



22nd Asia Insurance Industry Awards 2018



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ith social media and InsurTech, insurance is getting a wider airing within society, for better or worse. But there is a buzz about insurance everywhere even among our millennials. The overwhelming number of entries to the 22nd Asia Insurance Industry Awards show that many in the industry are moving in the right direction with some even reinventing themselves completely.

The awards have a life and momentum of their own, pushing the industry to greater heights. The entries so gratifyingly highlight the countless ways in which insurance serves individuals, businesses, economy and society. No matter what the disruption or the technology, insurance is a force for good and is here to stay forever. It is irreplaceable.

This year we received close to 800 nominations and many were stunning, while some had to be dropped for being static in a fast-changing world.

The panel of 32 distinguished judges had a challenging time coming out with the shortlist of 47 candidates. But they rose to the occasion with diligence and integrity and have, by a secret ballot, chosen the 15 winners for this year. The baton is now with the winners to ensure that they serve the industry in celebrating the award with pride and dignity.

I take this opportunity to thank the judges for lending their weight, prestige and support to the awards as part of their constructive CSR to the insurance industry. I thank Mr Steven Goh of KPMG for his committed service as the independent auditor to the awards process.

I salute the industry for wholeheartedly supporting this search to celebrate excellence in the industry. These markers help to push the industry to even higher standards.

Congratulations to all winners! Serve the industry you so love!

Sivam Subramaniam

Editor-in-chief Asia Insurance Review



Mr Alan Wilson Regional CEO, MSIG Holdings (Asia)

Mr Alan Wilson has helmed the Singapore-based Asia regional holding office of Mitsui Sumitomo Insurance Group (MSIG) as regional CEO since 2008. In his capacity as regional CEO, he also serves as chairman or director on the boards (or equivalent) of 17 MSIG-related entities around the region. Under Mr Wilson's leadership, the MSIG network in Asia has expanded to 14 markets. In April 2015. Mr Wilson was honoured to be appointed as the first foreign executive officer. Mitsui Sumitomo Insurance (Japan). Mr Wilson has a sound executive management track record and over 40 years of experience in the general insurance industry.

Prior to joining MSIG Asia, Mr Wilson was the Asia CEO at Allianz from 1999. He assumed overall responsibility for managing over 20 general, life and health insurance operations across 14 countries and later served on several boards for Allianz and for other groups such as Parkway in Asia. Mr Wilson joined Allianz from Guardian Royal Exchange Assurance Group where he was Asia managing director. Over the course of his 21 years there, he held various senior positions with progressive responsibilities, where he managed general and life insurance businesses in 11 countries.

A British national and a Singaporean permanent resident, Mr Wilson has lived and worked in Asia since 1982 in various places, including Hong Kong, Indonesia, Pakistan and Singapore.



Mr Augusto P Hidalgo

Deputy chairman, Philippine Insurers and Reinsurers Association (PIRA); & special adviser to president and CEO, National Reinsurance Corporation of the Philippines

Mr Hidalgo is the special adviser to the president of the National Reinsurance Corporation of the Philippines (NRCP)) and deputy chairman of the board of trustees of the Philippine Insurers and Reinsurers Association.

Prior to his stint at NRCP, he was strategy executive heading mergers and acquisitions of Peak Reinsurance Hong Kong. He also served as managing partner of New World Financial Canada. Before moving to senior management, he was a reinsurance underwriter for Swiss Re in Canada, Australia, Switzerland, and South Africa for nine years. He started his career in management consulting with IBM, Arthur Andersen, and EasyCall.

Mr Hidalgo has MBAs from the Kellogg School of Management at Northwestern University, and the Schulich School of Business at York University.



Mr Chai Sophonpanich

Chairman, Bangkok Insurance

Mr Sophonpanich, past chairman of the Federation of Thai Insurance Organization, and past president of the East Asian Insurance Congress (1985-1986 and 2004-2005), is a leading and a revered elder in the Thai insurance market.

Having served five two-year terms as the head of the non-life body, he has spearheaded several initiatives to nurture the image of the industry as being more responsive to the needs of the people

A science graduate from the University of Colorado, Mr Sophonpanich has been with Bangkok Insurance for 47 years. Since 1978, he has been the chairman and CEO of Bangkok Insurance. During this time, the company has grown to be a big player with a staff strength of more than 1,500.

Under his stewardship, the company received the ISO 9002 certification in 1997 and ISO 9001 in 2002, and on two occasions was named the best non-life insurer for three consecutive years since its inception in 2002 by the Thai regulator.

A dependable and selfless industry leader, Mr Sophonpanich has also served several terms as vice chairman and chairman of the ASEAN Insurance Council, an organisation which he helped pioneer. He was named personality of the year at the inaugural Asia Insurance Industry Awards in 1996.



Mr Chris Wei

Global chairman, Aviva Digital, executive chairman, Aviva Asia and Friends Provident International

Mr Wei is currently the global chairman for Aviva Digital and executive chairman for Aviva Asia and Friends Provident International.

In July 2015, he was appointed to the newly created role of global chairman, Aviva Digital. In this role, he leads Aviva Group's global drive in digital, and has transformed the 321-year-old insurer into a leading InsurTech disruptor. In addition to leading the group marketing function, he is also responsible for driving the implementation of Aviva Group's true customer composite strategy.

As executive chairman, he works closely with senior leaders on setting strategic directions and managing the operations of Aviva and FPI across Asia. He is also actively involved in making decisions on initiatives that have significant implications for the business, customers, employees and other key stakeholders across the region.

Before joining Aviva in October 2014, he was Group CEO and executive director of Great Eastern Holdings and many of its key subsidiaries from February 2011. During his tenure, he was responsible for successfully growing the company's business and further entrenching its leadership position in its home markets of Singapore and Malaysia.

Mr Wei holds a Bachelor of Science (Hons) from the University of Toronto in Canada majoring in actuarial science.

He is an associate of the Casualty Actuarial Society and a member of the American Academy of Actuaries.



Ms Claudia Salem

CEO, AIG Singapore, and head of country operations, Southeast Asia, AIG Asia Pacific Insurance

Ms Salem is the CEO of AIG Singapore, and head of country operations of Southeast Asia (including Singapore, Malaysia, Thailand, Indonesia, Vietnam, and the Philippines and Guam).

Prior to this role which she took up in April 2017, she was the global head of shared services at AIG, responsible for the company's six shared services delivery centres with a \$250m portfolio and 6,000 operations specialists. She led all strategic, financial, and operational plans for the global shared services organisation, supporting AIG businesses in over 60 countries around the world and was based in Kuala Lumpur.

She was also the global head of operations services, where she led the design and deployment of digitisation and automation programmes across the organisation. She set up automation capability for AIG, including robotic process automation, machine learning, end to end workflow and imaging solutions. These operational efficiencies not only delivered mission critical transformation and innovation on a global scale, but also helped spearhead the modernisation of the way AIG interacted with key stakeholders and customers. Her other previous roles included leading global customer solutions and innovation, and global markets operations.

Ms Salem joined AIG in 2003, and is a globally-oriented, strategic and people-focused business leader with the breadth and depth of knowledge of insurance operations. She holds an MBA from the NYU Stern School of Business and a Bachelor's degree in Computer and Communications Engineering from the American University of Beirut.



Ms Evelina F Pietruschka

President commissioner, WanaArtha Life and secretary general of Asean Insurance Council

Evelina Pietruschka became president director of WanaArtha Life in 1999, before being appointed president commissioner of the company in March 2011.

She has actively served both the local and regional insurance industry in various capacity throughout her career. From 2002-2005, she was presided as chairperson of the Insurance Council of Indonesia (DAI). In 2005, she was appointed chairperson of the Life insurance Association (AAJI) Indonesia up till 2008, and was re-elected to serve as general chairman from 2008-2011.

At the ASEAN level, Ms Pietruschka has been serving as general secretary of ASEAN Insurance Council since her appointment in December 2011.

She has a Masters Degree from Pepperdine University in California, United States, and CLU (Chartered Life Underwriter) and ChFC (Chartered Financial Consultant) from Singapore College of

Due to her stellar performance in the Indonesia insurance industry, Ms Pietruschka was selected in 2009 as a finalist in the prestigious 'Entrepreneur of the Year' award in Indonesia organised by Ernst & Young. In 2013, she was accorded the personality of the year award at the Asia Insurance Industry Awards.



Mr Franck Baron

Chairman, PARIMA (Pan Asia Risk & Insurance Management Association) Vice-president, IFRIMA (International Federation of Risk and Insurance Management Associations)

Mr Baron is the founding chairman of PARIMA, the Asian regional risk managers association and Vice-President of IFRIMA (International Federation of Risk and Insurance Management Associations).

He was vice-chairman, board member and head of education for AMRAE (the French risk managers Association) until end of 2003 and board member of the SIRM (Swiss Risk Managers Association) from 2004 to 2009. He was also board member of FERMA until August 2009.

He gives regular lectures and courses on risk management and insurance topics.

He holds a Masters in Political Sciences and Management, as well as in risk management and is an associate in risk management (ARM) as well as European Fellow in Applied Risk Management.

He's a certified director from the INSEAD International Directors Programme since 2017 and he holds the European FERMA RIMAP risk management certification (since 2016).

He received the 2007 European risk manager of the year award and the 2014 Asian corporate risk manager of the year award.

He is married with three children.



Dr Frans Sahusilawane

Chairman, Reasuransi Indonesia Utama (Persero)

Dr Frans Sahusilawane's insurance career started at Reasuransi Umum Indonesia/IndoRe in 1975. In early 1994, he moved to Tugu Pratama Indonesia/Tugu Pratama, but was soon back to IndoRe as director (1994-1998).

Positions he has held since include:

- Director, Reasuransi Internasional Indonesia/ReIndo (1996-1998);
- Director, Tugu Reasuransi/TuguRe (1998-2000);
- President, TuguRe (2000-2008);
- President, Reasuransi Maipark Indonesia/Maipark (2008-2014); and
- President, Reasuransi Indonesia Utama/Indonesia Re (2014-present). Dr Sahusilawane was also:
- Vice-chairman, Indonesian Insurance Council (1996-2002);
- Chairman, General Insurance Association of Indonesia/AAUI (2002-2008);
- Member, advisory council of AAUI (2008-present);
- Vice-chairman, Indonesian Insurance Institute/ AAMAI (1993-2003);
- Chairman, Honorary Council of Code of Conduct, AAMAI (2003-present); and
- Chairman, Special Risk Insurance Consortium/KARK (1998-present).

A chartered insurer of CII, UK, and fellow of AAMAI, Dr Frans holds an MBA from De-Montfort University, UK, and a PhD in strategic management from Universitas Indonesia.



Mr George Attard CEO, Aon Benfield Asia

Mr Attard joined Aon in 2008 and is based in Singapore. He brings over 27 years of leadership experience in financial services across property and casualty (re)insurance, banking and finance, life (re)insurance and

As CEO Asia, Mr Attard is responsible for leading the Asia team to empower clients to understand, manage and transfer risk to meet their strategic risk and capital objectives through innovative solutions and personalised access to all forms of global reinsurance capital across treaty, facultative and capital markets. With nine offices in Asia servicing 18 countries, its clients have access to the broadest portfolio of integrated capital solutions and services. He is a member of the APAC Executive Committee responsible for the strategic direction of Aon Benfield APAC and is also a member of the Aon executive leadership team.

Mr Attard was previously head of Aon Benfield Analytics International, and was responsible for leading the development and provision of Aon Benfield's analytical capabilities including catastrophe management, actuarial, regulatory and rating agency advisory, research and innovation and catastrophe model development by Aon's Impact Forecasting. He was also a member of the global analytics executive committee responsible for the strategic direction of Aon Benfield Analytics.

Mr Attard studied economics and mathematics at the University of Western Australia and subsequently attained his fellowship from the Institute of Actuaries of Australia. Beyond his professional interests, Mr Attard enjoys spending time with his family, travelling and skydiving. He is currently a member of the Australian national skydiving team.



Mr Jason Brown CEO, QBE Asia Pacifc

Mr Brown was appointed chief executive officer, Asia Pacific, in August 2017. He joined QBE in 2002 and was appointed group chief risk officer in 2014. Previously he served as chief risk officer for QBE Australia and New Zealand operations and executive general manager, technical and operations.

Mr Brown has more than 20 years of experience in the financial services industry. Prior to joining QBE, he was a principal at Ernst & Young in both assurance and consulting in Australia and the UK. He is also a chartered accountant.



Mr Jiraphant Asvatanakul

President, Thai General Insurance Association; and president Thaivivat Insurance

Mr Jiraphant is the president of Thaivivat Insurance. He is also the president of the Thai General Insurance Association since 2017. He also previously held this position from 2009 to 2013.

Mr Jiraphant has been very active in the insurance industry. He was chairman of the Asean Insurance Council in 2008/2009 and secretary of the Thai GIA from 2001 to 2009. He has been the vice president and chairman of investment committee, road accident victims protection, and the director, nomination and remuneration committee, Thai Reinsurance since 2001, as well as the director of the Federation of Insurance Companies in Thailand since 2013.

He is also chairman of Thai - Iran Business Council, a position he has held since 2016, and secretary general, the Thai Chamber of Commerce and Board of Trade of Thailand since 2017.

Mr Jiraphant holds a Master's in Professional Accounting, University of Texas at Austin, USA and BA Economics from Thammasart University, Thailand.



Ms Karen Tan

Chief risk officer, Reinsurance Asia and head of life and health reinsurance risk management, managing director, Swiss Re

Ms Tan joined Swiss Re as chief risk officer for Asia Pacific in May 2014, based in Singapore. In July 2018, her portfolio expanded to also include the risk-managing of Swiss Re's Life and health reinsurance business globally. Together with her teams, Karen helps ensure that the business has the necessary culture, expertise and framework to support good risk-taking.

Prior to her current role, Ms Tan was chief actuary of Zurich Life in Switzerland, overseeing operations in the Swiss domestic market, international group business, as well as branches in Asia and the Middle East. Before that, she headed Zurich Insurance Group's global life risk analysis department and was responsible for Zurich's risk and capital management models and approach for its Life businesses globally.

Before joining Zurich Insurance Group, she was already a member of Swiss Re from 1998 to 2008, holding multiple positions in group capital management, finance and life and health.

Ms Tan is a fellow of the UK Institute and Faculty of Actuaries, and holds a master of business from the Nanyang Technological University of Singapore, where she also received the Lee Kwan Yew gold medal award.



Mr Marc Haushofer

CEO and executive vice president Asia Pacific, Validus Reinsurance, Singapore branch

Mr Haushofer currently serves as chief executive officer, Asia Pacific. He joined Validus Re in 2008 and was appointed to head Validus Holdings' new Asia-Pacific representative office in early 2009. Under his management, Validus Re was granted approval by the Monetary Authority of Singapore to operate as a branch reinsurer underwriting general reinsurance business in Asia. He also leads the Singapore Reinsurers' Association as chairman since January 2017.

Prior to Validus Re, Mr Haushofer was the chief executive officer and principal officer of Munich Reinsurance Company, Singapore Branch from 2001 to 2007, heading Munich Re's South-East-Asian Hub. From 1998 to 2001, he was a deputy member of the executive management at Munich Reinsurance Company, Munich.



Mr Mark O'Brien

Regional director - South East Asia, Korea and Taiwan, Willis Re

Mr O'Brien is a regional director for Willis Re and holds the position of head of South East Asia, Taiwan and Korea based in Singapore.

Mr O'Brien joined Willis Re in 1994 as an A-Level trainee. He spent eight years working as a broker in the non-marine Asian treaty team in London before being seconded to Hong Kong in 2002 to set up a new operation for Willis Re. Whilst in Hong Kong Mr O'Brien was part of a team responsible for the production and development of Willis Re's treaty business in China. On returning to London in 2006 Mr O'Brien headed up a team responsible for the Korean non marine treaty market and placement and coordination of all Willis Re's Asian, Middle East and African Retrocession business.

In July 2014 Mr O'Brien relocated to Willis Re Singapore where he was responsible for Willis Re's retrocession business across Asia Pacific as well as territorial responsibility for the Korean treaty portfolio.

In January 2017 Mr O'Brien was appointed as the head of South East Asia, Taiwan and Korea.



Mr Mark Saunders

Group chief strategy and corporate development officer, AIA Group

Mr Saunders is a member of the group executive committee of AIA Group. He has responsibility for the group's strategy including M&A, corporate transactions, and corporate development. He also holds responsibility for the group-wide corporate solutions, group life and health insurance, and healthcare businesses covering all 18 markets in which AIA operates.

Joining AIA in April 2014, he is a board director of various companies within the group and has also served as the group CMO bringing together strategy and marketing centred on customer propositions.

He has been working in the insurance industry in Asia since 1989. Prior to joining AIA, he was managing director of Towers Watson from 1997 to 2014. From 1989 to 1997, he was based in Hong Kong as CEO, executive director and board member of the Isle of Man-based international life insurance operations of the UK's CM&G Life Assurance Society and also executive director and board member of its joint venture life insurer in Korea (Corvo-CM).

He has been a trusted adviser of Boards and board committees of leading insurers in Asia and held numerous executive and INED board positions and memberships of a multitude of insurance-related, actuarial, regulatory and professional committees. He is a member of Hong Kong's Financial Services Development Council and was a member of the HKSAR Government's Financial Secretary and Treasury Bureau's Working Group on Long Term Fiscal Planning and the statutory body, Insurance Advisory

Mr Saunders is fellow of the Institute and Faculty of Actuaries and five other professional actuarial bodies. He is a passionate promoter of the good of life insurance for societies and economies and an ardent advocate of creating shared value through treating social problems as business objectives.



Ms Na Jia CEO, ReMark International

Ms Jia is a fellow of Society of Actuaries and holds a Masters Degree in Statistics from Renmin University of China. Qualifying as an actuary in 2001, she was one of the earliest FSAs in mainland China.

Ms Jia began working for Swiss Re life and health Australia and later on worked in Zurich, London and South Korea in various pricing and client management roles. In 2004 she joined ReMark in Singapore as the regional pricing actuary for Asia. She since has held various positions in ReMark, including the international chief marketing officer (based in Amsterdam) and head of Asia (based in Singapore). Ms Jia was instrumental in building ReMark's proprietary capabilities in data modelling and digital channel and played a key role in acquiring strategic clients contributing to ReMark's success in Asia today.

In addition to the distribution field, she is also active in actuarial academic research. Her research paper on epidemic modelling and SARS as a case study was published in the North American Actuarial Journal in 2005. She frequently speaks at insurance and actuarial forums and conferences in Asia.

In August 2017, Ms Jia was appointed as CEO, ReMark International and head of Scor Global Distribution Solutions.



Ms Prue Willsford CEO, ANZIIF

Appointed chief executive officer of ANZIIF in 2013, Ms Willsford has more than 25 years of experience in financial services, business and education.

Ms Willsford joined ANZIIF after 10 years as the general manager of corporate operations with State Trustees, overseeing finance, technology, legal, compliance and investments for Victoria's major private administrator, trustee and estates executor.

She is currently a director at Australian banking institution, MyLife MyFinance, and civil engineering firm, Citywide Services Solutions. Up until her appointment at ANZIIF, she served as deputy chancellor of Victoria University.

Since her appointment as ANZIIF CEO, Ms Willsford has led the transformation of the organisation through the introduction of ANZIIF professional standard qualifications. She has strengthened relationships with industry, entering into partnerships that extend through Asia Pacific and recently into

Ms Willsford holds a Bachelor of Laws from Queensland University of Technology and a Diploma of Financial Services from ANZIIF. She is a graduate of the Australian Institute of Company Directors, and an ANZIIF senior associate.



Mr Richard Jones Chairman - Asia Pacific Principal officer - Guy Carpenter Singapore

As chairman of Asia Pacific Region, Mr Jones will be instrumental to develop growth strategy for the region. Mr Jones will also continue in his role as principal officer in Singapore to manage and lead its business operations covering the South East Asia, South Korea and India.

Mr Jones joined CT Bowring Reinsurance International treaty department in 1987 in London as part of the graduate trainee intake. In 2001, Mr Jones was relocated to Singapore after 14 years working in Guy Carpenter London where he specialised in all classes of non-marine treaty. Richard was promoted to managing director in 2006 and became CEO of Guy Carpenter Singapore.

Mr Jones has over 25 years of Asian market expertise on catastrophe risk management. For most of his career, he has worked on treaty business emanating from Asia Pacific region but with particular emphasis on catastrophe business in South East Asia and South Korea.

Mr Jones holds a BSC Econ degree and studied Geography and International Politics at Aberystwyth University.



Ms Renate Wagner

Regional CFO and head of life and health Asia Pacific at Allianz SE, Singapore Branch

Ms Wagner is Allianz's regional chief financial officer and head of life and health insurance for Asia Pacific. She is responsible for providing strong financial leadership to support Allianz's growth strategy in Asia, driving transformational change within the regional finance function and managing all aspects for the division, including accounting, business reporting, tax and risk management.

In addition, Ms Wagner also heads up the region's life and health insurance unit, where she manages the growth and profitability of Allianz's consumer portfolio. She is a member of the company's regional executive board, which is responsible for setting and executing Allianz's growth strategy in Asia.

Ms Wagner joined Allianz in 2013, and has held various strategic, finance and operations roles in the company. Prior to that, she served at KPMG and Zurich Insurance, with experience across treasury, risk control, strategic finance and change management.

Ms Wagner holds a Masters in Mathematics from the University of Paderborn in Germany and a MBA from the Heriot-Watt University, Edinburgh. She is married and has an eight year old daughter.



Mr Richard Austen Chairman, Reinsurance Brokers' Association (Singapore) CEO, Asia Reinsurance Brokers

Mr Austen started his insurance and reinsurance career in Lloyd's of London, working for the Lloyd's broker Thompson Graham which later became Jardine Thompson Graham. He became actively involved in Asian reinsurance in 1974. His love for the region led him to move to Singapore in 1982 where he incorporated Singapore's first regional specialist reinsurance broking business. He adopted Singapore as his home.

After 30 years of insurance and reinsurance broking services in Asia with Jardines, in 2002 Mr Austen joined A J Gallagher to develop its broking business in Asia.

Subsequently, with the global sale of Gallagher's reinsurance operations, Mr Austen led the local management team to complete a management buy-out and rebranded the company Asia Reinsurance Brokers (ARB). Today ARB is the largest specialist Singaporean reinsurance broker serving clients in ASEAN.

In 2016, ARB purchased a broker in Indonesia and divested 20% of its shares to a specialist insurance investor BP Marsh & Partners which enables ARB to expand and deliver to clients a broader range of services and diversification of products. ARB also has offices in Kuala Lumpur and Manila and also opened a representative office in Yangon in 2017.

Mr Austen is also chairman of the Reinsurance Brokers' Association (Singapore), a member of the organising committee of the Singapore International Reinsurance Conference, and founder of the free portal CARMA (Catastrophe and Risk Management in ASEAN)



Dr Roger Sellek CFO A.M. Best - EMEA and Asia Pacific

Dr Sellek oversees A.M. Best's rating operations outside of the Americas. He has been based in the group's Singapore office since 2015, having previously been based in London since joining A.M. Best in 2007.

Prior to joining A.M. Best, Dr Sellek was commercial director for Lloyd's of London for six years, responsible for the market's strategic business relationships with its investor base, brokers, the rating agencies and the financial-analyst community. Shortly after joining Lloyd's, Dr Sellek was appointed head of commercial policy and subsequently became managing director of Lloyd's market risk unit where he directed the development and application of the market's risk-based capital system. He had earlier worked as a consultant to the Equitas Project, assuming management responsibility for the analysis of all non-APH liabilities.

In addition to 15 years of experience and achievement in the insurance and reinsurance sectors, Dr Sellek has a long academic background, graduating with a BSc in mathematical physics from the University of Exeter and with a PhD three years later. He also holds an MBA in strategic management from Imperial College at the University of London and was a post-doctoral research fellow at the University of Cambridge. He has worked in a number of academic positions in the United Kingdom and overseas, including as a lecturer in applied mathematics at the University of Sydney, Australia. He has been a keen sportsman throughout his life and was the Thailand Open Squash champion (admittedly a few years ago!).



Mr Sachin N ShahExecutive vice president
MetLife

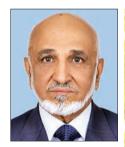
Mr Shah is the chairman, president and chief executive officer of MetLife Insurance, and executive vice president for MetLife. He is responsible for overseeing all of MetLife's operations in Japan. Mr Shah has held these positions since 2013.

Today, Japan is MetLife's largest market outside the US, with approximately 9,000 employees and business operations in almost every prefecture.

Mr Shah joined MetLife in 1999 as a vice president in the company's US Institutional business. Prior to joining MetLife, he held senior roles at companies in the US financial industry, including at Bankers Trust and National Discount Brokers and Pershing, a division of Donaldson, Lufkin & Jenrette Securities Corporation. Earlier in his career, he held engineering positions at Schindler Elevator and Allied Signal.

Mr Shah currently serves as a board member for the US-Japan Business Council, and as president of the American Chamber of Commerce in Japan since January 2018.

Mr Shah is married with two sons and a daughter, and is an avid fan of baseball. He received a BS degree in electrical engineering and a master's degree in technology and business management from Stevens Institute of Technology in New Jersey.



Mr Saifuddin N Zoomkawala

Chairman, EFU General Insurance Limited

Mr Zoomkawala continues to be very active in the market to serve the insurance industry in his roles as elder statesman of the industry and as chairman, EFU General Insurance; chairman, Allianz-EFU Health Insurance and director, EFU Life Assurance.

Insurance is his first and perhaps only love in business as he entered the industry as a fresh graduate in 1964. He joined EFU as a business administration graduate and worked his way up in various capacities to be its CEO.

Starting in 1964 he served 11 years with EFU non-life in Pakistan and was then sent to set up a JV in the UAE in 1975 when he was posted there as a general manager of Credit & Commerce Insurance Limited, Dubai. He not only helped in setting it up but made it one of the largest composite insurance companies of Dubai.

He returned to Pakistan in 1989 with a stronger fighting spirit and focused his energies in revving up EFU. Ushering in a new era, he accelerated the pace of growth of the company with phenomenal increase in business from INR 282m gross premiums in 1989 to INR 136bn in 2011 when he became chairman of the company. He was outstanding and the spectacular rise of EFU General is publicly attributed to his initiative, drive and dynamic leadership. He made EFU Group, Pakistan's largest Insurer.

During the last 50 years Mr Zoomkawala has contributed to the nation's human resource development by building the insurance careers of hundreds of new entrants into the field, and generating a vibrant high trust culture for the corporation within which the young cadres have flourished and grown from strength to strength. He believes in grooming, trusting and allowing people to work independently.



Mr Sara Lamsam President and CEO, Muang Thai Life Assurance

Mr Lamsam is the president and chief executive officer of Muang Thai Life Assurance. With over 21 years of experience in finance, he has led MTL to become one of the foremost insurance companies in Thailand with establishing reliability for customers, and has received numerous accolades.

Furthermore, Mr Lamsam serves on numerous roles in both business position and social position. He held the position of the chairman of the Federation of Thai Insurance Organization and the president of the Thai Life Assurance Association for two terms, and also was a member of executive Committee, Young President's Organization (Thailand). Mr Lamsam is currently the chairman of the Thai Financial Planners Association, an adviser to the Society of Actuaries of Thailand, an adviser of the Board of Trade of Thailand, and has been a non-executive director of Kasikornbank since 2016. In addition, He has been playing a significant role in enhancing the life insurance business through innovative ideas. In collaboration with the Office of Insurance Commission, he has been actively engaging in establishing a strategic roadmap and new standards for the sustainability of the Thai life insurance industry, as well as taking part in enhancing rules and regulations for the digital era, and also has taken the effort to educate the public on the benefits of life insurance and financial literacy.



Mr Shinkichi Miki Managing director Tokio Marine Asia

Mr Miki is a managing director responsible for market planning, P&C claims, risk engineering and global large corporate departments in Tokio Marine Asia.

He currently sits on the boards of Tokio Marine general insurance companies in Singapore, Malaysia, Indonesia and Thailand.

He joined Tokio Marine in 1987 and has extensive insurance business exposure in the United States and Asia.

He was most recently the president of its general insurance company in Thailand before he started his stint at Tokio Marine Asia.



Dr Suthiphon Thaveechaiyagarn Secretary general, Office of Insurance Commission, Thailand

Dr Suthiphon Thaveechaiyagarn obtained his LLB with honours from Thammasat University and was admitted as a Thai barrister-at-law in 1984. He later received the Anandhamahidol Fellowship (King's Scholarship) to further his studies abroad and obtained his Master of Law Degrees (LL.M.) from both Harvard University and University of Pennsylvania, where he also received his PhD in Law.

He has served in various public and private sector capacities in the US and in Thailand. At present, Dr Thaveechaiyagarn is the secretary-general of the Office of Insurance Commission (OIC), and Member of the Insurance Commission since 2015. He is also the vice-chair of the Committee of Life Insurance Fund; vice-chair of the Committee of the Non-Life Insurance Fund; and board member of the Financial Institutions Policy Committee.

Dr Thaveechaiyagarn is also a part-time law lecturer at several leading universities and institutes, teaching various subjects, including international trade, business and intellectual property law, for both undergraduate and postgraduate degrees.



Mr Thomas Chang Deputy director general, Insurance Bureau, Taiwan

Mr Chang is the deputy director general of the Insurance Bureau under the Financial Supervisory Commission. Before he was appointed to his current position in 2012, he held various positions related to insurance supervision, including secretary general and director of solvency and investment division in the bureau and the department of Insurance under the Ministry of Finance in the past 24 years, as well as head of investment section of the Civil Service Pension Fund for eight months in between.

Mr Chang is currently a member of the insurance groups working group of the International Association of Insurance Supervisors.

He holds a Bachelor of Commerce (major in banking) and a Master of Social Science (major in public finance) from National Chengchi University in Taiwan. He also holds an MBA (major in investment) from Drexel University in Pennsylvania, USA.



Dr Till Böhmer CEO, Munich Reinsurance Company Singapore Branch

Dr Böhmer has been the chief executive officer for Southeast Asia at Munich Re Singapore since 2015. Since 2017, Dr Böhmer also holds the position of regional chief operating officer.

Besides upholding the technical excellence of Munich Re's P&C book in Southeast Asia, his main focus is also on the development of new value propositions around new technologies, data and innovation.

Dr Böhmer joined Munich Re in 2009 and headed up the strategy department. He led a number of major initiatives for the Munich Re group mainly on innovation, data analytics and reinsurance as capital relief instrument. He also devised and implemented various market and client strategies across the globe and strategically re-aligned the primary insurance subsidiaries in the US. Prior to that, he worked as a project leader at The Boston Consulting Group for six years in the insurance practice.

Dr Böhmer holds a doctorate in law from the Humboldt-University in Berlin. He is an executive committee member and technical convenor of the Singapore Reinsurers' Association.



Mr Tony Cheng Executive vice president, head of Asia, RGA Reinsurance Co

As executive vice president, head of Asia, Mr Cheng has executive oversight of all of RGA's Asian operations.

Mr Cheng, who joined RGA in 1997, has more than 20 years of experience in the life insurance industry. Mr Cheng started in RGA's headquarters in St Louis, Missouri, and relocated to Hong Kong in July 2002. In 2004, Mr Cheng was named chief executive officer of the Hong Kong office, responsible for all business activity in Hong Kong and Southeast Asia. Mr Cheng was appointed senior vice president, Asia in 2011, when his role expanded to include management of RGA's Asian business. Prior to his arrival at RGA, Mr Cheng served in various senior actuarial and management roles for insurance companies in Australia, Malaysia, the United States and Hong Kong.

Mr Cheng received a Bachelor of Economics degree from Macquarie University in Sydney, Australia, and an MBA degree from Washington University in St Louis's John M Olin School of Business. He became a fellow of the Institute of Actuaries of Australia in 1997.

An active participant in the Actuarial Society of Hong Kong, Mr Cheng was elected president in 2008 and served as a council member of the society from 2005 to 2015. He also served as chairperson of the experience committee and life committee.

International Judges



Ms Anna Maria D'Hulster Secretary general, The Geneva Association

Ms D'Hulster was appointed secretary general of The Geneva Association by the membership in 2014. Before joining The Geneva Association, she was responsible for the insurance practice at swissQuant Group, a technology company specialising in the development and implementation of mathematical algorithms and software for risk management and big data purposes.

From 2002 to 2012, she had different roles with the Baloise Group in Switzerland and Europe. She acted as head of group risk management from 2002 to 2004, and head of group performance management while also representing the holding on the boards of various subsidiaries (from 2004 to -2008). She subsequently established and developed the life insurance company Baloise Life of which she became the CEO (2008 to 2012). Ms D'Hulster was a member of the executive committee of the European Insurance Association.

Before her career in the insurance industry, Ms D'Hulster was a principal at the Boston Consulting Group, leading banking and insurance projects in Germany and the United States. She started her career as a corporate finance analyst with Commerzbank and Deutsche Bank.

Ms D'Hulster holds an INSEAD MBA (1993) and a business-engineering degree from the Free University of Brussels, Belgium. She is a Belgian citizen.

In 2014 Ms D'Hulster was appointed as non-executive director to the board of Hardy (Underwriting Agencies), London.



Dame Inga Beale Former CEO, Lloyd's

Dame Inga was appointed chief executive officer of Lloyd's in 2014. Previously she was group chief executive of Canopius with its principal operations at Lloyd's. Prior to that she spent four years with Zurich Insurance Group, including a period as global chief underwriting officer. She was group CEO of Swiss reinsurer Converium and while there, she led a major turnaround of the business before it was acquired by SCOR in 2007.

She started her career as a reinsurance underwriter with Prudential before spending 14 years in a variety of international roles for GE Insurance Solutions.

Dame Inga was president of the UK Chartered Insurance Institute from 2017 – 2018. She is a member of the UK government's Financial Services Trade and Investment Board, the UK Department for Education's Business Advisory Group and the London Mayor's Business Advisory Board. Dame Inga is also a member of the UK Government's Public Service Leadership Taskforce.



Mr Michael Morrissey President and CEO, International Insurance Society

Mr Morrissey has been president and CEO of the International Insurance Society (IIS) since 2009. Prior to joining the IIS, he was chairman and CEO, Firemark Investments. He was also chief investment officer for the firm and invested in public and private insurance companies around the world.

Mr Morrissey has advised insurance company managements and regulators, and served on a number of insurance company boards. He is currently a member on the board of directors of Selective Insurance Group, where he chairs the finance committee.

He is the global insurance industry representative on the G-20 Private Sector Taskforce of Regulated Professions and Industries. He is also a member of the American Risk & Insurance Association, the Asia Pacific Risk & Insurance Association, the European Group of Risk & Insurance Economists, and the Center for Strategic and International Studies. He is a past president of the Association of Insurance and Financial Analysts.

Mr Morrissey holds a BA from Boston College, an MBA from Dartmouth College and has completed the Harvard Business School's corporate finance management programme. Mr Morrissey is also a chartered financial analyst, and is profiled in "Who's Who in the World".







Life Reinsurer of the Year 2017 Asia Insurance **Industry Awards**



Outstanding Reinsurance Scheme 2017 Hong Kong Insurance Awards



Employer of the Year 2016 Asia Insurance Industry Awards



Life Insurance Company of the Year

Muang Thai Life Assurance

uang Thai Life Assurance (MTL) impressed the judges for its efforts towards greater customer-centricity, as well as its commitment to innovation.

MTL is one of the leading life insurance companies in Thailand, and strives to reach new heights all the time. It has been the leader in new business premiums for five consecutive years and surpassed THB100bn (\$3bn) in total premium for the first time in 2017, which has contributed to MTL being the second largest player in the Thai life insurance industry.

Founded over six decades ago, MTL is guided by its corporate vision – which is 'to be the customer's trusted lifetime partner through innovative life and health solutions by putting customers at the heart of everything we do.'

With many disruptions in the Thai life insurance industry such as new regulations, customer behaviour changes and digital technology, MTL always seeks new opportunities and is highly adaptive, often disrupting itself before being disrupted by others.

The company started Fuchsia Venture Capital to sponsor FinTech and HealthTech start-ups as a way of acquiring external knowledge and expertise. At the same time, Fuchsia Innovation Centre was formed in 2017 to support its innovation efforts.

One of the most recent innovations Fuchsia has launched is Baowan BetterCare, an innovative product that gives diabetics access to insurance for the first time and uses dynamic pricing, which rewards customers who improve their health behaviour with premium discounts. It was also the first product in the Thai life market that was developed in the insurance regulatory sandbox of the Office of Insurance Commission.

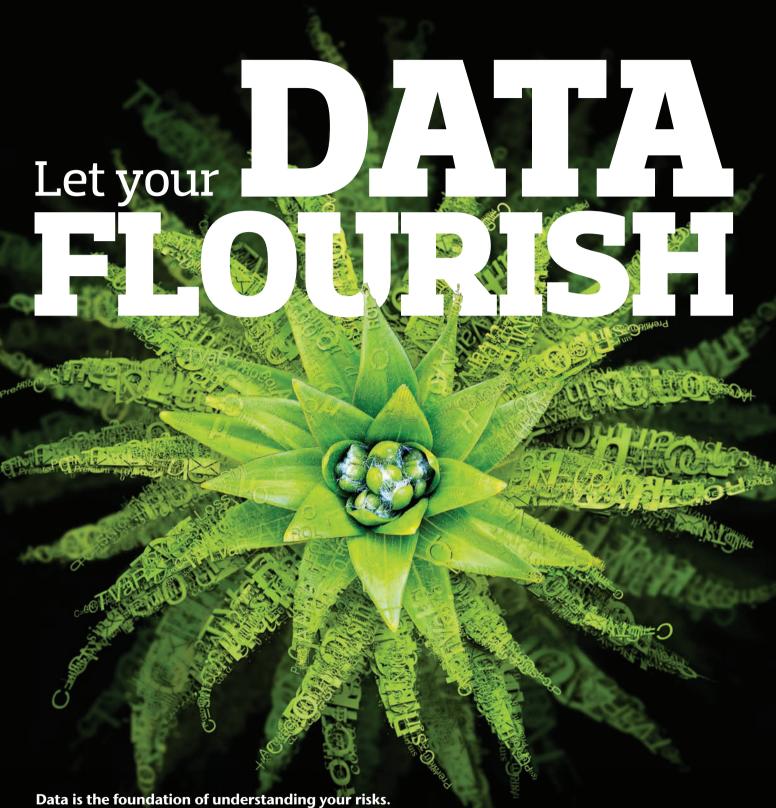
Sponsor's Profile



Reinsurance Group of America, Incorporated (NYSE: RGA) is one of the largest global life and health reinsurance companies. With operations in 26 countries, we support our clients and partners around the world with innovative approaches and customised solutions.

- We are the only global reinsurance company to focus primarily on life- and health-related reinsurance solutions.
- Our core products and services include life reinsurance, living benefits reinsurance, group reinsurance, health reinsurance, financial solutions, facultative underwriting, and product development.
- As of 31 December 2016, RGA had approximately \$3.1 trillion of life reinsurance in force and assets of \$53.1 billion.

www.rgare.com



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General Insurance Company of the Year

AIG Asia Pacific

IG has led the way in offering enhanced solutions to address both current and emerging risks in Asia, underpinned by cutting-edge technology.

AIG's global vision permeates across its 16 markets in Asia Pacific, driving country-level strategic imperatives aligned to a global mandate. Each territory delivers upon its strategy through a comprehensive product portfolio, underwriting excellence, best-in-class customer service and claims management.

AIG serves over 10 million customers across Asia Pacific in commercial and consumer insurance. In 2017, Asia Pacific represented 29.7% of AIG's global NPW, testament to the importance of the region, with the most significant NPW y-o-y growth in Australia of 17.4% and China of 9.8%.

AIG's key differentiators include the creation of unique products, digitalisation of end-to-end solutions, enhanced risk management, integration of innovative technology and AIG's claims promise. Underscoring AIG's accomplishments is its use of innovative technology, helping reduce and manage risk, and optimise capabilities to serve customers better. From telematics and robotics to virtual reality, AIG is at the forefront of bringing progressive innovative solutions to market.

AIG continuously enhances its product offering and launched a number of market-leading solutions across Asia Pacific to address current and emerging risks.

For example, it launched Dragonshield Cyber Crime Protector 21st Century in Hong Kong to tackle gaps not covered by traditional crime and cyber insurance policies. The new wording extends coverage to include losses arising from cyber extortion, social engineering and certain cryptocurrency fraud.

AIG's cyber breach response endorsement provides insureds with fast and efficient access to leading law firms and vendors, equipping insureds to respond effectively to mitigate the impact of a cyber crisis as it unfolds. AIG has conducted client workshops to simulate a cyber attack and test response protocols, enabling clients to build an organisational capability to respond to real threats.

Sponsor's Profile



Aon plc (NYSE:AON) is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.

Aon announced in May 2018 it will retire the business unit brands of Aon Benfield and Aon Risk Solutions, which follows the retirement of the Aon Hewitt business unit brand in 2017. This move was designed to increase the rate of innovation across the firm and make it easier for colleagues to work together to bring the best of Aon to clients. Aon has five specific global solution lines: Commercial Risk Solutions. Reinsurance Solutions, Retirement Solutions, Health Solutions and Data & Analytic Services.

www.Aon.com

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Digital Insurer of the Year

Bajaj Allianz General Insurance

aving set the pace with innovative products and service offerings, Bajaj Allianz General Insurance addresses changing market trends by becoming the market trendsetter. It seizes every possibility of putting technology-driven solutions to use, ensuring seamless and hassle-free processes for its customers.

InsurTech is not a buzzword anymore at Bajaj Allianz General Insurance. It has seeped right through the company's business model, making innovation the new normal. Recent technological trends such as AI, machine learning, blockchain, Internet of Things (IoT) and robotic process automation (RPA) have all been incorporated with significant potential within the company's systems and offerings to streamline insurance operation and enhance customer experience.

For the industry in general and Bajaj Allianz GIC in particular, digitalisation in the last couple of years has enabled insurers to communicate directly with customers by facilitating the sale of personal lines of business and the creation of simple product and purchase mechanisms.

Bajaj Allianz GIC is a digital insurer that is built on three pillars - creating unique experiences for customers, delivering insights to sales teams and agent networks and enabling digital work styles for its employees. The year 2017-18 saw Bajaj Allianz GIC enhancing its digital capabilities to create interfaces that provide an independent and superior customer service experience and unlocking the potential of customer, intermediaries and employees.

Today, the company has leveraged technology and digitisation and brought in the self-service and claim settlement platforms that did not exist a few years ago. These platforms have empowered customers and business partners to take insurance-related decisions independently while making insurance solutions available anytime and anywhere. The company also employed digital tools such as blockchain and AI to simplify insurance transactions and improve their service and claims proposition.

Sponsor's Profile



DXC Technology is the world's leading independent, end-to-end IT services company with US\$25 billion in annual revenues and nearly 6,000 clients in more than 70 countries. We help clients harness the power of innovation to thrive on change by leading them on their digital transformations.

DXC Technology is the largest provider of core insurance systems with the world's most comprehensive insurance software portfolio, leadership in insurance business processes services, and significant capabilities in Cloud, Security, Mobility, Analytics, IoT, and Applications Management. DXC has deep insurance industry expertise, with 40 years in the industry. We serve more than 1,900 insurance company clients globally. In 2017, 90% of the insurance companies in the top 250 of the Fortune Global 500 are DXC

DXC Technology enables insurers to build a digital future while simultaneously transforming their legacy businesses. By leveraging our unrivalled knowledge of legacy operations and technologies, we can help brokers, general agents and insurance companies grow digitally and transform their existing IT environment. We are proud to be the sponsor of the Digital Insurer award category.

For more information, visit dxc.technology.com





The True Token of Leadership Life Insurance Company with Outstanding Management

1st Place Award for 12 Consecutive Years



Life Reinsurer of the Year

RGA Reinsurance

GA Reinsurance has achieved excellence through its continuous Rinnovation in introducing market-leading new solutions across Asian markets, supported by its outstanding research capabilities. It has pushed industry boundaries to make life insurance coverage more simplified and accessible to everyone - regardless of health status, age or past claims history.

RGA Reinsurance's relentless client focus and innovative efforts mean understanding clients and addressing their needs - even those they sometimes do not know they have.

In a dynamic insurance landscape, the reinsurer is helping insurers embrace data and digital technology, and guiding them through the product development process to launch innovative initiatives and develop future insurance solutions.

RGAx, the reinsurer's innovation accelerator focusing on InsurTech and industry disruptors, created an AI solution to digitise health checks in Japan, enabling customers to use their mobile phones to take a photo of their medical records and send it to their insurer. This automates some underwriting steps and incorporates new sources of information and rating factors, resulting in more accurate risk rates for clients and a simplified and improved customer experience.

RGA continues to expand its credit-based insurance score globally. TransUnion TrueRisk Life is being rolled out in India and currently in the process of being validated in Hong Kong. Meanwhile, its fast algorithmic simplified track risk-scoring solution calibrates financial data and allows companies to provide enhanced solutions, including reduced underwriting offers for bank customers.

The reinsurer continues to expand solutions for impaired lives, including driving healthy behaviour through wellness solutions. Building on the launch of the first diabetic product last year in Singapore, it worked further to launch first-in-market plans like critical illness plans for Malaysia and Singapore, and a fully integrated impaired lives wellness solution in Hong Kong, which offers individuals with diabetes, hypertension and hyperlipidemia an all-round solution encompassing medical, critical illness and life protection.

Sponsor's Profile



Muang Thai Life Assurance Public Company Limited is one of the leading life insurance companies in Thailand known for its strength and security. It is committed to delivering professional and excellent services through multidistribution channel, to meet the needs of every customer group. Muang Thai Life Assurance has set a goal to become a Digital Insurer by utilising digital systems to support all business processes, and to adapt to the rapid changes of consumer behavior in line with the Company's core value. It also emphasizes CSR projects promoting education of youth, social and environmental quality, and cultural and religious aspects. The Company has received Insurer Financial Strength (IFS) ratings by Fitch Ratings at BBB+ and AAA (tha), outlook stable (as of 8 November 2017); and by S&P Global Ratings at BBB+ outlook stable (as of 27 November 2017). It has also received awards from prestigious institutions such as the Life Insurance Company of the Year (2014, 2017) from Asia Insurance Review and the Life Insurance Company with Outstanding Management 1st Place Award for 12 consecutive years (2006-2017), which has led to the company receiving three Honorary Awards for the Life Insurance Company with Outstanding Management (2008, 2011, 2015), as well as the award for Outstanding Promotion of Micro Insurance for four consecutive years (2013-2016) from the Office of Insurance Commission.

www.muangthai.co.th

Our commitment to excellence

MSIG No. 1 Foreign Non-Life Insurer Indonesia 2018 | Infobank Insurance Awards MSI 3rd Prize - Outstanding Management Thailand 2018 | Office of Insurance Commission Branch New Insurance Product - UMax **MSIG** MSIG Singapore 2018 | Asian Banking & Finance Claims Initiative of the Year MSI 2018 | Asian Banking & Finance **Best Electronic Solution** MSIG 2018 | The Asset Triple A MSI Thailand Call Center Award 2017 | Office of the Consumer Thailand **Protection Board** Branch MSIG **Outstanding Development** 2017 | Office of Insurance Commission Thailand

MSIG
Singapore
Gold Status in Travel Insurance
2017 | Reader's Digest Trusted Brand
Awards

Insurer Claims Team of the Year 2016 | Insurance Post

MSIG General Insurance Company of the Year Malaysia 2015 | Asia Insurance Review

MSI
Thailand Call Center Award
2015 | Office of the Consumer
Protection Board

MSIG Thailand Call Center Award
Thailand 2015, 2014 | Office of the Consumer
Protection Board

MSIG Excellent Insurance Company 2007-2015, 2005 | Infobank Insurance Award

MSIG
Hong Kong
Distinguished Salespersons Award
2014 | Hong Kong Management
Association

MS&AD General Insurance Company of the Year 2011 | Asia Insurance Review Group

MSI Thailand Branch

1st Prize - Outstanding Management 2011 | Office of Insurance Commission

For over 100 years, MSIG has been Asia's leading general insurer with an extensive network in Asia – representation in every ASEAN country, Hong Kong, Australia & New Zealand. With our wealth of experience and commitment to this region, we are able to leverage on our multi-channel distribution, strong partnerships with intermediaries, and extensive geographical network to offer a wide range of personal and commercial insurance solutions to meet the needs of our customers.

MSIG is a part of the Mitsui Sumitomo Insurance Company, Limited, within the MS&AD Insurance Group. The Group is one of the top 10 non-life insurance groups in the world.





General Reinsurer of the Year

SCOR

COR's P&C division has been a steadfast presence in APAC, achieving Steady growth with positive technical results every year since 2012, thanks to its long-term partnership approach with clients, its provision of excellent services and products, and innovating through the market's challenges and changes.

SCOR is the fourth largest reinsurance company globally, with gross written premiums of EUR14.bn (\$17.4bn) in 2017.

SCOR has been strongly rooted in Asia for nearly half a century. In 2017, about 17% of the group's business was underwritten in Asia Pacific. Since February 2017, its presence in India has been strengthened with the opening of a composite branch office in Mumbai.

With a total GWP of EUR1.085bn for fiscal year 2017, the APAC region accounts for nearly 20% of SCOR Global P&C business. Annual average growth has been +14.5% since 2009, with positive technical results every year since 2012. The P&C division of SCOR now serves over 350 clients in APAC and assumes over 4,000 reinsurance contracts.

SCOR P&C provides a broad product range and customised reinsurance solutions to its Asian-based clients. It has led large engineering projects and property policies, such as the construction of metro and nuclear power stations in China and all risks operational policies for large risks in the petrochemical and the pulp and paper industries in Asia.

It has also provided solutions by leading the environmental impairment liability pool in South Korea, in order to help clients manage their solvency and their balance sheets in increasingly regulated environments.

SCOR also carries out innovation, for instance in the renewable energy sector, where it is developing parametric cover which aims to link irradiation parameters. It is working clients to address market changes triggered by innovative technology through in-depth understanding of new products like ride-sharing services.

Sponsor's Profile



For over 100 years, MSIG has been Asia's leading general insurer - with representation in every ASEAN country, Hong Kong, as well as Australia & New Zealand. With its wealth of experience and commitment to this region, MSIG leverages on its multi-channel distribution, strong partnerships with intermediaries, and extensive geographical network to offer a wide range of insurance solutions across personal and commercial lines.

As a testimony of its commitment to the region, MSIG Singapore was awarded the "Gold" status in the travel insurance category at the 2017 Reader's Digest Trusted Brand Awards, and named the "Insurer Claims Team of the Year" at the 2016 Claims Award Asia-Pacific. MSIG Thailand was awarded for "Outstanding Development" at the Prime Minister's Insurance Awards by the Office of Insurance Commission in 2017. MSIG Malaysia also achieved a milestone when it was awarded "General Insurer of the Year" at the 2015 Asia Insurance Industry Awards.

In its efforts to support the (re)insurance industry in the region, MSIG is the proud sponsor of the "General Reinsurer of the Year" award for the 11th consecutive year at the 2018 Asia Insurance Industry Awards.

msig-asia.com



With a history of over 130 years, building and strengthening partnerships, our services are now delivered through a network that spans 38 countries. Through it all, we have never lost sight of conducting business with

Integrity, Passion and Quality.



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tokiomarine.com Life & Health | Property & Casualty

Broker of the Year

Marsh Asia

arsh Asia has provided all-round comprehensive broking services that offer both breadth and depth, while catering to the needs of specific client segments via a tailored approach. The broker's thought leadership and research capabilities have also benefitted diverse stakeholders in risk and insurance.

Marsh Asia prides itself on its thought leadership and differentiated research via a range of diverse platforms, including Marsh & McLennan Companies' (MMC) Asia Pacific Risk Center (APRC) and Global Risk Center, the professional risk management associations of PARIMA and RIMS and global platforms like the World Economic Forum (WEF).

Through the APRC, Marsh provides topical thought leadership on issues its clients care about deeply, such as demographics and aging, infrastructure, climate resilience, corporate risk and governance and emerging technologies.

The broker's Global Insurance Market Index provides a quarterly, proprietary measure of commercial insurance premium pricing change at renewal, while the leading WEF Global Risks Report (an MMC, Zurich and WEF partnership) that examines the evolving macro-level risk landscape and highlighting systemic threats is presented at WEF's Davos meeting yearly.

Cyber has been a focus in the past year, with the broker having published a cyber handbook, and the Global Risks Report highlighting the emergence of cyber as a high probability. Marsh's cyber practice harnesses the capability of a consortium of experts to provide objective consultation to address the cyber needs of diverse clients through its brokers, risk consulting arm, cyber security partners, preferred legal partners and the APRC. The 2017 Targeting a Technology Dividend in Risk Management report provided insights into how businesses plan to deploy technology in corporate risk management.

Marsh provides clients with complex needs comprehensive, end-to-end solutions including risk consulting, enterprise risk management, analytics, insurance brokerage and claims advocacy. It provides a tailored approach to client segments.

Sponsor's Profile



Tokio Marine Insurance Group

In 1879, we were established as the first insurance company in Japan. Our network now spans across 38 countries, and we have never lost sight of conducting business with integrity, passion and quality.

We are a leading multinational insurer with presence in all the major regional markets with a broad distribution strategy utilising broker, agency, bank and direct channels. As a trusted brand, we pride ourselves in putting the customer at the heart of everything we do and our vision is shaped by looking beyond profit while delivering on our commitments to all stakeholders.

Tokio Marine in Asia

across the region.

Tokio Marine Asia Pte Ltd is the regional headquarters, an intermediate holding company of Tokio Marine Group and a sister company of Tokio Marine and Nichido Fire Insurance Co Ltd (Japan). We oversee 13 group companies within Asia-Pacific - in Singapore, Malaysia, Indonesia, Thailand, Philippines, Vietnam, India and Australia. This includes 8 general insurance companies and 5 life insurance

In our commitment to expand the insurance business in the region, Tokio Marine Asia is proud to exclusively sponsor the "Broker of the Year" category for the 16th consecutive year at the 2018 Asia Insurance Industry Awards.

companies, employing 8,500 employees

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Educational Service Provider of the Year

Singapore College of Insurance

he Singapore College of Insurance (SCI) continues to meet the training needs of both the local and regional market through its specialist programmes and wide adoption of technology which increases both interaction and efficiency in learning.

In line with the digital transformation sweeping across industries, SCI recently launched a mobile learning app called SCIDigital. The app adopts a micro-learning pedagogy that organises knowledge into bitesized visually-impactful chunks, enabling professionals to learn a concept within minutes. SCIDigital also utilises gamification which increases active participation of learners and encourages interaction with online communities of learners.

Trade-specific agents seeking their certificates of proficiency by sitting for examinations at SCI no longer need to wait for SCI to have sufficient enrolment class numbers. This speeds up their certification process and enables them to be business-ready quickly.

Another target segment of SCI's students are management associates (MAs). SCI has all its classes translated into digital mode. This is coupled with LiveChat boxes with lecturers in the event that they encounter topics that they find difficult to understand.

SCI initiated the international exposure programme (IEP) to provide young professionals with a broader global insurance perspective, and to allow them personally to experience how insurance entities operate in the London market. Last year's IEP was held in London from 30 May to 9 June, with the participants being the MAs from the second intake of its insurance management associate programme.

During the two weeks, the MAs were hosted by insurance/reinsurance/ broking companies who assigned them daily attachments (allowing the MAs to shadow brokers/underwriters and observe their daily professional life), giving them a realistic view of what these careers entail and a foretaste of what a career in the insurance industry will be like. Many came away from the programme experiencing for themselves the dynamism and potential of the insurance industry.

Sponsor's Profile



Established in 1884, ANZIIF is the leading membership body and provider of education, training and professional development to the insurance and financial services industry in the Asia-Pacific region. With more than 16,000 members in over 50 countries and offices in Australia, New Zealand and China. ANZIIF's mission is to lead, engage and support the industry through the promotion of professional standards.

Through its activities, ANZIIF supports members to achieve their career and corporate aspirations and contributes to the success of the insurance and financial services industry. ANZIIF partners with companies, government and non-profit organisations to provide a range of services that support professional excellence to enhance the standards, reputation and success of the industry and improve community understanding of insurance and

ANZIIF offers a range of education and professional development options including certificates and qualifications, Skills Units, short courses, Recognition of Prior Learning and professional development events, in addition to a Members' Centre with access to more than 1,600 articles, videos, white papers and interactive activities. ANZIIF members are recognised for their professionalism and commitment to ongoing development and are identifiable by use of a post-nominal.

For further information visit www.anziif.com



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20%*

Change of Diagnosis

43%

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over

1,500

Quality Accredited Network of Leading Hospitals 301

in house Doctors

*Global Yearly Average



Innovation of the Year

HSBC Insurance (Asia)

SBC Insurance (Asia) has incorporated gene testing into its product feature which allows customers actively to manage their health risks, particularly in the area of cancer detection and treatment.

HSBC's 2016 power of protection survey revealed that 69% of Hong Kong people rank health as their top priority. In view of the trend and customers' priority, HSBC Insurance Hong Kong launched its ground-breaking ONEdna genetics-based testing feature in April 2017 to give customers access to new sources of information to help them better manage health risks.

Since then, ONEdna – activated by a simple saliva sample test – has been embedded in six HSBC insurance plans as a product feature, signalling the company's awareness that insurers are not just expected to look after customers' financial health, but also their physical wellbeing.

In Hong Kong, HSBC Insurance was an early mover in understanding how this emerging trend could offer insurance value by placing critical decisions in customers' hands through a simple digital format.

ONEdna provides a comprehensive analysis of customers' genes along with recommendations for future health issues, as well as information on how customers' DNA affects their well-being in cancer risks, health risks, dietary sensitivities and nutrient response, as well as drug response.

With an externally validated 99% accuracy rate, ONEdna also analyses 35 genes to help customers understand their risks for contracting the eight most common hereditary cancers. The results allow high-risk customers to work with healthcare providers to detect cancer at an earlier and more treatable stage.

Among ONEdna's major breakthroughs has been its first-in-market genetic cancer-screening feature - helping those with a family history of cancer identify genetic mutations associated with the most common inherited cancers. The test results are available on an exclusive mobile app, offering customers online access anytime, anywhere.

Sponsor's Profile



Established in 2006, Medix is a global and leading provider of innovative, high quality, medical management solutions. It has regional headquarters in London, Hong Kong, Shanghai, Singapore and Tel Aviv, and its client base exceeds 3 million members in over 90 countries. Medix offer its clients - primarily global health & life insurers, financial groups, large corporates and government institutions - significant value-added services in the world of healthcare. Medix' team is comprised of 300 in-house doctors alongside nurses and medical admin teams and a quality accredited global network of over 3,000 specialists and 1,500 leading hospitals. Medix is proud to provide its customers with proven better medical outcomes, while controlling medical cost inflation. For example, on a yearly average, Medix has changed the initial diagnosis in 20% of the cases and improved treatment in 43% of the cases. By doing so, Medix provides its customers with fast-track solutions to the right diagnosis and optimized treatment pathways. In 55% of the cases, medical cost savings were achieved by implementing objective quality medical care. This has led to a significant improvement in overall medical quality, efficiency and cost management. Further, Medix also provides disease prevention management services, digital health solutions and medical governance services to insurers, large corporates and government institutions.

www.medix-global.com

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We live in uncertain times. Political upheaval, constant change and disruption are all impacting on how, and how well, we do business. At times like these, it's more important than ever to work with a strong partner like Swiss Re who can help your business succeed. We work with you to help you meet your business goals using our unique blend of data analytics and over 150 years of risk expertise. We combine statistical analysis, text mining and machine learning to produce actionable insights to improve your portfolio profitability and help you grow into new markets. Because great things happen together.

We're smarter together.

Corporate Social Responsibility Award

Taiwan Life Insurance

In an effort to alleviate the many challenges of the ageing population of Taiwan, Taiwan Life Insurance has been dedicating efforts to long-term care and health promotion for the elderly since 2012, and implemented the Local Ageing Project and the Active Ageing Project in 2017.

To improve quality of life and well-being of the elderly, Taiwan Life Insurance planned the Young and Old Learning Together special project, the Three Generations Get Going Together family health day activities, and co-organised the Stanford Center on Longevity Design Challenge - Asian Regional Competition.

Through these, young people were encouraged to enter the design challenge and use 'new' perspectives to resolve 'old' issues. Stereotypes of the elderly were overturned as new demands in Taiwan created by ageing were explored. The events promoted health among the elderly and facilitated intergenerational exchange. Family members' strengths were also utilised to encourage the elderly actively to maintain their health and become a force for social stability.

In collaboration with the Hondao Senior Citizen's Welfare Foundation, Taiwan Life jointly established a long-term care education centre, the nation's first training centre with the realistic simulation of caregiving workspaces and models. In 2017, a total of 1,902 professional caregivers were trained.

The same collaboration also promoted the care and service plan for helping elderly living alone to obtain medical care. For the underprivileged elderly living alone whose family support system is weak, and who have an urgent need for medical treatment and for postdischarge care, assistance is provided to accompany such a person to obtain medical care and to complete their scheduled rehabilitation. In 2017, service was provided to a total of 233 elderly people living alone. This delayed their loss of capacity and reduced the medical treatment costs of underprivileged elderly living alone.

Sponsor's Profile



Swiss Re

The Swiss Re Group is one of the world's leading providers of reinsurance, insurance and other forms of insurance-based risk transfer, working to make the world more resilient. It anticipates and manages risk - from natural catastrophes to climate change, from ageing populations to cyber crime. The aim of the Swiss Re Group is to enable society to thrive and progress, creating new opportunities and solutions for its clients. Headquartered in Zurich, Switzerland, where it was founded in 1863, the Swiss Re Group operates through a network of around 80 offices globally. It is organised into three Business Units, each with a distinct strategy and set of objectives contributing to the Group's overall mission.

Swiss Re Asia

Swiss Re Asia Pte. Ltd., is a whollyowned Swiss Re Group subsidiary. It is strongly capitalised in line with regulatory requirements and shares the same financial strength rating as major Swiss Re Group's operating entities. Swiss Re Asia will continue to serve its clients and partners across the region through a network of offices, mirroring Swiss Re's existing footprint in Australia, China, Hong Kong, India, Japan, Korea, Malaysia and Singapore.

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InsurTech of the Year

CXA Group

poster-child for successful disruption in Asia, CXA Group radically changed the employee benefits scene in the region through harnessing the power of data analytics and AI, building the first ever such marketplace that delivers personalised insurance and wellness and empowering both employers and employees.

CXA built Asia's first benefits and wellness marketplace capable of delivering a personalised portal that provides employees with an ecosystem of wellness and insurance products and services. The marketplace enables employees to choose their benefits appropriate to their own life stage and health needs, track and analyse their health and proactively seek ways to prevent disease. This has changed the employee benefits landscape.

The company believes strongly in the power of data and the need to deliver evidence-based wellness to employers and their employees. It does this by investing heavily in AI and big data analytics in disease risk stratification/recognition, and the development of its dynamic targeting recommendation engine and CXA insights tool. It has also adopted a mobile-first approach, and its solutions on WeChat and its mobile app were designed with mobile users in mind.

CXA's work in deep data analytics and AI has secured it a provisional patent in the US, with application of a full patent currently in progress. This was achieved by using a unique combination of an end-to-end digital technology platform acting as a single point of contact for employees, human resource and various marketplace vendors including insurance and other health and wellness providers.

A key project is CXA's collaboration with the Saw Swee Hock School of Public Health at the National University of Singapore (NUS). Through this, CXA's data scientists have validated scripted statistical models on the probability of an employee cohort developing type 2 diabetes and other chronic diseases. They are working with the NUS team to apply the same methodology to employees in Shenzhen, China to validate and calibrate the model for the Chinese population.

Sponsor's Profile



Munich Re stands for exceptional solution-based expertise, consistent risk management, financial stability and client proximity. This is how Munich Re creates value for clients, shareholders and staff. In the financial year 2017, the Group which combines primary insurance and reinsurance under one roof - achieved a profit of €0.4bn. It operates in all lines of insurance, with over 42,000 employees throughout the world. With premium income of around €32bn from reinsurance alone, it is one of the world's leading reinsurers. Especially when clients require solutions for complex risks, Munich Re is a much sought-after risk carrier. Its primary insurance operations are concentrated mainly in ERGO, one of the leading insurance groups in Germany and Europe. ERGO is represented in over 30 countries worldwide and offers a comprehensive range of insurances, provision products and services. In 2017 ERGO posted premium income of €17.5bn. Munich Re's global investments (excluding insurance-related investments) amounting to €218bn are managed by MEAG, which also makes its competence available to private and institutional investors outside the Group.

www.munichre.com

Congratulations to the winners of this year's AIR Awards – we salute you as champions of the industry.



Brand new look. Same brand values.

Technology Initiative of the Year

AXA Hong Kong

In the past year, AXA Hong Kong has engaged in several revolutionary initiatives employing big data analytics and Al/machine learning, to focus on meeting the unique needs of each customer and unleash the customer's full lifetime value.

As with all other industries and services, the one-size-fits-all approach can no longer support sustainable business growth. Nowadays customers expect to be treated as individuals - with his or her unique needs and appetites.

AXA Hong Kong embarked on three distinctive data science initiatives to meet each customer expectation at different stages of their life.

One initiative revealed that the bonding between two persons can be statistically computed, rather than relying on random attractions. Data analytics, model building, deep learning computation together with Al tools and techniques underlie AXA's customer-agent pairing optimisation.

The next initiative – AXA's customer retention model – employed big data analytics to consider the customer's demographics, lifestyle, recent purchase pattern, loyalty level, and many other factors to establish an holistic customer value view. Analysing all related data, together with predictive modelling techniques to predict the successful retention probability for each customer results in a comprehensive customer retention score. This scientific and predictive (rather than merely trendreading) scoring engine, customer care centre staff could then prioritise retention efforts to the identified high value customers, achieving optimal retention results.

Since implementation, AXA Hong Kong has recorded strong improvement in both overall customer retention rate (+20% accumulative uplift as of 2017 Dec). With virtually zero increment in operational resources and expenses, the insurer recorded a total gain in customer value retained by (+ 55%) accumulative uplift as of 2017 Dec).

Sponsor's Profile



ReMark is a global insurance marketing consultancy, pioneering data-driven technology solutions for the world's most reputable insurers, banks and affinity groups. We create compelling customer journeys to re-imagine Life & Health services, transforming the way banks and insurers engage with, design products for, and service their customers.

Part of the SCOR Group, ReMark operates in an ecosystem of expertise, building collaborative partnerships throughout the value chain to engage and enable customers in a diverse range of markets and sectors including Bancassurance, Life & Health, Takaful Banking and Affinity groups.

www.remarkgroup.com



Corporate Risk Manager of the Year



Mr Daniel Tan Kuan Wei

Deputy director, Group Enterprise Risk Management, National University Health System

r Daniel Tan Kuan Wei has dedicated himself to the promotion of risk Imanagement not just at work, but by enhancing risk management in the healthcare sector and promoting the profession in Singapore and

Since 2016, Mr Tan has been group enterprise risk management (ERM) lead at the National University Health System (NUHS), an integrated regional academic health system in Singapore that delivers value-driven, innovative and sustainable healthcare. Institutions in the NUHS group include hospitals, speciality centres, a polyclinic group and academic health sciences institutions.

He rebooted NUHS' Group ERM framework by introducing the four lines of defence risk governance concept ('hardware' of risk management) to enhance ERM practices in the organisation.

In the first line of defence, all NUHS institutions' CEOs and deans are accountable for risk management. The second line comprises NUHS' governance via a monthly senior management risk committee meeting, which offers a meaningful platform for discussion of key risks and mitigation plans.

Mr Tan works closely with the third line – internal auditors – in providing assurance to established controls to manage key risks. As the secretariat to the board-level audit and risk committee, the fourth line, he facilitates discussions with the board on risks and mitigation plans to ensure that the board's expectations of risk management are met. A major incident escalation protocol was also developed as part of the governance framework to apprise the NUHS chief executive of significant incidents occurring at all NUHS institutions within the shortest time possible.

On the 'heartware' of risk management, Mr Tan provided the guidance for the establishment of the NUHS Risk DNA to build a culture of risk awareness among NUHS staff. He initiated an NUHS Group ERM community of practice, in which all NUHS institutions' ERM leads and the NUHS group ERM office convene quarterly to share insights and best practices.

Sponsor's Profile



For nearly one hundred years, our organization has faced and managed complex risks; and provided the risk expertise and financial strength that empowers clients in more than 80 countries and jurisdictions. Today, our organization is evolving to better meet our clients' needs.

We're simplifying our structure so that we work more closely with clients, provide greater transparency, and deliver value faster and more efficiently. We're becoming leaner, more focused, and more profitable. We recognize the constant need for change, and we're up to the challenge.

The world is changing faster than ever. What was true yesterday may not be true tomorrow. But with AIG's risk expertise, you'll be more prepared, with less fear for the future. We're ready to help you seize new opportunities

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ASIA INSURANCE REVIEW

Pongratulates

The Winners

of the

22nd Asia Insurance Industry Awards

Young Leader of the Year



Mr Rotha Chan

Manulife Cambodia

'he future of the insurance industry lies in the hands of the current generation of young achievers and so it was a great relief to see such a high calibre of young professionals nominated this year for the Young Leader of the Year award.

The winner, Mr Rotha Chan, is a young Cambodian who represents some of the most inspiring aspects of the future generation of the insurance industry leaders.

Mr Chan joined Manulife Cambodia as the first agency manager in 2012 and was the first person in that country to sell life insurance, to speak about the career opportunity as life insurance agents and to recruit its first agents.

From there, Mr Chan's rise was swift and decisive: Chief agency officer by 2016 and assistant vice president by 2017.

The reason for this enviable rise is not hard to discover when we look at how Mr Chan views both himself and his chosen career: "In the country that had been torn apart by long dragging civil wars until 1997, it has been more than working and selling life insurance to me. It has been my life mission to help restore the country through life insurance, which is seen as one of the critical tools to build a stronger safety net for the country."

He is also canny enough to know that the future will be different from the past – and this acknowledgement is crucial to the future of the sector as a whole.

"I have been helping my advisors to embrace the digital age. From a paper application form on all new businesses, by March 2018, more than 80% of advisors are using electronic means to submit their new businesses," Mr Chan said.

But what use is a leader of any kind without a keen social conscience? Mr Chan has been actively engaged in community causes and has instigated community initiatives, raising money through public speaking for the People Improvement Organization, an NGO.

Mr Chan also helps to raise fund to support the Jeremiah's Hope Clinic - Cambodia that assists people with cancer, assisted in buying bicycles for poor children through Pur un Sourire d'Enfant, supported the establishment of a new public library in a remote area of Cambodia, speaks to students at the Royal University of Phnom Pen, Journeys within Community and other hundreds of students about building a successful career life and the importance of education.

Sponsor's Profile



ManageMy is a mobile first, modular product suite of software solutions, configured and customised to optimise your customer journeys

We improve business performance and enrich customer experience through:

- Digital experiences that make buying, selling and servicing insurance easier
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- Integrating differentiating own and third party features and benefits

Data captured with each interaction provides insight into how people think, what they want and how they react, transforming you from provider to partner and laying the foundation for you to expand your ecosystem around high value customer needs.

ManageMy offers our insurance partners around the world a customized digital experience platform that works independent of proprietary IT systems. Our software helps you create sustainable customer engagement and document communications from prospect to new business policy issue, and throughout the customer lifecycle.

Our secure, flexible architecture that installs easily and complements existing traditional insurance processing, fulfilment, service, and claims systems.

www.managemy.com



"Aviva is an advocate for diversity, and we incorporate this not only in our corporate values but through actions and initiatives that create lasting change. I am proud that Aviva is sponsoring the inaugural **Woman Leader of the Year Award** this year. I hope that through this award, talented women in the region are recognised and celebrated as role models to motivate and inspire the next generation of insurance professionals."

Chris Wei

Executive Chairman, Aviva Asia & FPI and Global Chairman, Aviva Digital



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Woman Leader of the Year



Ms Rosaline Chow Koo

nyone who has been in the same room as Ms Rosaline Chow Koo when she is talking about the business she leads will already know why she has won the 'woman leader of the year award'.

Her enthusiasm and commitment are almost tangible as she waxes lyrical about the CXA Group, a business that she founded and runs as CEO.

The 'Woman Leader of the Year' category attracted a good number of exceptionally talented candidates this year and so Ms Koo's achievement in coming out in front is a testament to her stamina - as well as her inspirational qualities.

Ms Koo's life story is one of overcoming odds that were often stacked against her to rise to a position of prominence in the insurance sector in

Perhaps most important of all, she has managed to gather around her a team of people who have bought into her vision of a truly disruptive force in the insurance industry.

Under Ms Koo the CXA Group has grown from strength to strength.

Fundraising: CXA is now valued at over \$100m after a \$25m series B cash infusion from Eduardo Saverin and B Capital (BCG), Singapore Economic Development Board Investments (EDBi), Philips Healthcare and the Reinsurance Group of America (RGAx)

Fortune/Global 500 clients: CXA already attracts 53 Fortune/Global 500 clients away from the global brokerage firms.

Key hires: CXA's success has attracted world class professionals in employee benefit consultancy, business strategy, sales, HR and technology.

On a personal level, Ms Koo make a significant contribution to the community. Most recently she has supported PinkStripes, an organisation that helps women who have taken career breaks to raise their families overcome the fear and difficulties of recently into the workforce.

Ms Koo frequently speaks on helping encourage and empower women. As a mother of two, Ms Koo understands the guilt that some mothers develop while developing their career while also raising children.

Sponsor's Profile



Aviva provides life insurance, general insurance, health insurance and asset management to 33 million customers. In the UK, we are the leading insurer serving one in every four households and have strong businesses in selected markets in Europe, Asia and Canada, Our shares are listed on the London Stock Exchange and we are a member of the FTSE100 index.

In Asia, Aviva operates in six markets including Singapore, China, Indonesia, Hong Kong, Vietnam and India.

- Aviva is a top tier insurer in Singapore and one of the biggest providers of employee benefits and healthcare insurance.
- As at 31 December 2017, Aviva-COFCO ranked number 9 among 27 foreign life insurers in China in terms of APE, operating in 14 provinces with over 89 branches.
- In Indonesia, Astra Aviva Life is an equal joint venture between Aviva and Astra International, one of Indonesia's largest diversified conglomerates, to sell and distribute insurance products.
- Aviva has had a presence in Hong Kong for more than 150 years. In January 2018, Aviva Life Insurance Company Limited, a digital insurance joint venture of Aviva, Hillhouse Capital and Tencent, received regulatory approval.
- In Vietnam, Aviva launched Aviva Vietnam Life Insurance Company Limited, a wholly-owned subsidiary, in August 2017.
- Aviva partners in India with the Dabur Group, one of India's oldest and most respected business houses and one of the largest producers of traditional healthcare products, and has a distribution network of over 100 branches and more than 15,000 financial planning advisers.

www.aviva.com



Personality of the Year



Mr Tapan Singhel

Bajaj Allianz General Insurance

o win the personality of the year award, a nominee must display a rare mix of strength of personality and compassion.

Tapan Singhel from Bajaj Allianz General Insurance is a prime example of someone who manages to blend the two facets seamlessly.

In the business environment he ensures that customers get value for their money, that the company's business results are excellent - and he ensures that his employees get the best work environment in the country.

Mr Singhel has been associated with the GI industry for more than two decades, having joined Bajaj Allianz GIC in 2001. He has been its longest serving MD and CEO and was reappointed in 2017 to lead the organisation for the next five years.

Since assuming the role, revenues have grown at a CAGR of 18.2% and profits have increased at a CAGR of 25.6%.

Mr Singhel also has an eye firmly on the future - looking at newer technologies like blockchain and chatbots to ease processes and reduce the time of service delivery. Under his leadership the company has also identified new risks such as cybercrimes and developed an offering in the form of cyber insurance for individuals.

On the gender inclusivity front, Mr Singhel also introduced the concept of all women's branches to focus on penetration of personal lines of insurance and bridge the gender diversity gap in the Indian insurance industry.

Outside of work, Mr Singhel served as president of the Indo-German Chamber of Commerce, convener of the working group on non-life insurance of the Confederation of Indian Industry. He is the chairman of the IRDAI's panel to promote e-commerce in the insurance industry and is also a member of the insurance advisory committee of IRDAI.

A father to two daughters, Mr Singhel makes sure that he spends quality time with his family, his support system and his biggest source of inspiration.

Sponsor's Profile

Asia Insurance Review (AIR) has remained the undisputed leading "Voice of the Industry", with 28 years of dedicated service to the region's insurance industry. A "must-read market leader", thanks to our reputation and history in Asia, AIR is the official publication of flagship industry events not only in Asia - including the East Asian Insurance Congress (EAIC), the Pacific Insurance Conference, and the Singapore International Reinsurance Conference (SIRC) - but also globally, including the Global Insurance Forum (GIF), the Federation of Afro Asian Insurers & Reinsurers (FAIR), and the General Arab Insurance Forum (GAIF). The publication is also a Permanent Observer of the ASEAN Insurance Congress. Strong in print, AIR is also the most-read insurance website, according to Google Analytics. For more information, visit

The insurance industry in Asia is changing - and we are changing with it. From the publishers of Asia Insurance Review comes a new, deeper level of insight and intelligence on this fast moving sector. Called AIR+, this subscription-only service brings you morenews, more analysis, more insights - a premium product for executives and leaders at the cutting edge of the insurance sector.

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- Infographics covering timely insurance industry issues.
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The Finalists

Life Insurance Company of the Year	AIA Singapore Muang Thai Life Assurance Softlogic Life Insurance
General Insurance Company of the Year	AIG Asia Pacific Etiqa Insurance FWD Singapore
Digital Insurer of the Year	Aditya Birla Health Insurance Bajaj Allianz General Insurance FWD Group
Life Reinsurer of the Year	Pacific Life Re RGA Reinsurance Company SCOR Global Life
General Reinsurer of the Year	General Insurance Corporation of India Peak Re SCOR Taiping Reinsurance
Broker of the Year	Aon CXA Group Marsh Asia
Educational Service Provider of the Year	LIMRA Muang Thai Academy Singapore College of Insurance

AIA Singapore HSBC Insurance (Asia) Limited Muang Thai Life Assurance
Allianz Ayudhya MMC & Marsh Asia Taiwan Life Insurance
Coverfox CXA Group KATSANA Holdings
Allianz China Life AXA Hong Kong Manulife (International) Limited
Daniel Tan Kuan Wei , National University Health System Jagath Guru, Myanmar Brewery Sharon Xu, Marriott International, Inc
Akshay Dhand, Canara HSBC Oriental Bank of Commerce Life Insurance Co Ltd Manik Bucha, AIG Singapore Rotha Chan, Manulife Cambodia
Jane Drummond, Aon Risk Solutions Rosaline Chow Koo, CXA Group Sigal Atzmon, Medix Group
Antony Jacob, Apollo Munich Health Insurance Arnop Phorndhiti, MSIG Insurance (Thailand) Takashi Fujii, Dai-ichi Life Vietnam Tapan Singhel, Bajaj Allianz General Insurance

Roll of Honour 2018

Life Insurance Company of the Year

Muang Thai Life Assurance Public

General Insurance Company of the Year

AIG Asia Pacific

Digital Insurer of the Year

Bajaj Allianz General Insurance

Life Reinsurer of the Year

RGA Reinsurance

General Reinsurer of the Year

SCOR

Broker of the Year

Marsh Asia

Educational Service Provider of the Year

Singapore College of Insurance

Innovation of the Year

HSBC Insurance (Asia)

Corporate Social Responsibility Award

Taiwan Life Insurance

InsurTech of the Year

CXA Group

Technology Initiative of the Year

AXA Hong Kong

Corporate Risk Manager of the Year

Daniel Tan Kuan Wei, National University Health System

Young Leader of the Year

Rotha Chan, Manulife Cambodia

Woman Leader of the Year

Rosaline Chow Koo, CXA Group

Personality of the Year

Tapan Singhel, Bajaj Allianz General Insurance