagnosis in 20% of cases and improved treatment in 43% of cases. By doing so, Medix provides its customers with fast-track solutions to the right diagnosis and optimised treatment pathways.

In 55% of cases, medical cost savings were achieved by implementing objective quality medical care. This has led to a significant improvement in overall medical quality, efficiency and cost management.

Medix also provides disease-prevention management services, digital health solutions and medical governance services to its clients and partners.

www.medix-global.com

SUSTAINABILITY & CORPORATE SOCIAL RESPONSIBILITY AWARD

Awarded to the firm that demonstrates commitment to sustainably benefit the community through social, economic and environmental initiatives.

Who should win?

The winner must demonstrate sustainability and socially responsible leadership through recognized standards in its engagement with the community.

SPONSOR

 **Swiss Re**

Swiss Re

The Swiss Re Group is one of the world's leading providers of reinsurance, insurance and other forms of insurance-based risk transfer, working to make the world more resilient. It anticipates and manages risk – from natural catastrophes to climate change, from ageing populations to cyber crime. The aim of the Swiss Re Group is to enable society to thrive and progress, creating new opportunities and solutions for its clients. Headquartered in Zurich, Switzerland, where it was founded in 1863, the Swiss Re Group operates through a network of around 80 offices globally. It is organised into three Business Units, each with a distinct strategy and set of objectives contributing to the Group's overall mission.

Swiss Re Asia

Swiss Re Asia Pte. Ltd., is a wholly-owned Swiss Re Group subsidiary. It is strongly capitalised in line with regulatory requirements and shares the same financial strength rating as major Swiss Re Group's operating entities. Swiss Re Asia will continue to serve its clients and partners across the region through a network of offices, mirroring Swiss Re's existing footprint in Australia, China, Hong Kong, India, Japan, Korea, Malaysia and Singapore.

www.swissre.com

AWARD CATEGORIES

INSURTECH OF THE YEAR

Awarded to the best insurance technology initiative from a start-up that drives new products and solutions, improves efficiency of processes and operations and enhances customer experience and satisfaction.

Who should win?

The winning application will use new solutions like wearables, connected devices, artificial intelligence, blockchain or data analytics to transform how consumers buy insurance, how policies are priced and how claims are made.

SPONSOR

Munich RE 

Munich Re stands for exceptional solution-based expertise, consistent risk management, financial stability and client proximity. This is how Munich Re creates value for clients, shareholders and staff.

In the financial year 2017, the Group – which combines primary insurance and reinsurance under one roof – achieved a profit of €0.4bn. It operates in all lines of insurance, with over 42,000 employees throughout the world. With premium income of around €32bn from reinsurance alone, it is one of the world's leading reinsurers. Especially when clients require solutions for complex risks, Munich Re is a much sought-after risk carrier.

Its primary insurance operations are concentrated mainly in ERGO, one of the leading insurance groups in Germany and Europe. ERGO is represented in over 30 countries worldwide and offers a comprehensive range of insurances, provision products and services. In 2017, ERGO posted premium income of €17.5bn.

Munich Re's global investments (excluding insurance-related investments) amounting to €218bn are managed by MEAG, which also makes its competence available to private and institutional investors outside the Group.

www.munichre.com

TECHNOLOGY INITIATIVE OF THE YEAR

Awarded for an innovative product or service that uses technology to meet a new or existing demand in the insurance sector.

Who should win?

The winning initiative should be an innovative application of technology that offers a solution to a problem or one which makes doing business easier within the insurance sector.

SPONSOR

 **ReMark.**

ReMark is a global leading InsurTech company, providing end-to-end marketing and technology solutions for insurers, banks, financial institutions, associations and affinity groups with sheer focus on consumer insights.

ReMark designs and executes distribution programmes that establish and sustain brand loyalty while increasing the lifetime value and profitability of each customer. ReMark's customer-driven marketing culture focuses on the entire customer journey, leveraging the rapid improvements in the quality, range and accessibility of data to identify not only those most likely to buy, but those most likely to pay and stay.

With extensive multi-channel expertise, ReMark enjoys considerable competitive advantage in: Data Analytics; Behavioural Insight; Product Innovation; Distribution Strategy; Campaign Management; Thought Leadership; Creative Design and Development.

The unique diversity and tenure of ReMark's portfolio provides access to the world's most comprehensive set of experience data for Alternative Distribution channels, while expert analysis of real customer behaviour turns information into insight – powering proven marketing strategies which optimise pathways to purchase to ensure measurable relevancy to your most profitable customers.

www.remarkgroup.com

AWARD CATEGORIES

HEALTH INSURANCE COMPANY OF THE YEAR

Awarded for innovation in products and services which facilitate an improvement in both the curative and preventative aspects of healthcare management.

Who should win?

The winner must have demonstrated leading professional standards against which other health insurers should be measured, and show proof of how global corporate practices have been localised.

SPONSOR



OPTUM

Optum is the service and technology arm of UnitedHealth Group. Optum is a global company with a mission, to help people live healthier lives and to make the health system work better for everyone.

Our solutions for payers range from wellness, digital engagement, biometric screening and prevention, onsite wellness and medical services, mental health and employee assistance programs and state of art innovation in AI and Machine Learning to automate claims and payment processing.

UnitedHealth Group UHG is a distinctively diversified health and well-being company headquartered in the United States. UHG ranked 5th on Fortune Magazine with over \$201 billion in revenues in 2017, and 300,000 employees serving more than 124 million consumers in all states and 150 countries across the globe.

Optum has 10 global delivery hubs and offices in China, Hong Kong and Singapore to cover APAC region.

www.optum.com

CORPORATE RISK MANAGER OF THE YEAR

Awarded to the individual who has effectively enhanced his/her organisation's risk management and/or contributed to the promotion of risk management in Asia.

Who should win?

The winner should be able to demonstrate how risk management has made a tangible difference to his/her organisation's operations and/or balance sheet.

SPONSOR



For nearly one hundred years, our organization has faced and managed complex risks; and provided the risk expertise and financial strength that empowers clients in more than 80 countries and jurisdictions. Today, our organization is evolving to better meet our clients' needs.

We're simplifying our structure so that we work more closely with clients, provide greater transparency, and deliver value faster and more efficiently. We're becoming leaner, more focused, and more profitable. We recognize the constant need for change, and we're up to the challenge.

The world is changing faster than ever. What was true yesterday may not be true tomorrow. But with AIG's risk expertise, you'll be more prepared, with less fear for the future. We're ready to help you seize new opportunities

www.aig.com

AWARD CATEGORIES

YOUNG LEADER OF THE YEAR

Awarded to the insurance executive under 40 years of age who has shown outstanding leadership qualities while contributing to the advancement of the insurance industry in Asia.

Who should win?

The winner should demonstrate industry expertise and should have used it to further the cause of insurance.

SPONSOR



ManageMy is a mobile first, modular product suite of software solutions, configured and customised to optimise your customer journeys. We improve business performance and enrich customer experience through:

- Digital experiences that make buying, selling and servicing insurance easier
- Enabling customers and the insurer to share and retrieve information in a single place
- Unifying all customer experience content into a single repository
- Integrating differentiating own and third party features and benefits

Data captured with each interaction provides insight into how people think, what they want and how they react, transforming you from provider to partner and laying the foundation for you to expand your ecosystem around high value customer needs.

ManageMy offers our insurance partners around the world a customized digital experience platform that works independent of proprietary IT systems. Our software helps you create sustainable customer engagement and document communications from prospect to new business policy issue, and throughout the customer lifecycle.

Our secure, flexible architecture that installs easily and complements existing traditional insurance processing, fulfilment, service, and claims systems.

www.managemy.com

WOMAN LEADER OF THE YEAR

Awarded to the leading executive whose actions best demonstrate the crucial contribution that women make to the future of the insurance industry in Asia.

Who should win?

The winner should have a public image that is in keeping with the future of a modern, inclusive industry and that has been built through manifestations of wisdom, courage and sound business sense.

SPONSOR



- Aviva operates in six markets in Asia (Singapore, China, Indonesia, Hong Kong, Vietnam and India).
- Aviva is a top tier insurer in Singapore and one of the biggest providers of employee benefits and healthcare insurance.
- As at 31 December 2018, Aviva-COFCO ranked number 10 among 27 foreign life insurers in China in terms of APE, operating in 14 provinces with over 89 branches.
- In Indonesia, Astra Aviva Life is an equal joint venture between Aviva and Astra International, one of Indonesia's largest diversified conglomerates, to sell and distribute insurance products.
- Aviva has had a presence in Hong Kong for more than 160 years. In 2018, Aviva Life Insurance Company Limited, a digital insurance joint venture of Aviva plc, Hillhouse Capital and Tencent, launched a new brand Blue as the first digital life insurer in Hong Kong.
- In Vietnam, Aviva launched Aviva Vietnam Life Insurance Company Limited, a wholly-owned subsidiary, in August 2017.
- Aviva's partner in India is the Dabur Group, one of India's oldest and most respected business houses and one of the largest producers of traditional healthcare products. Aviva India has a distribution network of over 60 branches and more than 15,000 financial planning advisers.

www.aviva.com

AWARD CATEGORIES

LIFETIME ACHIEVEMENT AWARD

This award recognises the significant contribution to the insurance industry made by an individual across the span of their working career.

Who should win?

The winner of this award will have earned the respect and admiration of their peers. They will also act as a role model for new industry entrants as well as other professionals working in the insurance sector. The winner will also have shown excellence and leadership in growing the industry and in making insurance better understood by its customers.

SPONSOR



HSBC Life (international) Limited

HSBC Life (International) Limited is an indirect wholly-owned subsidiary of The Hongkong and Shanghai Banking Corporation Limited. As one of the leading life insurers in Hong Kong, the company offers a wide range of life insurance products, including annuities, to retail and commercial customers in Hong Kong through HSBC banking channels and third party brokers.

HSBC Life provides tailored solutions to meet the protection, education, retirement, managing growth and legacy planning needs of its customers. As of 30 September 2018, the company had a total market share of 16.5% of the Hong Kong life insurance market.

www.hsbc.com.hk

GENERAL INSURANCE COMPANY OF THE YEAR

Awarded for outstanding performance in the area of general insurance through product innovation, dealing with end-users and intermediaries, and business growth.

Who should win?

The winner must have demonstrated soundness of strategy and implementation of its product offering throughout the year – meeting the needs of both intermediaries and end-users. It should have demonstrated that it listens to customers, develops new solutions and excels at risk management and claims management.

SERVICE PROVIDER OF THE YEAR

Awarded to the firm that demonstrates dedication in looking after its customers, while maintaining healthy margins.

Who should win?

The winner must have demonstrated that it can provide excellent service across the spectrum of its offering, setting the standard for others to match without compromising the profitability of its business.

EMERGING REINSURANCE COMPANY OF THE YEAR

Awarded to the reinsurer that has recorded exceptional growth during the qualifying period, and demonstrated strong market expertise along with a high level of responsiveness to client needs.

Who should win?

The winner must have demonstrated strong knowledge of Asian markets, proactiveness in offering new solutions to clients and good financial strength.

NOMINATION FORM

Self-nomination

If you are nominating your own company or yourself:

Name of company/your name

.....
.....

Title.....

Address.....

.....

Tel/Fax.....

Email.....

Nominating another

If nominating another company or individual:

Name of company/individual's name

.....
.....

Title (if applicable)

.....

Contact person

.....

Address.....

.....

Tel/Fax.....

Email.....

Self-nomination

Name

.....
.....

Tel/Fax.....

Email.....

More than one category may be entered.

Award entered

(please tick box):

- Life Insurance Company of the Year
- General Insurance Company of the Year
- Digital Insurer of the Year
- Life Reinsurer of the Year
- General Reinsurer of the Year
- Broker of the Year
- Educational Service Provider of the Year
- Innovation of the Year
- Service Provider of the Year
- Sustainability & Corporate Social Responsibility Award
- InsurTech of the Year
- Technology Initiative of the Year
- Health Insurance Company of the Year
- Emerging Reinsurance Company of the Year
- Corporate Risk Manager of the Year
- Young Leader of the Year
- Woman Leader of the Year
- Lifetime Achievement Award

Entries can be submitted via:

email: asiaawards@asiainsurancereview.com or
online: www.asiainsurancereview.com/asiaawards2019



Table bookings:

If you would like to host a table at the Asia Insurance Industry Awards presentation evening, please contact

Ms Ann Tay
email: ann@asiainsurancereview.com

2018 Roll of Honour

Life Insurance Company of the Year
Muang Thai Life Assurance

General Insurance Company of the Year
AIG Asia Pacific

Digital Insurer of the Year
Bajaj Allianz General Insurance

Life Reinsurer of the Year
RGA

General Reinsurer of the Year
SCOR

Broker of the Year
Marsh Asia

Educational Service Provider of the Year
Singapore College of Insurance

Innovation of the Year
HSBC Insurance (Asia)

Corporate Social Responsibility Award
Taiwan Life Insurance

InsurTech of the Year
CXA Group

Technology Initiative of the Year
AXA Hong Kong

Corporate Risk Manager of the Year
Daniel Tan Kuan Wei, National University Health System

Young Leader of the Year
Rotha Chan, Manulife Cambodia

Woman Leader of the Year
Rosaline Chow Koo, CXA Group

Personality of the Year
Tapan Singhel, Bajaj Allianz General Insurance